

SAN MATEO

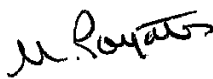


LOCAL AGENCY FORMATION COMMISSION

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September 14, 2017

To: LAFCo Commissioners

From: Martha Poyatos, Executive Officer 

Subject: *Continued from July 19, 2017: Addendum Report & Recommended Determinations—Municipal Service Review and Sphere of Influence Review for the Sequoia Healthcare District and the Peninsula Health Care District*

Executive Summary

This item has been continued from the May 17 and July 19 Commission meetings. At the May 17 meeting, the Commission received the health care Municipal Service Review and Sphere of Influence Report prepared by Harvey M. Rose Associates, LLC, (see Attachment B) and written and oral comments. Following discussion, the Commission continued consideration to the July 19 LAFCo meeting. At the July Commission meeting, the Commission received staff recommendation and public comment and continued the public hearing to the September 20 meeting to allow time to refine recommended service review and sphere determinations and allow time for the Districts, and affected agencies and organizations to comment prior to taking formal action on the Municipal Service Review determinations, sphere determinations, and inventory of active powers.

Since the July meeting, the Peninsula Health Care District provided additional comments regarding the District's allocation of resources for community health and benefit, the Assisted Living/Memory Care Center Affordability Policy, funding support beyond "existing" health related programs, clarifying that the City of San Mateo is included in District boundaries,¹ and active versus inactive services. These topics are addressed in this updated report and revised determinations where applicable. Please see memo dated August 21, 2017 (Attachment A).

The following includes discussion of the key issues identified in the consultant's report, recommended Municipal Service Review determinations and recommended actions to be taken by the Districts, an updated inventory of active services provided by the Districts as required by Government Code Section 56824.10, recommended sphere determinations, and a recommendation to reaffirm the "transitional" Sphere of Influence. The sphere recommendation includes a provision that the Districts report back annually to LAFCo on District finances and updates on implementation of recommended determinations. Changes in recommended determinations and the inventory are shown in italics and underlined. It is recommended that the Commission consider *this report and public comment and accept the*

¹ *The July 19 staff report omitted reference to San Mateo on Page 8. This has been corrected in this report.*

COMMISSIONERS: DON HORSLEY, CHAIR, County ▪ MIKE O'NEILL, VICE CHAIR, City ▪ JOSHUA COSGROVE, Special District ▪ ANN DRAPER, Public
RICH GARBARINO, City ▪ JOE SHERIDAN, Special District ▪ WARREN SLOCUM, County

ALTERNATES: VACANT, Special District ▪ HARVEY RARBACK, City ▪ SEPI RICHARDSON, Public ▪ DAVE PINE, County

STAFF: MARTHA POYATOS, EXECUTIVE OFFICER ▪ REBECCA ARCHER, LEGAL COUNSEL ▪ JEAN BROOK, COMMISSION CLERK

Final Municipal Service Review and Sphere Update, approve the recommended MSR determinations and updated inventories of active services, and reaffirm the “Transitional” spheres of Influence of two districts.

Executive Officer’s Report

The Final Municipal Service Review dated May 24, 2017 incorporates comments from the health care districts and interested parties, and the Commission comments at the May 17 hearing. The report provides background on formation of the Districts with the original purpose of construction and operation of hospitals and transformation of the Districts through rewritten enabling legislation and voter-approved agreements by the Districts for transfer of hospital operation and construction. The report details the distinct relationships each District has with the hospital operators and how the two Districts differ in programs, mission, and policy regarding use of annual property tax to meet current health care needs. Both Districts receive property tax revenue that combined with rental/lease and other revenues is appropriated to district administration, community health programs, and reserve. Sequoia Healthcare District (SHD) has a policy of appropriating the majority of annual property tax for health-related community programs and services primarily through grants. Peninsula Health Care District (PHCD) also appropriates funds for health-related community programs and services through grants as well as appropriation for current and future development projects. These include an assisted living and memory care facility under construction and a planned wellness community providing for senior housing and support services, a professional/medical office/research building, cafes and amenities, community space, and preschool and education space.

As noted in the report, San Mateo LAFCo prepared a Municipal Service Review and Sphere Update for the health care districts in 2007. That report identified areas excluded from health care district boundaries that could benefit from programs funded by the Districts and the Commission adopted a “Transitional Sphere of Influence” for both Districts, recognizing the need to examine alternative governance, boundary, and funding options.

Key Issues identified in the 2017 study and addressed in the Municipal Service Review and sphere determinations include the following:

- The population of San Mateo County is projected to grow by 26 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.
- The 2007 Municipal Service Review identified excluded areas that could benefit from health care district fund programs. The 2017 Municipal Service Review underscores the continued need to identify reorganization alternatives or collaborative agreements between the Districts, the County, and other providers to ensure that the most underserved communities, which are excluded from health care district boundaries, have access to publicly funded health services.
- At the time of the 2007 Municipal Service Review, both the Peninsula Health Care District and Sequoia Healthcare District had entered into agreements with nonprofit hospital corporations to operate the hospitals formerly owned by the Districts. While neither District now operates a hospital, District residents continue to have access to general acute-care hospitals operated by the nonprofit hospital corporations. Both

healthcare districts directly administer health programs and grant funds to nonprofit organizations to provide health programs. Peninsula Health Care District is also funding development of an assisted living and memory care facility, and is in the planning and environmental review stage for the proposed Peninsula Wellness Community, which will include senior housing, services to seniors, and other uses.

- Peninsula Health Care District and Sequoia Healthcare District have financial resources to meet their financial commitments. In the 10 years since the previous Municipal Service Review, the financial position of PHCD has improved significantly. As a result, PHCD is financially sound and able to fund community grants and other costs of operations. PHCD has accumulated cash and net assets, and to the extent that accumulation of capital has limited funding available for services to the community, the District should reevaluate its business plan and reconsider the best use of accumulated capital for community benefit. *The District has since expressed concern that the report suggests that the District is “amassing” reserves and states that reserves are set aside prudently to fund planned community benefit projects.* PHCD also provided for the continuance of core health services to be provided by Peninsula Hospital in the Master Agreement with Mills-Peninsula Health Services, in which Mills-Peninsula Health Services may not terminate core clinical services except under certain circumstances detailed in the agreement.

At the time of the Harvey Rose report, Peninsula Health Care District did not have a formal policy on whether the senior assisted living and memory care project should be affordable to low-income residents. Since 2013, the District has had a policy to provide a minimum of 10 units at a below-market rate and to reevaluate the number and level of discount after the facility is stabilized-meaning covering its operating, capital, and debt service costs. This plan was incorporated into the Management Contract with Eskaton and financial pro formas used for the business plan and financing. In June 2017, a draft “Below Market Unit Allocation” policy went to the Board’s Long Term Planning and Finance Committees. Input was incorporated and the revised policy is ready to go to the Board’s September 28th public board meeting for approval.

Because private providers are willing to develop market rate senior assisted living facilities, the District should *continue* to evaluate the best use of public funds to serve District residents, including increasing access by low-income residents to District services.

- Sequoia Healthcare District’s primary source of revenue is the annual property tax allocation. Since 2010, the District has had a stated policy of returning 100 percent of its property tax revenue to the community in health-related programs and services. The greatest financial risk to SHD comes from the financial health of Sequoia Hospital. While the District has no financial obligation to Sequoia Hospital, the District is unlikely to recoup the \$75 million equity contribution for construction of the new hospital. According to the District’s Executive Director, the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District. The District’s Executive Director should ensure regular reports to the District’s Board of Directors on the

financial condition of Sequoia Hospital and its ability to make the annual payment on the District's equity contribution.

- The County of San Mateo Health System offers a variety of health programs at facilities in the cities of San Mateo and Redwood City, within the boundaries of PHCD and SHD. Both Districts should work with the County of San Mateo Health System further to leverage funding for County programs.
- PHCD and SHD are each governed by an elected five-member Board of Directors. The Districts maintain websites with information on programs, services, finances, and Board meetings, and reach out to District residents through other venues. It is recommended that each District increase its visibility to District residents in this regard.

Statewide Efforts Regarding Health Care Districts

It merits noting three initiatives at the statewide level concerning health care districts that include the Little Hoover Commission's (LHC) current review of health care districts. At its August 24, 2017 meeting, the LHC approved a final report. The report dedicates considerable attention to health care districts and references both Sequoia Healthcare District (SHD) and Peninsula Health Care District (PHCD) in regard to Grand Jury Reports calling for expansion to include all of San Mateo County, Board member, and staff testimony at LHC hearings. The report cites PHCD's real estate and development activities, including the planned 124-unit assisted living and memory care center facility in addition to community health programs. The report also identifies the exclusion of less-affluent coastal residents of San Mateo County from a health care district, and cites that the continuous probing of health care districts indicates a significant problem of public perception of how the districts operate and what is defined as health care.

The report concludes that: "LAFCOs have shown successes in shaping the health care district landscape and should be the primary driver of change. Given the controversies over healthcare districts, the California Association of Local Agency Formation Commissions and statewide LAFCOs should be at the forefront of studying the relevance of healthcare districts, potential consolidations and dissolutions of districts. The Commission also supports the Association of California Healthcare Districts' commitment to build stronger bridges to LAFCOs statewide and help develop new assessment tools for LAFCOs to analyze the relevance of districts during municipal service reviews."

Also, Assembly Bill 1728, authored by the Assembly Local Government Committee, addresses transparency and accountability of health care districts. Additionally the health care district enabling legislation will be the subject of a complete review and update next year.

Recommended Draft Municipal Service Review Determinations

Based on the information, issues, and analysis presented in this Municipal Service Review as well as comments received, the following MSR determinations are recommended for Commission consideration:

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| <p><i>Growth and population for affected area</i></p> | <p>The 2010 Census population for San Mateo County was 718,451. The population of San Mateo County is projected by ABAG to grow by 26 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.</p> <p>The 2010 Census population for Peninsula HCD was 210,141. The population of District is projected by ABAG to grow by 30 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.</p> <p>The 2010 Census population for San Mateo County was 718,451. The population of San Mateo County is projected by ABAG to grow by 26 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.</p> <p>The 2010 Census population for San Mateo County was 718,451. The population of San Mateo County is projected by ABAG to grow by 26 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.</p> |
| <p><i>Location and characteristics of any disadvantaged unincorporated communities within or contiguous to the Sphere of Influence</i></p> | <p>While there are no disadvantaged unincorporated communities within or contiguous to the Districts, communities in areas contiguous to Peninsula and Sequoia Healthcare Districts have a high percentage of households with annual income less than \$49,454. In western areas excluded from health care district boundaries, the percentage of households with incomes less than \$49,454 in La Honda is 36 percent; in Pescadero is 40 percent; and in Loma Mar is 46 percent.</p> <p>In addition, there are medically underserved areas and areas designated as Primary Care Health Professional Shortage Areas within and outside district boundaries.</p> <p>The countywide poverty rate in San Mateo County (100 percent of the Federal Poverty Rate) is 8.4 percent. Communities with census tracts that have poverty rates that are higher than the countywide rate of 8.4 percent include:</p> <ul style="list-style-type: none"> (1) Brisbane/Burlingame/Colma/Daly City East/Millbrae East/San Bruno/South San Francisco with a poverty rate of 9 percent; and (2) Eastern Menlo Park/East Palo Alto/North Fair Oaks/Redwood |

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| | <p>City East with a poverty rate of 16.8 percent. This area is the same area designated as Primary Care Health Professional Shortage Areas, and also contains the census tracts identified as Medically Underserved Area.</p> <p>The Districts, County of San Mateo and cities in excluded areas are encouraged to study the feasibility of annexation of excluded areas.</p> |
| <p><i>Present and planned capacity of public facilities, adequacy of public services, and infrastructure needs or deficiencies related to sewers, municipal and industrial water, and structural fire protection in any disadvantaged, unincorporated communities within or contiguous to the Sphere of Influence</i></p> | <p>N/A</p> |
| <p><i>Financial ability of agencies to provide services.</i></p> | <p>Peninsula Health Care District and Sequoia Healthcare District have financial resources to meet their financial commitments.</p> <p>In the 10 years since the previous Municipal Service Review in 2007, the financial position of Peninsula Health Care District has improved significantly. As a result, Peninsula Health Care District is financially sound and able to fund community grants and other costs of operations. Peninsula Health Care District has accumulated cash and net assets, and to the extent that accumulation of capital has limited funding available for services to the community, the District should reevaluate its business plan and reconsider the best use of accumulated capital for community benefit.</p> <p><i>The Harvey Rose study indicated that the District’s assisted living and memory care project should be affordable to low income residents. The District’s August 21 letter notes that while there was no policy specific to this facility at the time the Harvey Rose report was prepared,, since 2013, the District’s plan has consistently been to provide a minimum of 10 units at below market rate and to reevaluate the number and level of discount after the facility is stabilized – meaning covering its operating, capital and debt service costs. <u>Since the report, the District has prepared a draft ‘Below Market Rate Unit Allocation’ policy that will be considered by the Board at the September 28 Board meeting.</u> Because private providers are willing to develop market rate senior assisted living</i></p> |

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| | <p>facilities, the District should <i>continue to</i> evaluate the best use of public funds to serve District residents, including increasing access by low-income residents.</p> <p>Peninsula Health Care District has also provided for the continuance of core health services to be provided by Peninsula Hospital in the Master Agreement with Mills-Peninsula Health Services, in which Mills-Peninsula Health Services may not terminate core clinical services except under certain circumstances detailed in the agreement.</p> <p>Sequoia Healthcare District’s primary source of revenue is the annual property tax allocation. Since 2010, the District has had a stated policy of returning 100 percent of its property tax revenue to the community in health-related programs and services. The greatest financial risk to Sequoia Healthcare District comes from the financial health of Sequoia Hospital. While the District has no financial obligation to Sequoia Hospital, the District is unlikely to recoup the \$75 million equity contribution for construction of the new hospital. According to the District’s Executive Director, the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District. The District’s Executive Director should ensure regular reports to the District’s Board of Directors on the financial condition of Sequoia Hospital and its ability to make the annual payment on the District’s equity contribution. The District could strengthen communication and collaboration with Sequoia Hospital to proactively monitor trends affecting the hospital’s fiscal stability and sustainability of the hospital into the future.</p> |
| <p><i>Status of, and opportunities for, shared facilities.</i></p> | <p>The County of San Mateo Health System offers a variety of health programs at facilities in the cities of San Mateo and Redwood City, within the boundaries of Peninsula and Sequoia Healthcare Districts. PHCD and SHD and the San Mateo County Health System are identified as Community Assets and Resources in the 2016 Community Health Needs Assessment. The Districts are encouraged to continue to collaborate with each other, the County Health System and other providers to leverage funding for programs of benefit to all County residents.</p> |
| <p><i>Accountability for community service needs, including government structure and operational efficiencies</i></p> | <p>Both Districts’ practices of grant funding existing health related programs administered by existing nonprofits, the County, cities, and schools contributes to operational efficiencies by not duplicating programs. The Districts require varying levels of data reporting from its grantees, depending on the type of service and contract.</p> <p>The Peninsula and Sequoia Healthcare Districts are each governed by an elected five-member Board of Directors. The Districts</p> |

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| | <p>maintain websites with information on programs, services, finances, and Board meetings, and reach out to District residents through other venues. It is recommended that each District increase its visibility to District residents in this regard.</p> <p>Peninsula Health Care District provides financial data for current and several prior years. Sequoia Healthcare District provides financial data for the current and past year. It is recommended that SHD post prior years' budgets and audits.</p> |
| <p><i>Any other matter related to effective or efficient service delivery, as required by commission policy.</i></p> | |

Governance Alternatives

Governance alternatives include dissolution, consolidation, expansion of District boundaries, and no change to District boundaries. The Municipal Service Review report provides information on excluded areas, on the Bayside in particular, that are medically underserved.

- Dissolution of the Districts would be complex given the long-term liabilities of Sequoia Healthcare District and the complex master agreement that Peninsula Health Care District has with Mills Peninsula Health Services. Dissolution would require that there be a willing successor agency such as the County that could succeed to the agreements each District has with the hospital operator and have the administrative bandwidth to provide for continuity of program funding currently *funded* by the Districts.
- Dissolution of the Districts with no long-term successor that would result in termination of District programs is not supported by the benefits of the District programs that are identified in the report and by commenters.
- Consolidation of the Districts would be complex and require political will on the part of both Districts but could provide for savings in administrative and governance and lead to health care policies and programs that address the broader community and, with annexation, the County as a whole.
- Expansion of District boundaries would address excluded areas that are identified as medically underserved, share school district attendance, and in many cases are parts of cities already included. Annexation would require willingness on the part of the County and cities that include these areas to transfer a share of the annual property tax, or the willingness of voters to support a parcel tax, to fund services extended to the annexed areas. The County's coastal area also includes medically underserved communities.

Recommended Draft Sphere of Influence Update/Determinations

Based on the information and analysis presented in this report, proposed Sphere of Influence determinations pursuant to Government Code Section 56425 are presented below for Commission consideration:

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| <p><i>Present and planned land uses in the area, including agricultural and open-space lands.</i></p> | <p>Lands uses within Health Care Districts' boundaries including various residential, commercial, and open space land use designations are under the jurisdiction of the County of San Mateo and several cities. Viability of open space or agricultural lands is not affected by inclusion in the District spheres of influence or boundaries.</p> |
| <p><i>Present and probable need for public services and services in the area.</i></p> | <p>The present and future needs for public health care facilities and services in the area and Countywide expected to increase as the county population grows and ages.</p> |
| <p><i>Present capacity of public facilities and adequacy of public services that the agency provides or is authorized to provide.</i></p> | <p>The Health Care Districts have evolved from hospital districts to health care districts, have transferred direct responsibility for hospital construction and operation to other entities. While the Districts provide funding to community health programs, they do not directly provide these services.</p> |
| <p><i>Existence of any social or economic communities of interest in the area if the commission determines they are relevant to the agency.</i></p> | <p>Sequoia Healthcare District includes the cities of Portola Valley, Woodside, Atherton, Woodside, San Carlos, and Belmont and portions of Foster City and San Mateo as well as surrounding unincorporated areas. Peninsula Health Care District includes the Cities of Hillsborough, Burlingame, Millbrae, and portions of <u>San Mateo</u>, San Bruno, South San Francisco and surrounding unincorporated areas. The Districts' combined area includes 58 percent of the County population.</p> <p>Eastern Menlo Park, East Palo Alto, portions of South San Francisco and San Bruno, the Cities of Brisbane, Daly City, Pacifica, Half Moon Bay, the urbanized unincorporated Midcoast, and small rural communities including La Honda, San Gregorio, and Pescadero (which comprise the County's agricultural district) are excluded from health care district boundaries.</p> <p>These irregular boundaries and excluded areas do not reflect unique communities of interest in regard to health care or hospital services.</p> |

Recommended Sphere of Influence Determinations and Designation

Section 56425 requires that in order to carry out its purposes and responsibilities for planning and shaping the logical and orderly development and coordination of local governmental agencies so as to advantageously provide for the present and future needs of the County and its communities, the Commission shall determine and periodically update the Sphere of Influence of each local governmental agency. Based on the information contained in the Municipal Service Reviews including changes in health care district enabling legislation and district purpose, boundaries that do not reflect current demographics, voter-approved agreements for transfer/lease of hospitals, property tax distribution, and changes in health care delivery and financing, staff recommends that the "Transitional" spheres of influence for the Districts be reaffirmed. *This sphere designation facilitates future annexation of excluded areas.*

Inventory of Active Services per GCS 56824.10

In reviewing or updating spheres of influence, LAFCo is required to establish an inventory of the active services a District provides versus those services that are authorized under the enabling legislation but not actively provided by the District. The following section lists the services authorized by Health and Safety Code. The items in **bold** are the services both Districts are currently providing. All other services are considered inactive and would require LAFCo application and approval to activate.

Health Care District Services Authorized by the Health and Safety Code

- A. Establish, maintain, operate, and assist in the operation of:
 - 1. Health care facilities as defined in Health and Safety Code 1250 and Government Code 15432
 - 2. Clinics as defined in H&S 1204
 - 3. Nurses' training school (H&S 32124)
 - 4. Child care facility for the benefit of employees of facility or residents of the District
 - 5. Outpatient programs, services, and facilities
 - 6. Retirement program, services, and facilities
 - 7. Chemical dependency programs, services, and facilities
 - 8. Other health care programs, services and facilities, and activities at any location within or without the District for the benefit of the District and the people served by the District
- B. Pursuant to H&S 32121(l), the power to acquire, maintain, and operate ambulances or ambulance services within and without the District
- C. Pursuant to H&S 32121(m), the power to establish, maintain, and operate or assist in the operation of:
 - 1. Free clinics
 - 2. Diagnostic and testing centers
 - 3. Health education programs
 - 4. Wellness and prevention programs
 - 5. Rehabilitation, aftercare, and any other health care services provider, groups, and organizations that are necessary for the maintenance of good physical and mental health in the communities served by the District.
- D. Pursuant to H&S 32121(o), the power to establish, maintain, and carry on its activities through corporations, joint ventures, or partnerships for the benefit of the District
- E. **Pursuant to H&S 32126.5(a)(1) the power to enter into contracts with health provider groups, community service groups, independent physicians and surgeons, and independent podiatrists for the provision of health care services**

- F. Pursuant to H&S 32126.5(a)(2) the ability to provide assistance or make grants to nonprofit provider groups and clinics already functioning in the community
- G. Pursuant to H&S 32126.5(a)(3), the power to finance experiments with new methods of providing adequate health care

Government Code Section 56824.10 Activation of Inactive Services

Discussion with the Health Care District Chief Executive Officer since the July meeting addressed whether the Trousdale Assisted Living/Memory Care Facility and the San Mateo Center for Dental Health should be considered new or different services based on the role of the District in operation of these programs/facilities. As noted in the District's August 21 letter, the Trousdale is a new service because the District will be considered the direct provider of service and facilities. LAFCo has provided the District with the forms and process for applying for activation pursuant to Government Code Section 56124.10. The District has stated and LAFCo staff agrees that San Mateo Center for Dental Health is not a District operated clinic and is not subject to Section 56824.10

Recommended Actions

Consider the Municipal Service Review Report, this Addendum Report, and public comment and adopt a resolution with the following actions:

- 1) Accept the Final Municipal Service Review for Sequoia Healthcare District and Peninsula Health Care District; and
- 2) Adopt the Municipal Service Review determinations contained in this report; and
- 3) Adopt the Sphere Of Influence determinations contained in this report; and
- 4) Adopt the Inventory of Active Services; and
- 5) Reaffirm the "Transitional" Sphere of Influence of both districts with a provision that the Districts report back annually to LAFCo on District finances and updates on implementation of recommended determinations.

It is also recommended that the Municipal Service Review Resolution and a link to the Municipal Service Review be sent to the city managers in the County to encourage dialogue about the feasibility of expanding health care district boundaries to include medically underserved areas.

Respectfully submitted,



Martha Poyatos
Executive Officer

- Attachments: A) Memo from Peninsula Health Care District
B) Municipal Service Review Report

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Peninsula
Health Care
District

Attachment A

DATE: August 21, 2017

TO: Martha Poyatos, Executive Director
San Mateo LAFCo Commission

CC: Don Horsley, Chair, San Mateo LAFCo Commission

FROM: Cheryl Farna, CEO
Peninsula Health Care District

SUBJECT: **ADDENDUM REPORT & RECOMMENDED DETERMINATIONS - MSR AND SPHERE OF INFLUENCE REVIEW FOR THE PENINSULA HEALTH CARE DISTRICT AND SEQUOIA HEALTHCARE DISTRICT**

Thank you for the opportunity to meet with you to discuss and clarify some of the comments in your July 19, 2017 report referenced in the subject line above. This memo is intended to document those areas we covered which are listed below, and to provide additional information as you requested.

1. The report's position that PHCD "has been accumulating cash and assets" without a plan for "best use...for community benefit". (Page 2, 4th bullet and Page 5, recommendation under "Financial ability of agencies to provide services.")
 2. The absence of a formal policy concerning the availability of affordable units in PHCD's soon-to-open assisted living/memory care facility. (Page 3, 1st bullet and Page 5, last paragraph)
 3. The statement that districts' grant funding is for "existing health related programs..." and the silence on the any of the programs launched by PHCD to address gaps in needed services developed in collaboration with other providers resulting in new/innovative approaches to addressing needs.
 4. The absence of San Mateo in the listing of cities within the PHCD boundary. (Page 8, 4th/last box in Sphere of Influence recommendations.)
 5. The inventory of Active Services and status of the Dental Centers and Assisted Living/Memory Care facility as they relate to GCS 56824.10.
- 1. Allocating Resources for Community Health and Benefit:** The Board Finance Policy, strategic initiatives, and annual operating budgets are all developed with one purpose – to direct property tax revenues to fund programs, services, and facilities that will benefit the health of our residents. The statement in the MSR seems to focus only on the amount allocated for community grants each year which is misleading. The MSR report also suggests that PHCD's management of reserves has as its purpose "amassing" rather than prudent stewardship to fund planned community benefit projects. Attached are two documents that present actual PHCD community benefit spending over the past five years and the current status of reserves that we hope you will consider when finalizing the report and presenting your recommendations to the Commission.
- 2. Assisted Living/Memory Care Affordability Policy:** It is true that at the time of the Harvey Rose research back in January 2017, The Trousdale did not have a formal policy. However, since 2013, the plan has consistently been to provide a minimum of 10 units at a below market rate and to re-evaluate the number and level of discount after the facility is stabilized – meaning covering its

operating, capital, and debt service costs. This plan was incorporated into the Management Contract with Eskaton and financial pro formas used for the business plan and financing. In June 2017, a draft 'Below Market Unit Allocation' policy went to the Board's Long Term Planning and Finance Committees. Input was incorporated and the revised policy is ready to go to the Board's September 28th public board meeting for approval.

- 3. Funding Support Beyond "Existing" Health Related Programs:** PHCD leadership has been dedicated to identifying and prioritizing the health needs of its residents and supporting existing providers that address these priorities through established, quality programs. We are proud of those partnerships and appreciate your acknowledgement of our goal to promote their efficiencies and prevent our duplication of services. However, the PHCD Board also embraces the strategic driver to pursue innovative and collaborative solutions to address unmet needs or 'gaps' in the provider community. I offer the following examples of this responsible approach to addressing community needs:
- a. 4-year support of a psychiatric resident in the County's training program;
 - b. Recruited and launched the Apple Tree Dental community clinic model in San Mateo;
 - c. Established a health clinic at the Belle Air Elementary School in San Bruno;
 - d. Provided capital support to Kimochi San Mateo to create affordable assisted living units and an industrial kitchen to prepare meals for delivery to home-bound seniors throughout the county;
 - e. 2-year support to launch the Oral Health Coalition Strategic Plan; and
 - f. 3-year support to develop, launch, and measure the impact of the San Mateo Union School District's Teen Mental Health Project in partnership with Stanford.

[Note: These are not included under 'grants' in the line item budget.]

- 4. District Cities:** San Mateo is not listed. PHCD covers this city.
- 5. GCS 56824.10 Active Services:** In our meeting, two programs were identified that need further discussion and/or clarification. We accept your offer for a conference call with you and your counsel and me and PHCD's counsel to explore further. Our position is as follows:
- a. The Trousdale, PHCD's planned assisted living/memory care facility: This is a "new service" for PHCD and, while direct services will be provided under an operating agreement with Eskaton, PHCD could be considered the "direct" provider of service and definitely the "direct" provider of facilities. Given the thorough review LAFCo has carried out over the past 10 months and the detail provided on the Trousdale facility, would it be possible to expedite the application process as part of the MSR process?
 - b. The San Mateo Center for Dental Health: Upon review of the applicable Code section, we do not believe the recent change in leadership should trigger a new service application. Apple Tree Dental California, Inc. revised its bylaws to change the composition of its Board from a majority of Minnesota-based directors to all California-based directors. The entity is not a District clinic and is operated by an existing community clinic with its own license and regulatory scheme inapplicable to the District.

As always, thank you for your availability and do not hesitate to call with any questions.

**PENINSULA HEALTH CARE DISTRICT
COMMUNITY HEALTH INVESTMENTS
JULY 2012 THROUGH MARCH 2017**

Jul '12 - Jun 13 Jul '13 - Jun 14 Jul '14 - Jun 15 Jul '15 - Jun 16 Jul '16 - Mar 17 TOTAL

| | Jul '12 - Jun 13 | Jul '13 - Jun 14 | Jul '14 - Jun 15 | Jul '15 - Jun 16 | Jul '16 - Mar 17 | TOTAL |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|---------------|
| San Mateo County Tax Received | 4,839,002.92 | 5,110,429.53 | 5,443,275.86 | 5,899,562.89 | 4,060,476.86 | 25,352,748.06 |
| Community Health Investment | | | | | | |
| Grants | 1,803,841.00 | 1,947,500.00 | 1,820,000.00 | 1,712,295.00 | 1,448,026.00 | 8,731,662.00 |
| Nursing Tuition Grants | 40,000.00 | 30,000.00 | 17,500.00 | 0.00 | 0.00 | 87,500.00 |
| Other Contributions & Grants | 32,598.52 | 55,444.68 | 37,575.88 | 59,877.26 | 46,450.00 | 231,946.34 |
| County Psychiatry Resident | 115,750.00 | 122,350.00 | 127,349.00 | 134,551.00 | 0.00 | 500,000.00 |
| Teen Mental Health Project | 0.00 | 0.00 | 0.00 | 0.00 | 375,000.00 | 375,000.00 |
| San Bruno School Clinic | 0.00 | 0.00 | 0.00 | 0.00 | 50,000.00 | 50,000.00 |
| * Special Funding Initiatives | 0.00 | 0.00 | 0.00 | 0.00 | 100,000.00 | 100,000.00 |
| Apple Tree Dental-Launching | 0.00 | 600,000.00 | 1,400,000.00 | 0.00 | 500,000.00 | 2,500,000.00 |
| Community Outreach | 0.00 | 17,182.65 | 50,566.40 | 22,852.69 | 26,099.17 | 116,700.91 |
| * New Programs Development | 0.00 | 0.00 | 0.00 | 49,879.59 | 30,415.99 | 80,295.58 |
| Kimochi Special Grant | 0.00 | 0.00 | 300,000.00 | 0.00 | 0.00 | 300,000.00 |
| County Adult Clinic Support | 2,300,000.00 | 2,300,000.00 | 0.00 | 0.00 | 0.00 | 4,600,000.00 |
| Healthy Schools Initiative | 1,024,299.58 | 1,286,538.16 | 1,352,909.65 | 0.00 | 0.00 | 3,660,747.39 |
| Newsletter | 40,212.76 | 45,093.20 | 37,829.56 | 39,048.50 | 16,299.12 | 178,483.14 |
| Peninsula Wellness Community | 212,097.51 | 111,685.89 | 461,277.62 | 801,361.83 | 661,888.86 | 2,248,311.71 |
| San Bruno/Red Cross Recovery Cen. | | | | | | 0.00 |
| | 5,565,799.37 | 6,515,794.58 | 5,605,008.11 | 2,819,865.87 | 3,254,179.14 | 23,760,647.07 |

(726,796.45) (1,405,365.05) (161,732.25) 3,079,697.02 806,297.72 1,592,100.99

PERCENT OF COMMUNITY INVESTMENT RELATED TO TAX REV.

1.15% 12.5% 10.3% 4.8% 8.0% Average: 9.4%

* Special funding initiatives -
Oral Health Coalition
Millbrae post-fire program support

* New Programs Development -
Teen Mental Health
Gatepath Adult Living Curriculum Development
PHCD Healthy Living Classes

PHCD Projected Cash Flow

Revised 08 18 2017

| | <u>FYE 2017</u> | <u>FYE 2018</u> | <u>FYE 2019</u> | <u>FYE 2020</u> | <u>FYE 2021</u> |
|---|-------------------|------------------|------------------|-------------------|-------------------|
| Available Cash (Detail below) 6/30/2017 | 62,952,018 | 55,452,018 | 7,035,046 | 8,756,674 | 12,327,965 |
| Projected Net Operating | | 2,800,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| Additional Loan | | 10,000,000 | | | |
| Net from Trousdale Operations | | (2,500,000) | 1,613,000 | 3,467,000 | 4,290,000 |
| WAB Loan Payments on \$40M | | (2,543,472) | (2,544,373) | (2,548,709) | (2,551,285) |
| WAB Loan Payments on \$10M | | (173,500) | (347,000) | (347,000) | (631,969) |
| DentalCenter Support | | (1,000,000) | | | |
| Trousdale Construction to finish | | (55,000,000) | 0 | 0 | |
| Reserves Required | (7,500,000) | | | | |
| Ending Cash | <u>55,452,018</u> | <u>7,035,046</u> | <u>8,756,674</u> | <u>12,327,965</u> | <u>16,434,711</u> |

| | <u>06/30/17</u> |
|----------------------|-------------------|
| Checking | 1,630,216 |
| LAIF | 2,180,606 |
| SMC | 3,270,669 |
| CNB | 32,613,517 |
| Fiduciary | 5,150,717 |
| Torrey Pines | 3,071,532 |
| US Bank Accounts | 15,034,761 |
| | <u>62,952,018</u> |
| Total Cash per books | 63,697,775 |
| Unrealized gain | (371,633) |
| Unrealized gain | (374,125) |
| | <u>62,952,017</u> |

| <u>Trousdale to Finish</u> | |
|----------------------------|-------------------|
| Remainder of \$40M k | 15,034,761 |
| Additional WAB Loan | 10,000,000 |
| PHCD Equity | 30,000,000 |
| | <u>55,034,761</u> |



May 24, 2017

Martha Poyatos, Executive Officer
Local Agency Formation Commission
455 County Center, 2nd Floor
Redwood City, California 94063

Dear Ms. Poyatos

Attached is the 2017 Municipal Service Review of Peninsula Health Care District and Sequoia Healthcare District. This is the second municipal service review for each District. This report was updated to incorporate comments from stakeholders and from members of the LAFCO Commission in the hearing held on May 17, 2017. The Executive Officer of San Mateo County LAFCO will refine and revise the Municipal Service Review Determinations and Sphere of Influence Update.

The report makes Municipal Service Review Determinations, beginning on page 52, which are summarized as follows:

- The population of San Mateo County is projected to grow by 26 percent in the 30-year period from 2010 to 2040, with the population of adults 65 years and older increasing from 12.6 percent of the population in 2010 to 18 percent of the population in 2030.
- In 2007 San Mateo LAFCo amended the Sphere of Influence of both Districts from “Coterminous with District Boundaries” to “Transitional Sphere of Influence,” recognizing the need for alternative organizational structures, boundaries, and funding mechanisms to include all of San Mateo County. The results of the 2017 Municipal Service Review underscore the ongoing need of San Mateo LAFCo to work with the Districts, the County, affected cities, and other stakeholders to identify reorganization alternatives or collaborative agreements between the Districts, the County, and other providers to ensure that the most underserved communities, which are excluded from health care district boundaries, have access to publicly-funded health services.
- At the time of the 2007 Municipal Service Review, both Peninsula Health Care District and Sequoia Healthcare District had entered into agreements with non-profit hospital corporations to operate the hospitals formerly owned by the Districts. While neither District now operates a hospital, district residents continue to have access to general acute care hospitals operated by the non-profit hospital corporations. Both healthcare districts directly administer health programs and grant funds to nonprofit organizations to provide health programs. Peninsula Health Care District is also funding development of an assisted living and memory care facility, and is in the planning and environmental review stage for the proposed Peninsula Wellness Community, which will include senior housing, services to seniors, and other uses.
- Peninsula Health Care District and Sequoia Healthcare District have financial resources to meet their financial commitments. In the 10 years since the previous Municipal Service Review in

2007, the financial position of Peninsula Health Care District has improved significantly. As a result, Peninsula Health Care District is financially sound and able to fund community grants and other costs of operations. Peninsula Health Care District has accumulated cash and net assets, and to the extent that accumulation of capital has limited funding available for services to the community, the District should reevaluate its business plan and reconsider the best use of accumulated capital for community benefit. Peninsula Health Care District also provided for the continuance of core health services to be provided by Peninsula Hospital in the Master Agreement with Mills-Peninsula Health Services, in which Mills-Peninsula Health Services may not terminate core clinical services except under certain circumstances detailed in the agreement.

- Sequoia Healthcare District's primary source of revenue is the annual property tax allocation. Since 2010 the District has had a stated policy of returning 100 percent of its property tax revenue to the community in health-related programs and services. The greatest financial risk to Sequoia Healthcare District comes from the financial health of Sequoia Hospital. While the District has no financial obligation to Sequoia Hospital, the District is unlikely to recoup the \$75 million equity contribution for construction of the new hospital. According to the District's Executive Director, the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District. The District's Executive Director should ensure regular reports to the District's Board of Directors on the financial condition of Sequoia Hospital and its ability to make the annual payment on the District's equity contribution.
- The County of San Mateo Health System offers a variety of health programs at facilities in the cities of San Mateo and Redwood City, within the boundaries of Peninsula and Sequoia Healthcare Districts. Both Districts should further work with the County of San Mateo Health System to leverage funding for County programs.
- The Peninsula and Sequoia Healthcare Districts are each governed by an elected five-member Board of Directors. The Districts maintain websites with information on programs, services, finances, and Board meetings, and reach out to District residents through other venues. It is recommended that each District increase its visibility to District residents in this regard.

The Circulation Draft Service Review of Peninsula Health Care District and Sequoia Healthcare District was submitted on March 15, 2017 and presented in a Community Workshop on April 20, 2017. Representatives of the Districts and community members have submitted comments to the Municipal Service Review, which are attached in an Addendum, beginning on page 59. Responses to the written comments from District representatives and community members, including any changes made to the report based on these comments, are also included in the Addendum.

We would like to thank the Executive Directors and members of the Boards of Directors of Peninsula Health Care District and Sequoia Healthcare District, District staff, and members of the community for their assistance in preparing this Municipal Service Review.

Sincerely



Severin Campbell, Principal
Harvey M. Rose Associates LLC

**Final Municipal Service Review for
Sequoia Healthcare District and
Peninsula Health Care District**

Prepared for:

San Mateo Local Agency Formation Commission

Harvey M. Rose Associates, LLC

<http://www.harveyrose.com>

May 24, 2017

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Appendices:

Appendix I: Overview of San Mateo Medical Center and San Mateo County Health Programs in study area (*prepared by LAFCo*)

Appendix II: Government Code Provisions

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Introduction

Section 56425 of the California Government Code requires the San Mateo Local Agency Formation Commission (LAFCo) to review the sphere of influence (SOI) for cities and special districts every five years as necessary. Prior to or in conjunction with the sphere of influence assessment, LAFCo must also conduct a Municipal Service Review (MSR) in compliance with Government Code Section 56430.

LAFCos are required to conduct MSRs in conjunction with SOI updates as a result of the passage of the Cortese-Knox-Hertzberg Local Government Reorganization Act of 2000. The purpose of MSRs is to comprehensively study existing and future public service conditions and ensure that critical services are provided in an efficient and cost-effective manner. While MSRs initially required a statement of determination in nine areas, an update to the law in 2008 reduced the number of determination areas to seven.

This report consists of the MSRs for the two healthcare districts in San Mateo County: Peninsula Health Care District and Sequoia Healthcare District. While the MSR determinations may be used by LAFCo and other affected agencies to initiate changes to services or spheres of influence, San Mateo LAFCo acknowledges that the preferred form of initiation of a change of organization is an application submitted by affected agencies, residents, property owners, or voters.

Appendix I to this report contains information about the San Mateo Medical Center and services provided by the County of San Mateo.

2007 Municipal Service Review and Sphere of Influence Update for Sequoia and Peninsula Health Care Districts

In 1985, San Mateo LAFCo conducted sphere of influence studies for Sequoia and Peninsula Hospital Districts and assigned a sphere of influence that was coterminous with district boundaries. Subsequently, hospital district enabling legislation was rewritten to recognize changes in hospital operation and funding and other trends that resulted in many districts divesting of district owned hospitals. In 1996 Sequoia Hospital District transferred the hospital to a non-profit corporation and in 2006 Peninsula Health Hospital District entered into a long term ground lease with Mills-Peninsula Health Services to construct a new hospital with private funding on District owned land. These actions were affirmed by voter measure in each district. Both hospital districts subsequently changed their names to include Health Care District.

In 2007, San Mateo LAFCo prepared a municipal service review in conjunction with a sphere of influence review and update for the Sequoia and Peninsula Health Care Districts. The report included background on the metamorphosis of hospital districts in California, detail of each district's finances, their relationship with the hospital operators and grantee organizations, governance alternatives and service review and sphere determinations. Based on the municipal service review and changes in service delivery, Commission action included amendment of the sphere of both districts from "Coterminous with District Boundaries" to "Transitional Sphere of Influence" recognizing the significant areas of the County excluded from both districts and the changing demand and economics of health care and hospital operation. The sphere designation also recognized that health care needs of all county residents may benefit from alternative organizational structures, boundaries and funding mechanisms including but not limited to dissolution, consolidation, expanded service areas and joint power agreements to include all of San Mateo County.

Healthcare Districts in California

Authorizing Legislation

In 1945, the California State Legislature enacted the Local Hospital District Law, which authorized special districts to build and operate hospitals and other healthcare facilities in underserved areas of the state and to recruit and support physicians. Districts were given the authority to levy taxes and issue bonds for this purpose. A number of factors have led to healthcare district boards divesting from hospital ownership over time, including increased in-patient care costs, reductions in reimbursements from insurance, reductions in state and federal payments, and reductions in the length of hospital stays.

In 1994, with the passage of Senate Bill 1169, hospital districts were renamed “healthcare districts,” which reflected the increasing reality that healthcare was being provided outside of the hospital setting. In 1994 the legislature also established seismic safety standards for hospitals requiring compliance by 2013 and, in most cases, the replacement of existing hospitals. There are currently 78 healthcare districts in California, and as of 2012, 43 of them operated hospitals, while 35 did not.¹

Little Hoover Commission Review of Healthcare Districts

In 2000, the Little Hoover Commission, an independent state oversight agency, published a report on the role of special districts, including healthcare districts. It found that the activities of special districts are often invisible to the public and policy-makers, which leads to compromised oversight and accountability. The report also found that LAFCos have not aggressively scrutinized the organization of special districts, and have thus failed to promote the efficient and effective evolution of these districts. The report raises the question, for example, of whether healthcare districts that no longer operate hospitals should continue to exist. The report also indicates that many special districts, including healthcare districts, have large financial reserves that are not considered in regional or statewide service planning activities.

The Little Hoover Commission is continuing its investigation into healthcare districts and other special districts statewide. In November of 2016, the Commission held an Advisory Committee Meeting on Special Districts that specifically focused on the role of healthcare districts.

Questions posed during the meeting included:

¹ Legislative Analyst’s Office. “Overview of Health Care Districts.” April 11, 2012 & Association of Health Care Districts.

- If a healthcare district does not operate or own a hospital, should it continue to exist?
- If a healthcare district primarily channels its property tax allocations to other entities as healthcare grants, might this allocation be better done by county health departments or other local governments?
- Do critics who maintain that healthcare districts without hospitals should be dissolved have too narrow a focus and lack understanding of shifts in the healthcare landscape?

Arguments offered in support of healthcare districts included that healthcare districts can often provide services more nimbly than county health departments, and that healthcare districts provide services that are directly responsive to developing needs in a community. Arguments offered in opposition to healthcare districts included that they often provide services that are redundant to services provided by other entities, and that there is little collaboration or sharing of best practices between different healthcare districts. The Little Hoover Commission is continuing to study this issue.

Government Code Sections Dictating Service Requirements

The California Health and Safety Code outlines the services that a healthcare district may establish, including direct healthcare services, training and education, and grants to community-based organizations. These areas of services are detailed in Appendix II. The Health and Safety Code also allows a healthcare district to form joint venture partnerships and public benefit corporations.

Indigent care is considered the responsibility of county health agencies rather than healthcare districts. The Health and Safety Code limits a healthcare district's ability to provide direct indigent care, stating:

“A district shall not contract to care for indigent county patients at below the cost for care. In setting the rates the board shall, insofar as possible, establish rates as will permit the district healthcare facilities to be operated upon a self-supporting basis.”

San Mateo County, LAFCo, and the Healthcare Districts

San Mateo County

San Mateo County is comprised of 448 square miles of land, 292 square miles of water, and 57.7 miles of coastline. There are 20 cities and towns in the County. The County is bordered by the City of San Francisco on the north, the San Francisco Bay on the east, Santa Clara and Santa Cruz Counties on the south, and the Pacific Ocean on the west. The County has a mix of urban and suburban industrial, small business, and residential uses. The 2015 American Community Survey count for the County was 765,135. County residents are 39.9 percent White, 28.3 percent Asian, 25.1 percent Hispanic or Latino, 2.9 percent African-American, and 3.8 percent other.

San Mateo LAFCo

The San Mateo Local Agency Formation Commission (LAFCo) was created by the State Legislature in 1963 in response to the rapid growth and sporadic formation of cities and special districts in California in the years following World War II. LAFCo's specific goals are to prevent urban sprawl, encourage the orderly growth and development of local government agencies, prevent the premature conversion of agricultural and open space lands, and review and approve proposals for changes in the boundaries and organizations of the 20 cities, 22 independent special districts, and approximately 33 county-governed special districts, plus the incorporation of cities and the formation of special districts.

LAFCo is governed by a seven-member commission appointed to four-year terms. Two commissioners are members of, and appointed by, the County Board of Supervisors; two are members of city councils (appointed by the Council of Mayors); two are members of independent special districts (appointed by the presiding officers of independent special districts); there is one public member (appointed by the County, cities, and special district members); and there are four alternate members (County, cities, special district, and public). The organization's budget is funded by application fees and by the County, cities, and independent special districts. The Commission contracts with the County of San Mateo for an executive officer, legal counsel, administrative staff, and office space.

Peninsula Health Care District

Peninsula Health Care District was formed on December 2, 1947. District revenues come from a portion of the County's 1 percent property tax, as well as from lease and other revenues. The Peninsula Health Care District no longer operates a hospital, and instead leases District land to Mills-Peninsula Health Services for Peninsula Hospital with voter approval, as discussed in more detail later in this

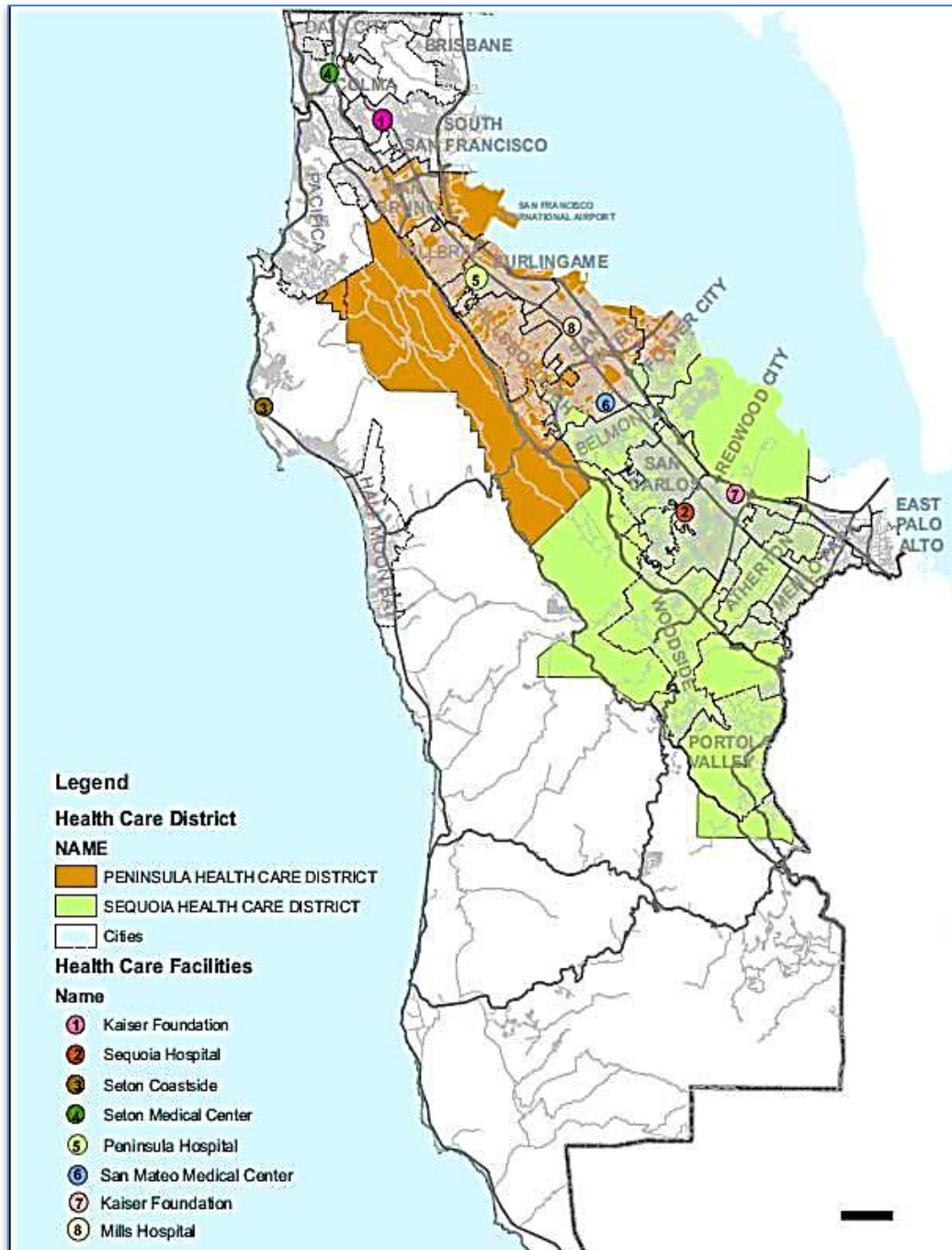
report. The geographic area of the district covers 13 square miles, and includes the cities of San Bruno, Millbrae, Burlingame, Hillsborough, San Mateo, and parts of Foster City and South San Francisco, as well as part of the Unincorporated County.

Sequoia Healthcare District

Sequoia Healthcare District was formed on December 17, 1946 as the first hospital district in California. Revenues for Sequoia also largely come from a portion of the County's 1 percent property tax. Sequoia Healthcare District sold Sequoia Hospital to Dignity Health in 2007 with voter approval and no longer operates a hospital, as discussed in more detail later in this report. The geographic area of the district covers 13 square miles, and includes the cities of Atherton, Belmont, Portola Valley, Redwood Shores, San Carlos, Woodside, and parts of Foster City, Menlo Park, and San Mateo.

Figure 1 below shows Peninsula and Sequoia Healthcare Districts, as well as the location of numerous healthcare facilities in the County.

Figure 1: Healthcare Districts in San Mateo County



Source: LAFCo

Population Growth and Disadvantaged Communities in San Mateo County

Growth and Population Projections

The 2010 U.S. Census Bureau estimate for San Mateo County is 718,451.² The Peninsula Health Care District population is estimated to be 210,141 (29 percent of total), and the Sequoia Healthcare District population is estimated to be 217,764 (30 percent of total).³ The total number of County residents in both districts is 427,906, or nearly 60 percent of all residents, and the total number of County residents in neither district is 308,115, or 40 percent of all residents.

Population Growth

Population Growth Countywide

The California Department of Finance's Demographic Research Unit (December 2014) predicts that the County's population will grow to 874,626 by 2040 (22 percent growth in the 30-year period between 2010 and 2040), and to 925,295 by 2050 (29 percent growth in the 40-year period between 2010 and 2050).

Population Growth in the Healthcare Districts

The Association of Bay Area Governments (ABAG) develops population projections for San Mateo County as well as individual cities and towns throughout the County, based on recommended uses of land and housing development. The January 2014 ABAG population projections include an estimate of cumulative growth between 2010 and 2040.⁴

ABAG projects higher growth in San Mateo County than the Department of Finance projects. As shown in Figure 2 below, the ABAG projections estimate a growth rate of 26 percent for the San Mateo County population as a whole in the 30-year period between 2010 and 2040. During this same period the projected population growth rate for Peninsula Health Care District jurisdictions is 30 percent, exceeding the countywide growth rate; the projected growth rate for Sequoia Healthcare District jurisdictions is 20 percent, which is less than the

² As noted above the 2015 American Community Survey estimated the population of San Mateo County to be 765,135, based on a statistical sample.

³ These numbers were derived using the zip codes provided by the healthcare districts, including the proportion of the cities and zip codes that are partially within each district.

⁴ The primary source of data was the U.S. Census Bureau. ABAG utilized 2000 and 2010 Census files, 2007-2011 American Community Survey (ACS) 5-year data files, and to a limited extent, the 2009-2011 ACS 3-year files, 2005-2009 Comprehensive Housing Affordability Strategy (CHAS) data based on the 2005-2009 ACS 5-year data product, and California Department of Finance, Demographic Research Unit E-5 tables.

countywide growth rate; and the projected growth rate for areas that are not included in either district is 27 percent.

Figure 2: Projected Population Growth by Healthcare District

| | 2010 | 2020 | 2010-2020 Growth | 2030 | 2040 | 2010-2040 Growth |
|------------------|---------|---------|---------------------|---------|---------|---------------------|
| Peninsula HCD | 210,141 | 229,467 | 9% | 250,260 | 273,600 | 30% |
| Sequoia HCD | 217,764 | 230,761 | 6% | 245,001 | 261,094 | 20% |
| Both Districts | 427,906 | 460,227 | 8% | 495,261 | 534,694 | 25% |
| Neither District | 290,545 | 314,873 | 8% | 340,839 | 369,706 | 27% |
| Total | 718,451 | 775,100 | 8% | 836,100 | 904,400 | 26% |

Source: Association of Bay Area Governments, 2014

Age of the Population

The ABAG projections also include the percentage of the population that is under the age of 24 and the percentage of the population that is over the age of 65 as of 2010. The populations within each of the healthcare districts have proportionally fewer children and youth under the age of 24 and more adults over the age of 65 than the areas of San Mateo County outside of the districts, as shown in Figure 3 below.

Figure 3: Average Percentage of Residents under the Age of 24 and over the Age of 65 by Healthcare District

| Healthcare District | Average % Under 24 | Average % Over 65 |
|---------------------|--------------------|-------------------|
| Peninsula HCD | 28% | 17% |
| Sequoia HCD | 29% | 16% |
| Neither | 33% | 12% |

Source: Association of Bay Area Governments, 2014

Household Size

ABAG reports the household size by jurisdiction in San Mateo County for 2010. Households within the healthcare districts are generally smaller than households outside of the districts.

- Within Peninsula Health Care District, an estimated 73 percent of households have between one and three individuals, and an estimated 27 percent of households have four or more individuals.
- Within Sequoia Healthcare District, an estimated 75 percent of households have between one and three individuals, and an estimated 25 percent of households have four or more individuals.
- Outside of the Districts, an estimated 67 percent of households have between one and three individuals, and an estimated 33 percent of

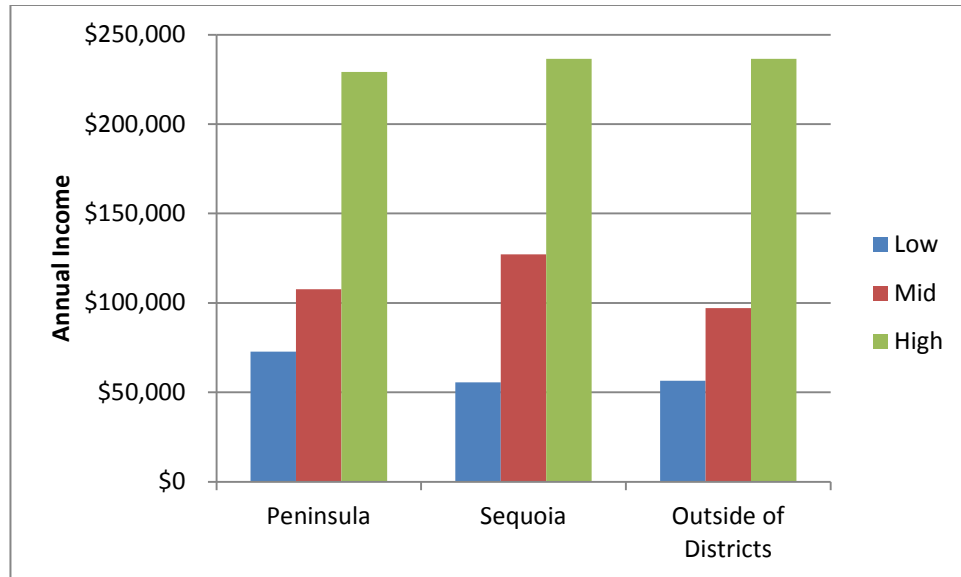
households have four or more individuals. Overall these jurisdictions have a higher percentage of households with children.

Household Income

Household median income in San Mateo County jurisdictions ranges from \$55,605 to \$236,500.⁵ Overall San Mateo County is a high income county. Statistics from the American Community Survey (2011-2015) show that the County-wide median household income is \$93,623, compared with California’s median household income of \$61,818. 8.4 percent of persons are in poverty in San Mateo County, compared with 15.3 percent in California overall.

In general, Peninsula Health Care District and Sequoia Healthcare District have fewer low-income areas than areas of the County outside of the districts, resulting in higher median incomes in the districts compared to areas outside of the districts, as shown in Figure 4 below. While some high-income areas are outside of the healthcare districts, more low-income areas are outside of the districts.

Figure 4: Low, Mid, and High Range of Household Median Income by Healthcare District



Source: 2011-2015 American Community Survey

Summary

Overall, the two healthcare districts make up 60 percent of the total population of San Mateo County. In the 30-year period from 2010 to 2040, Peninsula Health Care District’s population is projected to grow at a higher rate and Sequoia

⁵ Based on 2011-2015 American Community Survey by zip code.

Healthcare District's population is projected to grow at a lower rate than the overall population growth in San Mateo County.

In general, Peninsula Health Care District and Sequoia Healthcare District residents have higher household incomes, smaller household sizes, fewer children and youth under the age of 24, and more adults over the age of 65 than the jurisdictions within San Mateo County and outside of the districts.

Disadvantaged Communities

As defined in Section 56046 of the Government Code, "disadvantaged unincorporated community" means territory that constitutes all or a portion of a "disadvantaged community," or a community with an annual median income that is less than 80 percent of the statewide annual median household income. The annual median household income for California in 2015 was estimated by the American Community Survey to be \$61,818. Therefore, inhabited, unincorporated areas with an annual median household income of less than \$49,454 are considered to be disadvantaged unincorporated communities.

None of the inhabited, unincorporated areas of San Mateo County meet the criteria to be considered "disadvantaged unincorporated communities." Based on the 2011-2015 American Community survey, the annual median income in Loma Mar is the lowest of any unincorporated community in the County at \$55,867. However, several of the unincorporated communities do have a significant percentage of households that fall below 80 percent of the state's annual median income, as shown in Figure 5 below. For example, 46 percent of households in Loma Mar have an annual income that is below \$49,999, and approximately 40 percent of households in both North Fair Oaks and Pescadero have an annual income below \$49,999.

Figure 5: Annual Median Household Income in Unincorporated Areas

| | Median Household Income | % of Households Below \$49,999 |
|----------------------------|------------------------------------|---|
| Loma Mar CDP | \$55,867 | 46% |
| North Fairs Oaks CDP | \$64,851 | 40% |
| Pescadero CDP | \$101,022 | 40% |
| La Honda CDP | \$73,688 | 36% |
| Half Moon Bay CCD | \$103,255 | 24% |
| Montara CDP | \$123,194 | 21% |
| Broadmoor CDP | \$98,750 | 20% |
| El Granada CDP | \$110,434 | 18% |
| Moss Beach CDP | \$91,441 | 15% |
| West Menlo Park CDP | \$178,542 | 13% |
| Highlands-Baywood Park CDP | \$145,921 | 8% |
| Ladera CDP | \$250,000 | 4% |
| Emerald Lake Hills CDP | \$164,643 | 0.20% |
| Average | \$120,124 | 22% |

Source: 2011-2015 American Community Survey

Appendix III shows unincorporated communities with high proportions of households with income below 80 percent of AMI.

Healthcare Services and Needs in San Mateo County

Private Sector Hospital and Healthcare Services

According to the U.S. Department of Housing and Urban Development, San Mateo County has the highest Area Median Income (AMI) in California in 2016, tied with San Francisco and Marin County at \$107,700. As a result, the County is generally well-served by private healthcare providers.

Hospital Capacity

San Mateo County has six private general acute care hospitals in addition to the County hospital, San Mateo Medical Center. The private hospitals include: (1) Kaiser Foundation Hospital in South San Francisco, (2) Kaiser Foundation Hospital in Redwood City, (3) Mills-Peninsula Medical Center, (4) Sequoia Hospital, (5) Seton Medical Center, and (6) Seton Coastside. San Mateo Medical Center and the six private hospitals have 1,484 acute care and skilled nursing beds combined, as shown in Figure 6 below.

Figure 6: Bed Capacity of General Acute Care Hospitals by Type in San Mateo County

| Bed Type | Number of Beds |
|---------------------------------------|-----------------------|
| Acute Psychiatric Care | 118 |
| Coronary Care | 14 |
| Intensive Care | 96 |
| Neonatal Intensive Care | 19 |
| Pediatric | 7 |
| Maternal Health | 85 |
| Skilled Nursing | 293 |
| Medical/Surgical and Other Acute Care | 852 |
| Total | 1,484 |

Source: Center for Health Care Quality, California Department of Public Health. 2014. HealthcareFacilities-California_2014-11-17-CA-CDPH (last updated February 8, 2017).

Decline in Hospital Utilization

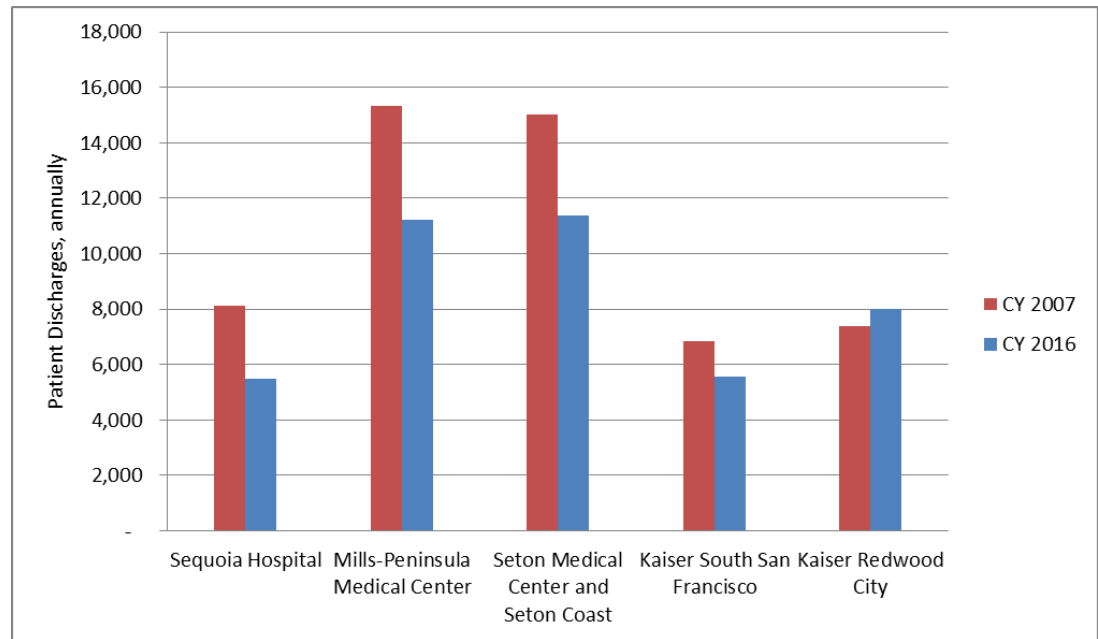
San Mateo County has both a lower bed to population ratio and a lower bed occupancy rate than the national average. The County has approximately 2 beds per 1,000 population, which is below the 2005 U.S. average of 2.7 beds per 1,000 population calculated in a 2008 study. County-wide, licensed beds were filled only 34 percent of the time, compared to the national hospital bed occupancy rate of 70 percent in 2005.⁶ According to the Office of Statewide Health Planning and

⁶ “The Challenges of Health System Capacity Growth,” Laurence C. Baker, Ph.D., Stanford University, National Institute for Health Care Management Foundation.

Development (OSHPD), hospital beds in San Mateo County had low occupancy rates in 2015 and 2016.⁷

Both in-patient census days and patient discharges at the six private general acute care hospitals San Mateo County Hospitals decreased in the ten-year period between 2007 and 2016 as a result of the changing healthcare environment, as shown in Figure 7 below. The number of acute and subacute inpatient beds at the six private hospitals also decreased overall between 2007 and 2016.

Figure 7: Decrease in Patient Discharges in Five of Six Private Hospitals in 2016 Compared to 2007^{a, b, c, d}



Source: OSHPD

^a Seton Medical Center includes Seton Coastside.

^b Mills Hospital in the City of San Mateo closed in 2014.

^c Kaiser Hospital in Redwood City opened a new facility in 2014 with a reduced number of beds.

^d San Mateo Medical Center is excluded from this chart.

Although the acute care hospitals in San Mateo County saw a decrease in patient census days and hospital discharges between 2007 and 2016, Stanford Medical Center in Palo Alto, which is less than seven miles from Redwood City, saw an increase in both patient census days (from 141,621 in 2007 to 155,913 in 2016) and patient discharges (22,065 in 2007 to 24,975 in 2016). It is not known if the increase in patient census at Stanford Medical Center drew from residents of San Mateo County, this may be an area of further study.

⁷ According to OSHPD data, the number of licensed bed days in San Mateo County in 2016 was 645,790 and the number of patient census days was 219,266. Overall, licensed beds were filled only 34 percent of the time. Only Seton Coastside had occupancy rates of 70 percent or more: 81 percent in 2015 and 70 percent in 2016.

Primary Care Providers

Twelve primary care community clinics serve more than 37,000 County residents, as shown in Figure 8 below. Several of these clinics, including Samaritan House Free Clinic of Redwood City, Ravenswood, and Planned Parenthood, have received grant funds from Sequoia Healthcare District and/or Peninsula Health Care District in recent years.

Figure 8: Primary Care Community Clinics in San Mateo County

| | Age Group: | 19 and Under | 20 to 64 | 65 and Older | Total |
|--|------------|--------------|---------------|--------------|---------------|
| DALY CITY | | | | | |
| Community Clinic | | | | | |
| Chinese Hospital Daly City | | 704 | 2,303 | 2,308 | 5,315 |
| North East Medical Services Eastmoor | | 1,076 | 2,374 | 290 | 3,740 |
| EAST PALO ALTO | | | | | |
| Community Clinic | | | | | |
| Ravenswood Family Health Center | | 3,795 | 5,959 | 593 | 10,347 |
| Ravenswood Family Dentistry | | 2,332 | 2,069 | 189 | 4,590 |
| HALF MOON BAY | | | | | |
| Community Clinic | | | | | |
| Sonrisas Community Dental Clinic | | 662 | 547 | 119 | 1,328 |
| REDWOOD CITY | | | | | |
| Community Clinic | | | | | |
| Third Box Pregnancy Clinic | | 64 | 398 | 0 | 462 |
| Free Clinic | | | | | |
| Samaritan House Redwood City | | 5 | 894 | 115 | 1,014 |
| SAN MATEO | | | | | |
| Community Clinic | | | | | |
| Health Right 360 | | 162 | 3,076 | 133 | 3,371 |
| Planned Parenthood San Mateo and Baywood | | 742 | 4,685 | 10 | 5,437 |
| San Mateo City | | 98 | 531 | 142 | 771 |
| Free Clinic | | | | | |
| Samaritan House Free Clinic | | 2 | 769 | 59 | 830 |
| Total | | 9,642 | 23,605 | 3,958 | 37,205 |

Source: 2015 Primary Care Clinics, OSHPD

Long Term Care Providers

The number of licensed long term care beds has decreased by more than 27 percent from 1,255 licensed beds in 2010 to 914 beds in 2015, as shown in Figure 9 below. In addition, the San Mateo Medical Center's Burlingame Health Care Center, a skilled nursing facility, contains 281 beds.

Figure 9: Reduction in Licensed Long Term Care Beds 2010 to 2015

| City | Number of Licensed Beds | | |
|--|-------------------------|--------------|------------|
| | 2010 | 2015 | Reduction |
| Belmont | 107 | 107 | 0 |
| Burlingame | 84 | 62 | 22 |
| Daly City | 341 | 341 | 0 |
| Millbrae | 265 | 140 | 125 |
| Pacifica | 127 | 127 | 0 |
| Redwood City | 38 | 38 | 0 |
| San Mateo | 133 | 99 | 34 |
| Subtotal | 1,255 | 914 | 341 |
| Burlingame Health Care Center ^a | n/a | 281 | |
| Total | | 1,195 | |

Source: 2010 and 2015 Long Term Care Facilities, OSHPD

^a The Burlingame Health Care Center is a skilled nursing facility listed by OSHPD under the San Mateo Medical Center rather than listed as a long term care facility.

Infrastructure Needs and Deficiencies

The Alfred E. Alquist Seismic Safety Act of 1983 (California Health and Safety Code Section 129675 et. seq.) and subsequent legislation require that all licensed acute-care hospitals in California comply with seismic safety standards. OSHPD has developed two ratings to indicate a hospital’s compliance with and conformance to seismic safety standards:

- The **Structural Performance Category** (SPC 1-5) rating assesses the building’s primary structure, with an SPC rating of 1 assigned to buildings that pose a significant risk of collapse following a strong earthquake and an SPC rating of 5 assigned to buildings that would be reasonably capable of providing services to the public following a strong earthquake.
- The **Non-Structural Performance Category** (NPC 1-5) rating assesses the anchorage and bracing of the building’s architectural, mechanical, and electrical systems, components, and equipment. An NPC rating of 1 is assigned to buildings where the safe and orderly evacuation after a strong earthquake cannot be assured, and an NPC rating of 5 is assigned to buildings capable of continued operation within 72 hours after a strong earthquake.

For both categories, ratings of 4-5 indicate facility conformance with standards, and 1-3 designations indicate non-conformance.

OSHPD reports SPC and NPC ratings for seven of the eight hospitals in San Mateo County (Seton Coastside is not reported). As shown in Figure 10 below, of the 42

buildings designated as “In Service” at these seven hospitals, 67 percent have SPC ratings of 1-3 (non-compliant) and 74 percent have NPC ratings of 1-3 (non-compliant).

Figure 10: Ratings of In Service Buildings in Hospitals in San Mateo County

| Rating | Number of Buildings: SPC | Number of Buildings: NPC |
|------------------|--------------------------|--------------------------|
| 1 | 2 | 0 |
| 2 | 17 | 20 |
| 3 | 9 | 11 |
| 4 | 3 | 6 |
| 5 | 5 | 0 |
| 5s ^a | 6 | 0 |
| NYA ^b | 0 | 5 |
| Total | 42 | 42 |

Source: OSHPD, Structural and Nonstructural Performance Categories and Collapse Probability of General Acute Care Hospital Buildings (last updated February 10, 2017).

^a A rating of ‘5s’ indicates that the rating has not been verified by OSHPD

^b NYA indicates not yet available.

Areas of High Service Needs

While there are no disadvantaged unincorporated communities within or contiguous to the service areas of the healthcare districts, there are other measures developed by the federal government and by the state that indicate healthcare need and the adequacy of existing services. This section describes some of the measures used.

Primary Care Health Professional Shortage Areas

Medical Service Study Areas (MSSAs) are geographical units used to organize and display population, demographic, and physician data. Each MSSA is composed of one or more complete census tracts; MSSAs do not cross county lines. MSSAs are recognized by the federal Health Resources & Services Administration’s Bureau of Health Workforce and used to designate Health Professional Shortage Areas (HPSAs), including Primary Care, Dental, and Mental HPSAs.

Appendix IV describes each of the shortage area designations.

There are no Dental HPSAs or Mental HPSAs in San Mateo County.

One MSSA, East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East,⁸ is designated as a Primary Care HPSA, indicating a shortage of healthcare providers

⁸ The East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East MSSA includes census tracts 6102.01, 6102.03, 6103.02, 6104, 6105, 6106.01, 6106.02, 6107, 6108, 6117, 6118, 6119, 6120, and 6121.

on the basis of availability of primary care physicians. The Primary Care HPSA designation was made in 2002 and last updated in 2011. The recorded primary care to patient ratio is 3,976:1.

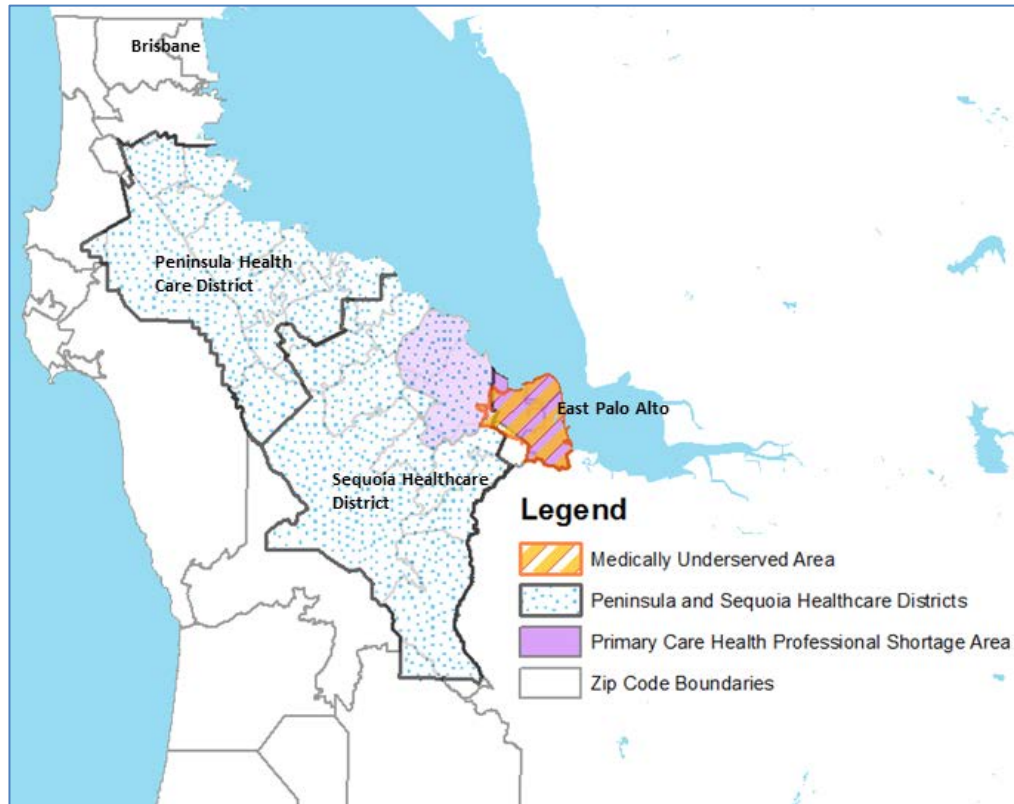
Portions of this MSSA fall outside of Sequoia Healthcare District, as shown in the map in Figure 11 below.

Medically Underserved Areas

The Bureau of Health Workforce also manages the designation of Medically Underserved Areas and Medically Underserved Populations, which are used to determine eligibility for federal programs. Appendix V describes the Medically Underserved Area designation. East Palo Alto, East Menlo Park, and portions of Redwood City are designated as Medically Underserved Areas.⁹ East Menlo Park and East Palo Alto fall predominantly outside the boundaries of Sequoia Healthcare District, as shown in Figure 11 below. (These three communities also fall within the Primary Care HPSA, as noted above.)

⁹ The Medically Underserved Areas of East Palo Alto, East Menlo Park and Redwood City consist of census tracts 6117, 6118, 6119, 6120, and 6121, all of which are part of the East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East MSSA. The Medically Underserved Area designation for these communities was last reviewed or updated in May 1994 by the California Healthcare Workforce Policy Commission.

Figure 11: Medically Underserved Areas and Primary Care Health Professional Shortage Areas in San Mateo County



Source: Harvey M. Rose Associates, LLC based on OSHPD data

A portion of the Primary Care Health Professional Shortage Area in San Mateo County falls within Sequoia Healthcare District, as shown above. However, nearly all of the Medically Underserved Area falls outside of Sequoia Healthcare District, which overlaps with the portion of the Primary Care Health Professional Shortage Area that falls outside of the District.

The service area of Peninsula Health Care District does not include any Medically Underserved Areas or Health Professional Shortage Areas.

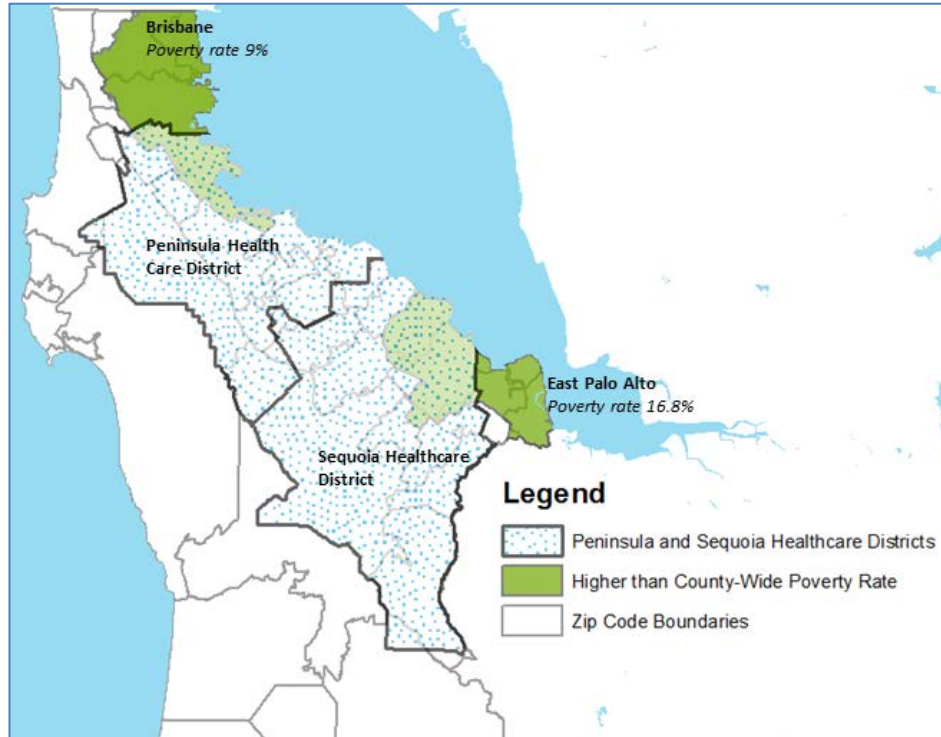
Areas of Poverty in San Mateo County

The countywide poverty rate in San Mateo County (100 percent of the Federal Poverty Rate) is 8.4 percent. Appendix VI shows the poverty rates in San Mateo County by MSA. Two communities have poverty rates that are higher than the countywide rate of 8.4 percent:

- (1) Brisbane/Burlingame/Colma/Daly City East/Millbrae East/San Bruno/South San Francisco with a poverty rate of 9 percent; and
- (2) East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East with a poverty rate of 16.8 percent. This area is the same area designated as a Primary

Care HPSA, and also contains the census tracts identified as Medically Underserved Area, as shown in Figure 12 below.

Figure 12: Location of Medical Service Study Areas with Poverty Rates above the Countywide Rate



Source: Harvey M. Rose Associates, LLC based on OSHPD data

Percentage of Individuals Over 65 Years of Age

Older adults (65 years of age and older) make up 12.5 percent of the population of San Mateo County.¹⁰ The highest percentage of older adults (18.7 percent) is in the communities of Burlingame Hills/ Burlingame Southwest/ Hillsborough/ Hillsdale/ Millbrae West/ San Bruno Central/ San Mateo West. Appendix VI shows the percentage of older adults by MSSA.

Community Health Needs Assessment

Since 1995, non-profit providers, hospitals, and the County's public health department have come together as the Healthy Community Collaborative of San Mateo County to create and update a Community Health Needs Assessment. Peninsula Health Care District has been a member of the Collaborative since 2008. The Community Health Needs Assessment serves as a tool for guiding policy and program planning decisions, in addition to helping with the development of

¹⁰ Association of Bay Area Governments

community benefit plans as required by California State Senate Bill 697 (1994). The most recent Community Health Needs Assessment was completed in 2016.

Appendix VII provides further details about the Community Health Needs Assessment.

Sequoia Healthcare District

Sequoia Healthcare District was formed in 1946 as a hospital district, operating Sequoia Hospital in Redwood City. In the 70 years since the creation of the District, Redwood City and the neighboring communities that make up the district have transformed from a developing rural/suburban to an urban area. The District boundaries no longer mark a distinct community. Both San Mateo County and the Sequoia Healthcare District are high income¹¹ and generally well-served by health providers.

Sequoia Healthcare District includes Redwood City, Redwood Shores, San Carlos, Atherton, Portola Valley, parts of Menlo Park, and other communities. Areas not included are the adjacent communities of East Menlo Park and East Palo Alto, identified by the Health Resources & Services Administration's Bureau of Health Workforce as Medically Underserved Areas. Figure 13 below shows the communities that make up Sequoia Healthcare District.

Figure 13: Boundaries of Sequoia Healthcare District by Zip Code



Source: Sequoia Healthcare District

¹¹ As noted earlier in the report, San Mateo County is one of the three highest income counties in California. Annual median household incomes in the Sequoia Healthcare District vary by zip code from \$55,605 to \$236,500, with a midpoint of \$127,236 (see Figure 3).

Transition from a Hospital District to a Healthcare District

Sequoia Healthcare District transferred Sequoia Hospital to a nonprofit public benefit corporation, the Hospital Acquisition Corporation, in 1996. Both Sequoia Healthcare District and the hospital manager Catholic Healthcare West (now Dignity Health) were members of the Hospital Acquisition Corporation Board. The Hospital Acquisition Corporation subsequently became Sequoia Healthcare Services. The District entered into a development agreement with Catholic Healthcare West in 2007, in which the District gave up membership in Sequoia Healthcare Services, and Sequoia Healthcare Services was merged into Catholic Healthcare West.

Community Services Funded by Sequoia Healthcare District

Subsequent to the transfer of Sequoia Hospital to Dignity Health, Sequoia Healthcare District has funded community-based programs using property tax allocated to the District. Initially, the District contributed defibrillators to emergency responders, gradually increasing the level of contribution. The District has continued this program as the HeartSafe program (noted below).

The District contributes approximately \$10 million to \$11 million annually in property tax revenues to community programs and grants, as shown in Figure 14 below.

Figure 14: Programs and Grants in FY 2015-16 and FY 2016-17

| Program and Grant Allocations | FY 2015-16 Actual | FY 2016-17 Budget |
|--------------------------------------|--------------------------|--------------------------|
| Grant Expenses | \$109,442 | \$125,000 |
| Children's Health Initiative | 1,200,000 | 0 |
| SFSU Nursing Program | 597,653 | 613,000 |
| Samaritan House Medical Clinic | 752,974 | 683,000 |
| Other Grants | 60,714 | 90,000 |
| San Mateo Medical Center | 469,000 | 537,000 |
| Ravenswood Belle Haven Clinic | 700,000 | 700,000 |
| Community Grants Program | 2,089,488 | 2,100,000 |
| Chronic Disease Management* | 39,058 | 58,000 |
| Apple Tree Dental | 500,000 | 0 |
| Mission Hospice | 500,000 | 500,000 |
| Sequoia 70 | 0 | 813,000 |
| Oral Health Coalition | 0 | 50,000 |
| TBD | 0 | 1,100,510 |
| HeartSafe | 104,752 | 134,000 |
| School Health | 3,170,998 | 3,496,490 |
| Grants and Programs | \$10,294,079 | \$11,000,000 |

Source: FY 2015-16 Financial Statement and District's FY 2016-17 Budget

* Also referenced as the District's Living Healthy initiative

The largest contributions from 2009 to 2016 have been to school health programs, the children's insurance program, subsidies to nursing education programs, and grants to San Mateo Medical Center projects, including an expansion of the Ron Robinson Senior Care Center to the Fair Oaks Health Center and support for San Mateo Medical Center's Community Care Program. According to interviews with District staff, all of these programs are targeted specifically to District residents, although the school health programs cover students who live in the school district but outside of the healthcare district.

Descriptions of the programs offered during some or all of the past three fiscal year cycles—2014-15, 2015-16, and 2016-17 (ongoing)—are presented in Appendix VIII.

Strategic Planning

Every three years, Sequoia Healthcare District prepares a three-year strategic plan. The 2014-17 strategic plan covers the period beginning July 2014 and ending June 2017; the District is currently developing a new strategic plan for the upcoming three-year period beginning July 2017. The strategic plan contains a SWOT—Strengths, Weaknesses, Opportunities, and Threats—assessment, identifies six District goals, and lists strategies to achieve these goals.

Service- and program-related elements of the SWOT assessment are:

- Strengths: the District and its efforts to provide healthcare access and health services are supported by interviewees; the District has a dependable source of income from tax revenue
- Weaknesses: there is insufficient awareness of the services provided by the District among residents and potential service recipients
- Opportunities: there continues to be unmet healthcare needs; the complexities of healthcare create opportunities for better coordination and collaboration of services
- Threats: unmet healthcare needs continue to outweigh the District's funding

Four of the six 2014-17 goals are directly related to the District's services:

- To incorporate new programs to address healthcare gaps in the community
- To continue and expand the District's participation in community efforts to address health problems

- To identify and fund programs that provide health services to District residents
- To measure the impact of District-funded programs

Identifying Needs

The District uses a variety of methods to identify the unmet needs for services in its jurisdiction. The District uses County-wide data like the Community Health Needs Assessment and may also conduct additional research or market surveys to identify particular needs that are specific to District residents. The District also solicits the input of non-profits, schools, and other organizations that already provide services within the community. In some instances, initiatives like the HeartSafe program have been modeled after successful programs in other locations. Finally, some programs like the Healthy Schools Initiative have grown organically out of the District's perception of unmet need in a particular service area, supplemented by community and expert input.

Community Health Needs Assessment

Figure 15 below reviews which programs and services offered by the District address priority areas identified in the 2016 Community Health Needs Assessment.

Figure 15: Sequoia Healthcare District Programs by Priority Area

| Program or Service | Childhood Obesity | Oral Health | General Health ^a | Diet, Fitness, Nutrition | Alzheimer's and Dementia | Cancer | Diabetes | Behavioral health and Emotional Well Being | Access and delivery | Other ^b |
|---------------------------------------|-------------------|-------------|-----------------------------|--------------------------|--------------------------|--------|----------|--|---------------------|--------------------|
| Children's Health Initiative | √ | | | √ | | | | | √ | |
| SFSU Nursing Program | | | | | | | | | | √ |
| Samaritan House Medical Clinic | | | √ | | | | | | √ | |
| San Mateo Medical Center | | | √ | | | | | | √ | |
| Ravenswood Belle Haven Clinic | | | √ | | | | | | √ | |
| Community Grants Program ^c | √ | | | √ | | | | √ | √ | |
| Chronic Disease Management | | | | | | | √ | | | |
| Apple Tree Dental | | √ | | | | | | | √ | |
| Mission Hospice | | | | | | √ | | | √ | |
| Sequoia 70 ^d | | | | √ | √ | | | | √ | |
| Oral Health Coalition | | √ | | | | | | | √ | |
| HeartSafe | | | | | | | | | | √ |
| School Health ^c | √ | | | | | | | √ | √ | |

Source: Harvey M. Rose Associates, LLC analysis

^a General health consists of multiple priority needs identified in the 2016 Community Health Needs Assessment, including (1) communicable diseases, (2) arthritis, (3) birth outcomes, (4) cerebrovascular diseases, (5) respiratory conditions, and (6) sexual health.

^b Other consists of two programs not part of the 2016 Community Health Needs Assessment: (1) funding and facilitation to support nursing education through San Francisco State University, and (2) providing defibrillators and CPR training to public programs.

^c Based on 2016-17 funding; the needs served by the Community Grants Program and the School Health Program / Healthy Schools Initiative may vary from year to year depending on funding awards and allocation.

^d Sequoia 70 connects seniors to programs and resources.

Monitoring and Assessing Services

Sequoia Healthcare District requires varying levels of data reporting from its partners, depending on the type of service and contract. Overall the District supports services that fall into one of three categories: annual grants, District-funded community programs, and District initiatives that have been developed by the District.

Annual Grants

Sequoia Healthcare District awards annual grants through the Community Grants Program (also known as the Caring Community Grants Program); any 501(c)(3) nonprofit organization or government agency that serves District residents is eligible to apply for a grant.

Generally, programs applying for grant funds from the Sequoia Healthcare District have multiple funding sources, and serve clients both inside and outside of the District. As part of the grant application, starting in the 2016-17 application cycle Sequoia Healthcare District requires applicants to report the number of clients expected to be served by zip code, as well as the total numbers of District and non-District residents expected to be served. According to the Grant Award Agreement, organizations that receive awards must submit mid-year and year-end reports to the District. The District remits the second half of the grant funding upon successful completion and acceptance of the mid-year report and a possible site visit.

During the evaluation of potential grantees, the District compares the percentage of District residents anticipated to be served against the percentage of the overall program budget for which funding has been requested. The District then requests additional information and conducts additional investigation depending on whether the District resident percentage is higher or lower than the funding request percentage.¹²

At the October 5, 2016 Board of Directors meeting, results of the 2015-16 Caring Community Grants were presented. According to the meeting minutes, recipients of the Caring Community Grants had total funding of \$8.4 million, of which \$1.6 million were grant funds provided by the District (19 percent) and \$6.8 million were funds provided by other sources (81 percent). 31,968 of the 64,193 clients served by the Caring Community Grant recipients, or 49.8 percent, were District residents, exceeding the portion of grant funding provided by the District (19 percent). The District does not track the zip code of clients who are not District residents. The District should consider further evaluation of non-District clients to identify the number who live in a Medically Underserved Area or Primary Care Health Professional Shortage Area outside of the District.

Additional statistics on grant awards in 2015-16 and 2016-17 are presented in Appendix VIII.

Community Programs (District-funded)

The District also supports community programs financially outside of the annual community grants program. According to interviews with District staff, the District does not collect as many measurable metrics from these programs as it does from the annual grantees. Community programs are typically funded under Memoranda of Understanding (MOUs) with partner organizations. The MOUs vary

¹² The District distinguishes between “Group 1” zip codes, or zip codes that are 100 percent within the District, and “Group 2” zip codes, or zip codes that are partially within the District.

in the amount of information the organizations receiving District funding are required to report.

For example, a three-year MOU from July 2015 through June 2018 between the District and San Mateo Medical Center (SMMC) for the expansion of the Ron Robinson Senior Care Center (RRSCC) to the Fair Oaks Health Center, states only that SMMC shall “Provide the District semi-annual reports summarizing the SMMC/RRSCC’s accomplishments during such thirty-six month period.” In contrast, a three-year MOU from July 2015 through June 2018 between the District and Samaritan House, which operates a free clinic, states that Samaritan House shall “Provide the District semi-annual reports summarizing the health center’s accomplishments during such thirty-six month period” and also “Provide the District with a quarterly report indicating the following: Number of patient visits for each month during the quarter just ended; Number of physician volunteer hours for each month during the quarter just ended; Number of other volunteer hours for each month during the quarter just ended; Number of physician paid hours for each month during the quarter just ended; Number of other staff paid hours for each month during the quarter just ended; List of participating physicians.”

District Initiatives

Finally, the District has a small number of initiatives that it has developed and that it manages itself, rather than contracting with community organizations. These initiatives include the HeartSafe program, discussed above, the Healthy Schools Initiative, and the Living Healthy Workshops. Although these programs are managed in-house, the District still relies on outside reporting to monitor the programs. For example, the District tracks each use of a HeartSafe AED device, and the Wellness Coordinator at each school that receives Healthy Schools funding provides the District with outcome reports.

Sequoia Healthcare District’s Financial Performance

Sequoia Healthcare District’s primary source of revenue is the property tax allocation and the majority of expenditures are comprised of discretionary operating grants to community programs.

Revenues

The District’s budgeted revenues in FY 2016-17 were \$15 million, \$11 million of which were the annual property tax allocation.¹³ Other revenue sources include rental income, and interest and investment earnings. For the FY 2016-17 and prior

¹³ Sequoia Healthcare District receives approximately \$0.14 per \$1,000 assessed valuation (or 1.4 percent of the one percent property tax rate).

year budget, the District did not include an economic return on the equity contribution made by the District to Sequoia Hospital. This is detailed in Figure 16 below.

Property Taxes

Property tax revenues increased by an average of 8.7 percent per year between FY 2012-13 and FY 2015-16 due to the increase in San Mateo County property values. According to the County Assessor, the increase in FY 2016-17 is expected to be 7.6 percent. Actual and projected property tax revenues have exceeded budgeted revenues from FY 2012-13 through FY 2016-17.

Contributions from Sequoia Hospital

Sequoia Healthcare District transferred Sequoia Hospital to a nonprofit public benefit corporation, the Hospital Acquisition Corporation, in 1996 for a payment by the Corporation to the District of \$20 million. Both the Sequoia Healthcare District and the hospital manager Catholic Healthcare West (now Dignity Health) were members of the Hospital Acquisition Corporation Board. The Hospital Acquisition Corporation subsequently became Sequoia Healthcare Services.

The District entered into a development agreement with Catholic Healthcare West in 2007¹⁴ in which the District contributed \$75 million toward the construction of a new hospital, which had an estimated project cost of \$240 million. In exchange for the equity contribution of \$75 million, Sequoia Healthcare District is to receive an annual contribution from Dignity Health through 2047. This contribution is calculated based on Sequoia Hospital's Operating Earnings Before Interest, Depreciation, and Amortization (EBIDA). Actual contributions received by the District from Dignity Health since FY 2008-09 are \$28.4 million or nearly 65 percent less than estimated, as shown in Figure 16 below.¹⁵ The District did not budget a contribution for FY 2016-17 or FY 2015-16.

¹⁴ Under the agreement, the District gave up membership in Sequoia Healthcare Services, and Sequoia Healthcare Services was merged into Catholic Healthcare West.

¹⁵ Sequoia Hospital reported an operating loss of \$6.4 million for the year ending June 30, 2015 and nearly \$20 million for the year ending June 30, 2016. According to OSHPD, Sequoia Hospital's inpatient days decreased by 49 percent and patient discharges decreased by 33 percent between 2008 and 2016.

Figure 16: Estimated and Actual Contribution by Sequoia Hospital to the District from FY 2008-09 to FY 2015-16

| | Estimated Contribution | Actual Contribution | Difference |
|-------------------------|-----------------------------------|--------------------------------|-----------------------|
| FY 2008-09 | \$5,187,000 | \$2,142,000 | (\$3,045,000) |
| FY 2009-10 | 5,759,000 | 6,272,000 | 513,000 |
| FY 2010-11 | 6,138,000 | 2,479,000 | (3,659,000) |
| FY 2011-12 | 5,697,000 | 2,158,000 | (3,539,000) |
| FY 2012-13 | 5,239,000 | 2,114,000 | (3,125,000) |
| FY 2013-14 | 3,853,000 | 127,000 | (3,726,000) |
| FY 2014-15 | 3,867,000 | 352,000 | (3,515,000) |
| FY 2015-16 | 4,034,000 | 0 | (4,034,000) |
| FY 2016-17 ^a | 4,311,000 | 0 | (4,311,000) |
| Total | \$44,085,000 | \$15,644,000 | (\$28,441,000) |

Source: District Documents and Audited Financial Statements

^a The District's FY 2016-17 budget does not include a contribution from Sequoia Hospital.

Expenditures

The District's budgeted expenditures in FY 2016-17 were \$15.7 million, consisting of administrative expenses, grants to community based organizations, District program costs, and property maintenance. While the District budgeted to transfer more than \$700,000 from District Reserves to cover the difference between budgeted revenues and expenditures, actual revenues from property taxes may make up the difference.

The District does not have long-term expenditures obligations (except for prior pension costs, discussed below) that would cause its expenditures to exceed its revenues over the long term. The District has grant commitments to Ravenswood Family Health Center, San Francisco State University (SFSU) nursing program, and Mission Hospice to 2017 and to San Mateo Medical Center's Fair Oaks Health Center and Mission Hospice to 2018.

The District also has property-related expenses, including depreciation, of approximately \$130,000 per year, exceeding property rents by approximately \$80,000 per year.

Figure 17 below shows FY 2015-16 actual revenues and expenditures and FY 2016-17 budgeted revenues and expenditures.

Figure 17: Sequoia Healthcare District Revenues and Expenditures FY 2015-16 and FY 2016-17

| | FY 2015-16 Actual | FY 2016-17 Budget | Change from FY 2015-16 Actual | Percent |
|--|----------------------|----------------------|-------------------------------------|------------|
| Revenues | | | | |
| Rental Income | \$46,057 | \$48,048 | \$1,991 | 4% |
| Property Tax ^a | 11,145,838 | 11,000,000 | (145,838) | -1% |
| Investment | 188,780 | 150,000 | (38,780) | -21% |
| Interest | 6,438 | 7,700 | 1,262 | 20% |
| Pension (see below) | 2,600,000 | 3,800,000 | 1,200,000 | 46% |
| Total Revenue | \$13,987,113 | \$15,005,748 | \$1,018,635 | 7% |
| Expenditures | | | | |
| Administrative Expenses ^b | \$607,734 | \$792,100 | \$184,366 | 30% |
| Pension Plan (see below) | <u>2,600,000</u> | <u>3,800,000</u> | <u>1,200,000</u> | 46% |
| Subtotal Administration | 3,207,734 | 4,592,100 | 1,384,366 | 43% |
| Subtotal Grants and Programs | 10,294,079 | 11,000,000 | 705,921 | 7% |
| Property-Related (incl. depreciation) | 133,330 | 127,500 | (5,830) | -5% |
| Total Expenditures | \$13,635,143 | \$15,719,600 | \$1,939,160 | 14% |
| Revenues Less Expenditures | \$351,970 | (\$713,852) | (\$1,065,822) | |

Source: FY 2015-16 Financial Statement and District's FY 2016-17 Budget

^a We estimate FY 2016-17 property tax revenues of approximately \$12.0 million, based on the Assessor's estimate of 7.6 percent growth in assessed valuation.

^b The increase in administrative expenditures in FY 2016-17 compared to FY 2015-16 is to fund non-recurring expenses for district board elections and professional services for website development.

The District's Financial Condition

The District's approach to its finances is generally conservative. The District's actual revenues of nearly \$14.0 million in FY 2015-16 exceeded budgeted revenues of \$12.9 million by approximately \$1.1 million, an increase of 8 percent. The District's actual revenues in FY 2016-17 will also likely exceed budgeted revenues due to higher than budgeted property tax receipts. The District has not included contributions from Sequoia Hospital in the FY 2015-16 and FY 2016-17 budgets.

The District's unrestricted funds as of June 30, 2016 were \$15,004,830, a decline of 14 percent compared to the June 30, 2013 unrestricted funds of \$16,670,942.¹⁶ Figure 18 below shows the four-year change in the District's unrestricted funds.

¹⁶ At the time of the MSR in 2007, Sequoia Healthcare District reported unrestricted funds of \$13.3 million in FY 2003-04, \$16.8 million in FY 2004-05, and \$18.2 million in FY 2005-06.

Figure 18: Change in the District’s Fund Balance FY 2013-14 to FY 2015-16

| | 6/30/2013 | 6/30/2014 | 6/30/2015 | 6/30/2016 |
|--|---------------------|---------------------|---------------------|---------------------|
| Assets | | | | |
| Cash and Investments | \$18,612,319 | \$14,750,998 | \$15,395,109 | \$16,009,592 |
| Taxes, Pre-paid Expenses | 24,136 | 314,203 | 528,700 | 688,442 |
| Pension Reimbursement ^a | | | 24,266,000 | 26,904,000 |
| Capital Assets - Net | 769,889 | 708,583 | 728,359 | 642,795 |
| Total Assets | \$19,406,344 | \$15,773,784 | \$40,918,168 | \$44,244,829 |
| Deferred Outflows Pension ^a | | | \$2,600,000 | \$2,600,000 |
| Liabilities | | | | |
| Accounts, Grants, Payroll ^b | \$1,965,513 | \$1,466,870 | \$1,996,133 | \$2,332,834 |
| Deposit Payable | 3,165 | 3,165 | 3,165 | 3,165 |
| Pension Liability ^a | | | 23,421,000 | 26,059,000 |
| Total Liabilities | \$1,968,678 | \$1,470,035 | \$25,420,298 | \$28,394,999 |
| Deferred Inflows Pension ^a | | | \$3,445,000 | \$3,445,000 |
| Net Capital Assets | \$766,724 | \$705,418 | \$725,194 | \$639,630 |
| Unrestricted | 16,670,942 | 13,598,331 | 13,927,676 | 14,365,200 |
| Total Net Position | \$17,437,666 | \$14,303,749 | \$14,652,870 | \$15,004,830 |

Source: District’s audited financial statements

^a Dignity Health pays Sequoia Healthcare District each year for the District’s pension liabilities for District employees prior to the transfer of Sequoia Hospital in 1996.

^b Includes accounts payable, grants payable, and accrued payroll.

Sequoia Healthcare District sold Sequoia Hospital to Dignity Health in 2007. The only real property currently owned by the District is an office building in Redwood City, used for its offices and leased space to a private insurance company.

The District does not have any outstanding debt.

The District’s Fiduciary Responsibility for Former Hospital District Pensions

Under the 1996 Memorandum of Understanding between Sequoia Healthcare District and Catholic Healthcare West, the Hospital Acquisition Corporation (which subsequently became Sequoia Healthcare Services, the operator of Sequoia Hospital) assumed full responsibility for the pension liabilities of the former Sequoia Hospital District employees. Dignity Health (which is the former Catholic Healthcare West) makes annual payments to Sequoia Healthcare District toward this pension liability. The FY 2015-16 payment was \$2.6 million as shown in Figure 17 above, increasing to \$3.8 million in FY 2016-17.

According to the District’s audited financial statement for the year ending June 30, 2016, the District’s total pension liability was \$83.7 million, of which \$57.6 million was funded (69 percent) and \$26.1 million was unfunded (31 percent). The unfunded pension liability as of June 30, 2016 of \$26.1 million, shown in Figure 18

above, was an increase of \$2.6 million from the unfunded pension liability of \$23.4 million as of June 30, 2015.^{17, 18}

The annual pension contribution by Dignity Health increased to \$3.8 million in FY 2016-17, as noted above, and is expected to remain at this amount going forward.

The District's Investments for General and Fiduciary Funds

According to the District's audited financial statement for the year ending June 30, 2016, the District's financial investments comply with California Government Code and District Board policies. Total investments consist of \$53.7 million in pension funds, invested in money market and mutual funds, and \$10 million in general funds, invested mostly in U.S. Treasuries and municipal and corporate bonds with ratings of AA or higher.

The District's Revenues and Expenditures over the Next Three Fiscal Years

While the District is assured of property tax revenues, the District has discretion in funding grants and programs. The District does not have debt or property obligations and therefore can adjust annual spending to meet annual revenues. We estimate that actual FY 2016-17 property tax revenues will exceed budgeted property tax revenues by approximately \$900,000 and property tax revenues will increase in FY 2017-18 through FY 2019-20 by about 3 percent per year.¹⁹ We estimate growth in expenditures of approximately 2.3 percent per year.²⁰ The District's projected revenues in FY 2017-18 through FY 2019-20 should be sufficient to cover expenditures, as shown in Figure 19 below.

¹⁷ The unfunded liability increased from 28 percent in FY 2014-15 to 31 percent in FY 2015-16. Total pension liability declined from \$84.1 million in FY 2014-15 to \$83.7 million in FY 2015-16 (due to \$0.4 million in net benefit payments), while the funded liability declined from \$60.6 million (72 percent) in FY 2014-15 to \$57.6 million (69 percent) in FY 2015-16.

¹⁸ As noted in the District's FY 2015-16 audited financial statement, although the liability for the pension plan for former Sequoia Hospital District employees prior to 1996 was assumed by Sequoia Health Services, the pension plan cannot be transferred to Sequoia Health Services. The District continues to be liable for the funding of this plan in the event of default by Sequoia Health Services.

¹⁹ Extrapolated from projected growth in property tax revenues in the San Mateo County FY 2015-17 Budget Book.

²⁰ Estimated average annual inflation 2016 through 2020 for San Mateo County per www.dot.ca.gov.

Figure 19: Projected Revenues and Expenditures FY 2016-17 to FY 2019-20

| | FY 2016-17 Projection | FY 2017-18 | FY 2018-19 | FY 2019-20 |
|---|----------------------------------|---------------------|---------------------|---------------------|
| Revenue | | | | |
| Rental Income | \$48,048 | \$49,489 | \$50,974 | \$52,503 |
| Property Tax | 11,992,922 | 12,412,674 | 12,847,118 | 13,296,767 |
| Investment | 150,000 | 150,000 | 150,000 | 150,000 |
| Interest | 7,700 | 7,700 | 7,700 | 7,700 |
| Pension | 3,800,000 | 3,800,000 | 3,800,000 | 3,800,000 |
| Total Revenue | \$15,998,670 | \$16,419,863 | \$16,855,792 | \$17,306,970 |
| Expenditures | | | | |
| Administrative Expenses | \$792,100 | \$636,011 | \$850,640 | \$665,604 |
| Pension Plan | 3,800,000 | 3,800,000 | 3,800,000 | 3,800,000 |
| Subtotal Administration | \$4,592,100 | \$4,436,011 | \$4,650,640 | \$4,465,604 |
| Grant Expenses | \$125,000 | \$127,875 | \$130,816 | \$133,825 |
| SFSU Nursing Program | 613,000 | 0 | 0 | 0 |
| Samaritan House Medical Clinic | 683,000 | 698,709 | 714,779 | 731,219 |
| San Mateo Medical Center | 537,000 | 549,351 | 561,986 | 574,912 |
| Ravenswood Belle Haven Clinic | 700,000 | 716,100 | 732,570 | 749,419 |
| Mission Hospice | 500,000 | 511,500 | 523,265 | 535,300 |
| Sequoia 70 | 813,000 | 831,699 | 850,828 | 870,397 |
| Oral Health Coalition | 50,000 | 51,150 | 52,326 | 53,530 |
| Heart Safe | 134,000 | 137,082 | 140,235 | 143,460 |
| School Health | 3,496,490 | 3,576,909 | 3,659,178 | 3,743,339 |
| Other Grants and Programs | 3,348,510 | 4,257,225 | 4,355,141 | 4,455,309 |
| Subtotal Grants and Programs | \$7,651,490 | \$11,457,600 | \$11,721,125 | \$11,990,711 |
| Property-Related (including depreciation) | 127,500 | 130,433 | 133,432 | 136,501 |
| Total Expenditures | \$15,719,600 | \$16,024,044 | \$16,505,197 | \$16,592,816 |
| Revenues Less Expenditures | \$279,070 | \$395,820 | \$350,595 | \$714,154 |

Source: District budget, Harvey M. Rose Associates, LLC projections

The District's Financial Risks Going Forward

The greatest financial risk to Sequoia Healthcare District comes from the financial health of Sequoia Hospital. While the District has no financial obligation to Sequoia Hospital, the District contributed \$75 million in public funds to the reconstruction of the hospital which it is unlikely to recoup. According to the District's Executive Director, the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District provided in the 2007 development agreement.

In addition, the District is responsible for the unfunded pension liability of \$26 million for employees of the former Sequoia Hospital District prior to 1996. Currently, Sequoia Hospital is making annual payments to the District toward the unfunded pension liability, but if the Sequoia Hospital should fail to make required payments, the District would be required to fund the pension liability.

Both of these financial risks would result in reduced funding for health services provided to District residents.

The District's Governance and Accountability

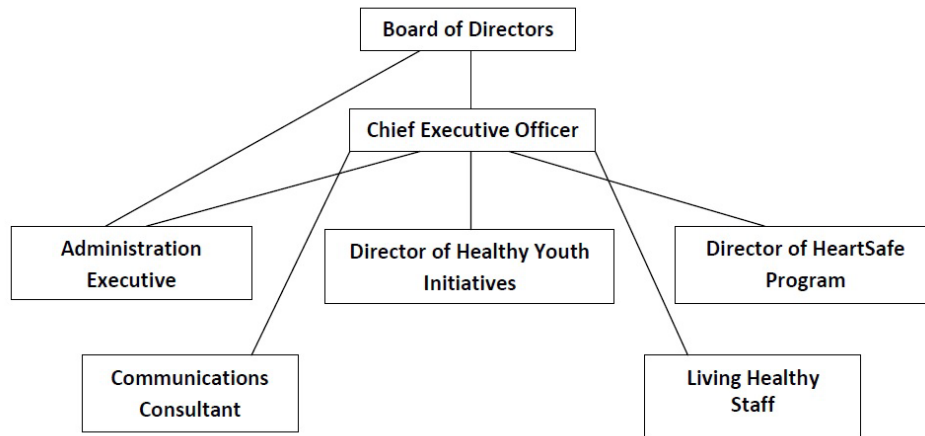
Sequoia Healthcare District is governed by an elected five-member board. Board members are elected to four-year terms and elections are at-large and held during general elections in even years.

The District board has adopted policies that conform with the Brown Act (California Government Code Section 54952(b)(3)), including holding regular public meetings, noticing these meetings at least 72 hours in advance, making the agenda and supporting documentation available to the public, and allowing for public comment in the meetings.

The District board is responsible for the finances of the District, including annual review of the audited financial statements, approval of an annual budget, and periodic budget updates during the fiscal year. The District board is also responsible for awarding funds to programs and community based organizations and that those funds are used for the purpose for which they are intended. According to interviews, the board reviews the effectiveness of the organizations receiving grants. Funds are disbursed in discrete allotments during the year; if the organization is not performing to the standards in the funding agreement, the subsequent allotments may be withheld.

The District appoints the chief executive officer, who oversees day-to-day administration of the District and implementation of the board's policies. In addition to the chief executive officer, the Sequoia Healthcare District has one full-time staff, three part-time staff, and five contract staff, including the director of programs and grants, HeartSafe program coordinator, and executive coordinator. Figure 20 shows the District staffing structure, which is not posted online but was provided by the District upon request.

Figure 20: District Staffing Structure



Source: Sequoia Healthcare District

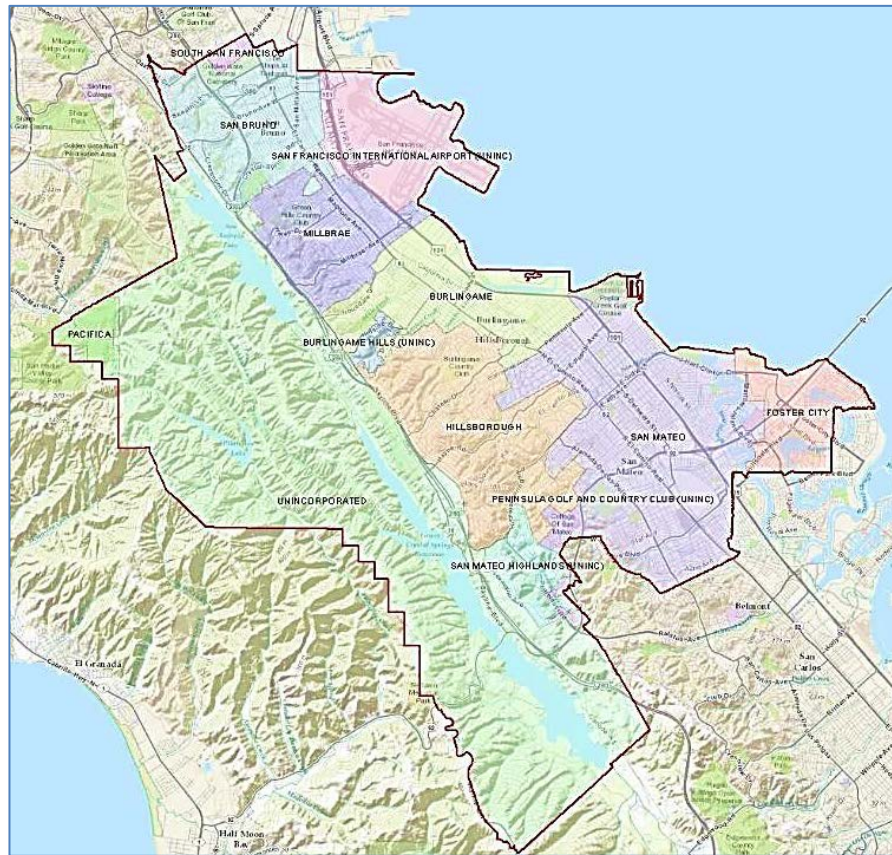
While the District maintains a website, announcing district programs, policies, finances, and board meetings, according to interviews, District residents are not generally well aware of the District’s purpose and functions, as identified in the District’s current Strategic Plan. The District board meets six to seven times per year. Meetings and agendas and minutes of prior meetings are posted on the District website. District staff and representatives from programs and community based organizations attend the meetings. According to interviews, the District is seeking ways to be more visible. For example, the District sends its annual report to 86,000 households in the District, and the chief executive officer of the District makes presentations to service organizations in the area.

Peninsula Health Care District

Peninsula Health Care District was formed in 1947 as a hospital district responsible for developing and opening a hospital in San Mateo County. In the 70 years since the creation of the district, Burlingame and the neighboring communities that make up the district have transformed from a developing suburban to an urban community. The District boundaries no longer mark a distinct community. Both San Mateo County and Peninsula Health Care District are high income²¹ and generally well-served by health providers.

Peninsula Health Care District includes the cities of San Bruno, Millbrae, Burlingame, Hillsborough, San Mateo, and parts of Foster City and South San Francisco, as well as unincorporated areas. Figure 21 below shows the communities that make up Peninsula Health Care District.

Figure 21: Boundaries of Peninsula Health Care District



Source: Peninsula Health Care District

²¹ As noted earlier in the report, San Mateo County is one of the three highest income counties in California. Annual median household incomes in the Peninsula Health Care District vary by zip code from \$72,800 to \$229,097, with a midpoint of \$107,658 (see Figure 4).

Transition from a Hospital District to a Healthcare District

The Peninsula Hospital, which opened in 1954, was leased by the Peninsula Hospital District to Mills-Peninsula Health Services in 1985. Subsequently, the District (now a healthcare rather than a hospital district) entered into a master agreement with Mills-Peninsula Health Services, in which Mills-Peninsula Health Services built a new hospital compliant with California seismic standards and entered into a long term ground lease with the District. The master agreement required Mills-Peninsula Health Services to maintain the following core clinical services: intensive care, surgical, obstetrics and newborn, general acute care, laboratory, and mental health services. According to the master agreement, while Mills-Peninsula Health Services may terminate core clinical services that are determined to be financially infeasible, the District has the right to require Mills-Peninsula Health Services to continue core clinical services subsidized by the District.

The master agreement was approved by the voters in 2006, and the new hospital opened in 2011. Under the agreement, Peninsula Health Care District acts as landlord and real estate manager, but does not operate the hospital.

Programs Funded by Peninsula Health Care District

District Goals

Peninsula Health Care District defines its strategic goals as:

1. Assisting District residents in achieving optimal health through education, prevention, and access to needed high quality healthcare.
2. Supporting diverse programs that allow for the development of health equity, reduction in disparities, and improvement of the health of all District residents.
3. Carrying our responsible stewardship of all District assets, which includes management of real estate.

Peninsula Health Care District focuses on the funding of community programs and the holding, management, and development of District-owned property. The District's properties, in addition to the property leased to Mills-Peninsula Health Services for Peninsula Hospital, are generally leased as professional office buildings and for outpatient programs. The property at 430 North El Camino Real is used for the Apple Tree Dental Program and the property at 1819 Trousdale Drive is used as the District's offices. Development of District-owned property for the Assisted Living and Memory Care facility and for the Peninsula Wellness Center is discussed in more detail below.

Community Programs and Grants

In 2008 Peninsula Health Care District joined the County’s Healthy Community Collaborative, which prepares the Community Needs Assessment to provide guidelines on planning health programs. Peninsula Health Care District awards approximately \$2.0 million in community health grants to local organizations to fund health programs. Program funding decisions are made by the District’s Board of Directors, receiving input from an advisory committee consisting of two Board members, healthcare providers, and at-large community members. An assessment by the District in 2016 identified teen mental health issues as a major need and the District allocated \$500,000 of the \$2.0 million in FY 2016-17 grants to teen mental health services. The 2016-17 District Health Priorities are:

- Access to basic healthcare and mental health services
- Childhood obesity and nutrition
- Senior services that promote quality of life and independence while living in the community
- Reduction of health risks through education and prevention

A summary of the budgeted program and grant allocations in 2016-17 and the actual expenditures in 2015-16 is shown below in Figure 22.

Figure 22: Programs and Grants in FY 2015-16 and FY 2016-17

| Program and Grant Allocations | FY 2015-16 Actual | FY 2016-17 Budget |
|--------------------------------------|--------------------------|--------------------------|
| Community Health Grants | \$1,906,723 | \$1,450,000 |
| Teen Mental Health Project | | 500,000 |
| San Bruno School Clinic | | 50,000 |
| Community Outreach and Other | | 144,500 |
| Peninsula Wellness Center | 1,127,377 | 1,225,400 |
| Total Expenditures | 3,034,100 | 3,369,900 |

Source: FY 2015-16 Financial Statement and District’s FY 2016-17 Budget

The District’s largest contributions from 2009 to 2016 have been to school health programs, the children’s health insurance program, the Apple Tree Dental program, healthcare for low-income uninsured adults through the “Access to Care for Everyone” program, funding for the County Health Department’s Psychiatric Residency program, and senior housing.

For more in-depth information on the District’s programs and grants, see Appendix IX.

Development Projects

Assessment of Need for Senior Services

The District is implementing two major development projects: the Assisted Living and Memory Care facility at 1600 Trousdale, and the Peninsula Wellness

Community. A needs assessment in 2007 for the San Mateo County Health Department identified the service needs for the County’s projected aging population, and subsequent studies for the Peninsula Health Care District identified types of services—including housing and institutional care—that are needed.

A consultant, Gerontological Services, Inc., prepared a market assessment in 2013 for Eskaton Senior Residences and Services (Eskaton), a private nonprofit provider, and Peninsula Health Care District for the development of a senior assisted living and memory care facility. The market assessment projected growth in the number of adults aged 65 and older, and especially growth in the number of older adults aged 85 and older. The market assessment also noted the relatively high income of District households, which has attracted private developers to the market for assisted living facilities. At the time of the market assessment, there were six market-rate assisted living facilities in the area. However, according to the market assessment, as many as 964 additional beds may be needed.

Gerontological Services, Inc. prepared a second assessment in 2015. According to the 2015 assessment, occupancy rates for existing assisted living/memory care facilities had increased since 2013 to an average occupancy rate of 96 percent. However, three new assisted living/memory care facilities were scheduled to open in 2015 and 2016, reducing the need for additional beds.

The District’s Assisted Living and Memory Care Project

The District’s Assisted Living and Memory Care project on District-owned property at 1600 Trousdale Drive²² is under construction with a completion date in 2018. According to the District’s website, the completed Assisted Living and Memory Care facility will be operated by the non-profit provider Eskaton through a contract with the district.

The District set up the Peninsula Health Care Development Corporation as a non-profit corporation to develop the senior assisted living and memory care project, and established a separate fund to account for project costs. After further evaluation, the Board decided to rebid the project through the District’s Public Works Bidding process. The District also set up the Peninsula Health Care District Financing Corporation in FY 2013-14 to finance the construction of the senior assisted living and memory care project.

Project costs of \$80.8 million are funded by District equity contributions of \$30.8 million and debt issuance of \$50 million. The District issued \$40 million in Certificates of Participation (COPS) in 2014 to finance the project with the

²² 1600 Trousdale Drive was used as District offices, which were moved to 1819 Trousdale Drive, purchased by the District in FY 2014-15 for \$2.1 million, in order to make 1600 Trousdale Drive available for the projects.

intention to issue an additional \$10 million in debt in 2017. Project financing and costs are shown in Figure 23 below.

Figure 23: Financing and Costs of Senior Assisted Living and Memory Care Project

| | Total Sources | 2015 and Prior | 2016 | 2017 | 2018 |
|-------------------------------|----------------------|-----------------------|--------------------|---------------------|---------------------|
| Sources | | | | | |
| 2014 Loan | \$40,000,000 | \$40,000,000 | | | |
| 2017 Loan | 10,000,000 | | | 10,000,000 | |
| Equity | 30,821,000 | 3,000,000 | 3,000,000 | 13,500,000 | 11,321,000 |
| Total Sources | \$80,821,000 | \$43,000,000 | \$3,000,000 | \$23,500,000 | \$11,321,000 |
| Uses | | | | | |
| <u>Project Costs</u> | | | | | |
| Construction | \$57,300,000 | | | \$40,000,000 | \$17,300,000 |
| Soft Costs | 8,240,000 | 3,860,000 | 2,500,000 | 880,000 | 1,000,000 |
| Marketing | 1,140,000 | 200,000 | 400,000 | 400,000 | 140,000 |
| Pre-operating | 800,000 | | | | 800,000 |
| Operating | 4,000,000 | | | | 4,000,000 |
| Contingencies | 2,150,000 | | 250,000 | 1,000,000 | 900,000 |
| Subtotal Project Costs | \$73,630,000 | \$4,060,000 | \$3,150,000 | \$42,280,000 | \$24,140,000 |
| <u>Loan Costs</u> | | | | | |
| <i>Loan Financing Costs</i> | | | | | |
| 2014 Loan | \$630,000 | \$630,000 | | | |
| 2017 Loan | 200,000 | | | | 200,000 |
| <i>Loan Interest Payments</i> | | | | | |
| 2014 Interest | 2,650,000 | 950,000 | 1,570,000 | 130,000 | 0 |
| 2017 Interest | 117,000 | 0 | 0 | 0 | 117,000 |
| Principal/Interest | 3,594,000 | 0 | 0 | 2,080,000 | 1,514,000 |
| Subtotal Loan Costs | \$7,191,000 | \$1,580,000 | \$1,570,000 | \$2,210,000 | \$1,831,000 |
| Total Uses | \$80,821,000 | \$5,640,000 | \$4,720,000 | \$44,490,000 | \$25,971,000 |

Source: Hendrickson Consulting Financial Forecast, March 14, 2016

When the project was planned in 2013, the estimated project cost was \$55.5 million, which increased by \$25.3 million to \$80.8 million in 2017. The increase in project costs is to be funded by (a) an increase in the District's equity contribution by \$15.3 million, from \$15.5 million to \$30.8 million; and (b) an increase in total debt by \$10 million, from \$40 million to \$50 million.

The project will consist of 124 residential units for senior assisted living and memory care. The financial projections for the project are based on most units being rented at market rate. Rent subsidies for affordable units equal

approximately one percent of total market rate rents under the financial projections.²³ The project’s financial projections are shown in Figure 24 below.

Figure 24: Projected Cash Flow for Senior Assisted Living and Memory Care Project 2018 to 2022

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------------------------------|----------------|----------------|----------------|----------------|------------------|
| Revenues | \$2,900,000 | \$7,970,000 | \$10,808,000 | \$12,704,000 | \$13,085,000 |
| Expenses | (3,633,000) | (6,357,000) | (7,341,000) | (8,414,000) | (8,666,000) |
| Net Revenues | (\$733,000) | \$1,613,000 | \$3,467,000 | \$4,290,000 | \$4,419,000 |
| Capital Expenditures | \$0 | (\$80,000) | (\$108,000) | (\$127,000) | (\$131,000) |
| Debt Service | (1,145,000) | (2,894,000) | (3,184,000) | (3,186,000) | (3,192,000) |
| Operating Deficit ^a | 2,500,000 | 1,500,000 | | | |
| Net | \$1,355,000 | (\$1,474,000) | (\$3,292,000) | (\$3,313,000) | (\$3,323,000) |
| NET CASH FLOW | 622,000 | 139,000 | 175,000 | 977,000 | 1,096,000 |

Source: Hendrickson Consulting Financial Forecast, March 14, 2016

^a The pro forma projections assume a \$4 million operating subsidy in the first two years, funded from the \$80.8 million capital budget (this funding is listed in Figure 23 above as “Project Costs, Operating”).

The projections in Figure 24 above are based on 92 percent occupancy of the residential units. If occupancy falls below 92 percent or operating expenses are higher than projected, the senior assisted living and memory care project may have reduced or even negative net cash flow. According to management’s discussion in the audited financial statement for the year ending June 30, 2016:

“2015 and 2016 demographic studies of the local senior market reaffirm the rapid aging of this area and the current and future demand for supportive housing such as assisted living. As a result, three senior for-profit housing companies have entered the market and opened facilities [Sunrise, Atria, and Kensington]. This could slow occupancy for the District’s facility and prolong the financial stabilization. To recognize this challenge, the pro forma and financial projections were revised before the decision to go forward was determined.”

Sunrise opened a 97-bed assisted living facility in 2015, one block from the District’s new facility at 1600 Trousdale Drive.²⁴

²³ The projected subsidy is calculated at \$750 per month for ten units. This subsidy of \$750 per month would still result in per unit costs to the resident of more than \$5,000 per month or \$60,000 per year based on the information in the March 2016 Financial Forecast by Hendrickson Consulting.

The District does not have a formal policy on whether the senior assisted living and memory care project should be affordable to low-income residents. Because private providers are willing to develop market rate senior assisted living facilities, the District should evaluate the best use of public funds to serve District residents, including increasing access by low-income residents to District services.²⁵

Peninsula Wellness Community

The Peninsula Health Care District has proposed development of approximately 8 acres of District property located between Peninsula Hospital and Marco Polo Way. The property includes space returned to the District by Peninsula Hospital that remained after completion of the rebuild of the medical center and demolition of the old hospital site, and other adjacent properties acquired by the District to provide access to Marco Polo Way.

According to District documents, the master plan for the Peninsula Wellness Community is a multi-use residential/commercial project, providing for senior housing and support services, a professional/medical office/research building, cafes and amenities, community space, and pre-school and education space. The City of Burlingame began the environmental review process in January 2017.

The District will enter into a ground lease with a private developer (or developers), who would finance and construct the facilities that are largely designated for private uses, such as housing and medical offices, with some senior services and community space designated for the community. As envisioned, the District will not staff or operate the facilities, but will generate income from a ground lease (or leases) to private entities that will finance and operate facilities located on the property.

The District is planning to issue an RFP to developers in 2017. It anticipates that the responses to the RFP will serve to better define project scope.

Peninsula Health Care District's Financial Performance

The Peninsula Health Care District's revenues come mostly from property taxes and leases. The Board of Directors adopted long term financial policies in 2013 to

²⁴ According to California Department of Social Services data, the total number of assisted living beds in San Mateo County was 5,131 (the County had a net increase in assisted living beds between 2012 and 2016 of 58 beds). San Mateo County has a larger number of beds per adults 65 years and older (4.8 percent) than the two other California counties with the same level of high income: Marin (4.1 percent) and San Francisco (2.9 percent).

²⁵ As shown in Appendix VI, while the percentage of District households with incomes at 200 percent and 100 percent of the federal poverty level is lower than in other areas of San Mateo County, approximately 10 percent to 16 percent of households in the District have incomes at 200 percent of the federal poverty level. In 2016, 200 percent of the federal poverty level for a two-person household was approximately \$32,000. One program that would be available to the District is the Medi-Cal Assisted Living Waiver that allows Medi-Cal to pay for assisted living for eligible individuals. The waiver was made available by the California Department of Health and Human Services to the County of San Mateo.

(1) build a strategic fund to assure that the District can meet its responsibilities to preserve Peninsula Hospital and certain core services during the lease term and at the lease end; and (2) make a meaningful current impact on improvement the health status and meet critical healthcare needs of District residents and communities.

Much of the District's funds are allocated to development projects, and the District allocates approximately \$2 million annually for community programs.

Revenues

The District's budgeted revenues in FY 2016-17 were \$8.4 million, of which \$5.4 million were the annual property tax allocation.²⁶ Most other revenues come from leases, including the ground lease with Mills-Peninsula Health Services for Peninsula Hospital, and interest and investment earnings.

Property Taxes

Property tax revenues increased by an average of 6.8 percent per year between FY 2012-13 and FY 2015-16 due to the increase in property values in San Mateo County. According to the County Assessor, the increase in FY 2016-17 is expected to be 7.6 percent. Actual and projected property tax revenues have exceeded budgeted revenues from FY 2012-13 through FY 2016-17.

Peninsula Health Care District Leases

The District leases four properties to private tenants for outpatient care, dental facilities, medical/dental offices, and other professional office space:

- (a) 1875 Trousdale Drive, which expires in February 2018;
- (b) 430 El Camino Real, which expires in January 2025 and can be extended to 2030; and
- (c) 1720 Marco Polo Way and 1740 Marco Polo Way, leased to various tenants with varying lease expiration dates.

FY 2016-17 lease revenues from these four properties are budgeted at \$647,178.

Agreement with Mills-Peninsula Health Services

The District leased Peninsula Hospital, located at 1783 El Camino Real, to Mills-Peninsula Health Services (now owned by Sutter Health) in 1985, and donated the District's interest in several District properties to Mills-Peninsula.²⁷ The District

²⁶ Peninsula Health Care District was not able to provide details on the portion of the 1 percent property tax rate allocated to the District.

²⁷ The properties included: 1515 Trousdale Drive (land only), 1791 El Camino Real, 1730 Marco Polo Way, 1811 Trousdale Drive, 1600 Trousdale Drive (land only), 1848-1850 El Camino Real, 1720 El Camino Real (50 percent interest), and Davis Drive driveway access.

sued Mills-Peninsula in 1997 over the donation of these properties.²⁸ Subsequent to the lawsuit and implementation of California requirements for hospitals to meet earthquake standards by 2013, the District and Mills-Peninsula Health Services entered into a master agreement in 2006 for a long-term ground lease between the District and Mills-Peninsula to construct a new medical center on district-owned property.²⁹

The 2006 master agreement provided for a construction ground lease for the construction of a new medical center on District property that met the State's earthquake standards, and a 50-year ground lease at completion of construction and opening of the new medical center. The 50-year ground lease was implemented in 2011 through 2061, with one 25-year option to renew through 2086.

The original construction ground lease in 2006 set rent at \$1.5 million per year, subject to Consumer Price Index (CPI) adjustments every three years. Rent was adjusted in 2008, 2011, and 2014, with the next rent adjustment due in 2017. Ground lease rent to the District in FY 2016-17 is \$1,796,625.

Expenditures

The District's actual revenues in FY 2015-16 were \$9.1 million and actual expenditures were \$4.0 million, resulting in a budget surplus of \$5.1 million. The District's budget revenues in FY 2016-17 are \$8.4 million and budgeted expenditures are \$4.4 million, resulting in a budget surplus of \$4.1 million, as shown in Figure 25 below.

²⁸ The suit alleged that members of the District board had conflicts of interest in 1985 when the properties were donated to Mills-Peninsula.

²⁹ The 2006 agreement provided for construction of a new hospital by Mill-Peninsula on 21 acres of District land, including 1783 El Camino Real, 1811 Trousdale Drive, 1515 Trousdale Drive, and 1791 El Camino Real.

Figure 25: Peninsula Health Care District’s FY 2015-16 and FY 2016-17 Budgets

| | FY 2015-16 Actuals | FY 2016-17 Budget | FY 2016-17 Budget Compared to FY 2015-16 Actuals |
|------------------------------|-------------------------------|------------------------------|---|
| Revenues | | | |
| Property Tax ^a | \$5,899,563 | \$5,356,000 | (\$543,563) |
| Leasing Revenues | 2,441,975 | 2,425,560 | (16,415) |
| Interest Income | 782,689 | 604,900 | (177,789) |
| Other | 20,516 | 33,100 | 12,584 |
| Total Revenues | \$9,144,743 | \$8,419,560 | (\$725,183) |
| Expenditures | | | |
| Community Health Grants | \$1,906,723 | \$1,450,000 | (456,723) |
| Teen Mental Health Project | | 500,000 | 500,000 |
| San Bruno School Clinic | | 50,000 | 50,000 |
| Community Outreach and Other | | 144,500 | 144,500 |
| Peninsula Wellness Center | 1,127,377 | 1,225,400 | 98,023 |
| Subtotal | \$3,034,100 | \$3,369,900 | \$335,800 |
| Administration ^b | 999,712 | 988,325 | (11,387) |
| Total Expenditures | 4,033,812 | 4,358,225 | \$324,413 |
| Change in Surplus/ (Deficit) | 5,110,931 | 4,061,335 | (1,049,596) |

Source: FY 2015-16 Financial Statement and District’s FY 2016-17 Budget

^a Actual property tax revenues of \$5.9 million in FY 2015-16 were approximately \$800,000 more than budgeted revenues of \$5.1 million, due to the dissolution of redevelopment agencies in three cities.

^b Administration expenditures cover administration of programs, capital projects and other District activities.

The District’s Financial Condition

The District’s approach to budgeting results in annual budget surpluses, which has contributed to an increase in the District’s cash and investments and an increase in the District’s net position.³⁰ As shown in Figure 26 below, between FY 2012-13 and FY 2015-16, the District’s net position increased from \$59.6 million to \$66.7 million.

³⁰ “Net position” is the district’s assets less liabilities. An increase in assets compared to liabilities will increase the district’s net position.

Figure 26: Increase in the District's Net Position FY 2012-13 to FY 2016-17

| ('000s) | Actual | | | |
|---|-----------------|-----------------|------------------|------------------|
| | 6/30/13 | 6/30/14 | 6/30/15 | 6/30/16 |
| Cash and investments ^a | \$45,024 | \$48,379 | \$78,670 | \$83,021 |
| Other current assets | 241 | 301 | 612 | 561 |
| Non-current rent receivables, deposits | | | 124 | 1,491 |
| Capital (net) | 15,261 | 17,186 | 23,193 | 26,412 |
| Deferred outflows - Pension | | | 32 | 38 |
| Total Assets | \$60,526 | \$65,866 | \$102,631 | \$111,523 |
| Current liabilities | 903 | 1,041 | 1,695 | 4,505 |
| Non-current liabilities ^b | 24 | 4,554 | 40,416 | 39,525 |
| Deferred Inflows - Pension | | | | 740 |
| Net position | \$59,599 | \$60,271 | \$60,397 | \$66,753 |
| Total liabilities and net position | \$60,526 | \$65,866 | \$102,631 | \$111,523 |

Source: District Financial Statements

^a Includes debt proceeds

^b Includes \$40 million in COPs issued by District

According to the District's financial statement for FY 2015-16, the District's cash reserves³¹ were \$43.7 million. According to the District's financial forecast prepared by Hendrickson Consulting in May 2016, the District's cash reserves will decrease to \$21.8 million in FY 2017-18 due to the District's planned capital expenditures but are projected to increase to \$47.7 million by FY 2021-22. The District Chief Executive Officer noted that the District will contribute \$30.8 million to the Assisted Living and Memory Care Project beginning in FY 2017-18, as shown in Figure 23 above.

The May 2016 financial forecast shows the District's net position increasing from \$66.7 million in FY 2015-16 to \$93.3 million in FY 2021-22, as shown in Figure 27 below.

³¹ The \$43.7 million in cash reserves consist of cash and cash equivalents, including cash on hand, demand deposits, and short-term investments with original maturities or less from the date of acquisition.

Figure 27: Projected Increase in the District's Net Position FY 2016-17 to FY 2021-22

| ('000s) | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| Cash and investments ^a | \$31,594 | \$21,785 | \$26,380 | \$32,640 | \$39,988 | \$47,671 |
| Other current assets | 612 | 612 | 612 | 612 | 612 | 612 |
| Non-current rent receivables, deposits | 1,629 | 1,629 | 1,629 | 1,629 | 1,629 | 1,629 |
| Capital (net) and issuance costs ^b | 77,111 | 97,007 | 94,922 | 92,825 | 90,716 | 88,592 |
| Total Assets | \$110,946 | \$121,033 | \$123,543 | \$127,706 | \$132,945 | \$138,504 |
| Current liabilities | 300 | 591 | 806 | 896 | 993 | 1,022 |
| Non-current liabilities ^c | 39,498 | 48,498 | 47,458 | 46,083 | 44,653 | 43,163 |
| Deferred Inflows - Pension | 967 | 967 | 967 | 967 | 967 | 967 |
| Net position | \$70,181 | \$70,977 | \$74,312 | \$79,760 | \$86,332 | \$93,352 |
| Total liabilities and net position | \$110,946 | \$121,033 | \$123,543 | \$127,706 | \$132,945 | \$138,504 |

Source: Hendrickson Consulting Financial forecasts May 11, 2016

^a Includes debt proceeds

^b Includes the value of the 1600 Trousdale Assisted Living and Memory Care facility

^c Includes \$50 million in current and future COPs issuance

The District's Revenues and Expenditures over the Next Three Fiscal Years

The District's budget forecast, prepared by Hendrickson Consulting, shows annual budget surpluses, varying from \$3.8 million in FY 2016-17 to \$7.0 million in FY 2021-22, as shown in Figure 28 below.

Figure 28: Projected Revenues and Expenditures FY 2016-17 to FY 2021-22

| (‘000s) | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2020-21 | FY 2021-22 |
|-------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Revenues | | | | | | |
| Property Taxes | \$5,871 | \$6,047 | \$6,229 | \$6,415 | \$6,608 | \$6,806 |
| Lease Receipts | 2,637 | 2,716 | 2,797 | 2,881 | 2,968 | 3,057 |
| Assisted Living | 0 | 2,900 | 7,970 | 10,808 | 12,704 | 13,085 |
| Other | 31 | 32 | 33 | 34 | 35 | 36 |
| Interest/Gains | 560 | 404 | 327 | 396 | 490 | 600 |
| Total Revenues | \$9,099 | \$12,099 | \$17,356 | \$20,534 | \$22,805 | \$23,584 |
| Expenses | | | | | | |
| Community Grants | \$2,060 | \$2,122 | \$2,185 | \$2,251 | \$2,319 | \$2,388 |
| Administration | 979 | 1,008 | 1,038 | 1,069 | 1,102 | 1,134 |
| Real Estate | 216 | 223 | 230 | 236 | 243 | 251 |
| Master Plan | 400 | 200 | 0 | 0 | 0 | 0 |
| Assisted Living | 0 | 3,633 | 6,357 | 7,342 | 8,414 | 8,666 |
| Depreciation | 129 | 2,340 | 2,358 | 2,378 | 2,400 | 2,423 |
| Interest | 1,530 | 1,776 | 1,854 | 1,809 | 1,756 | 1,702 |
| Total Expenses | \$5,314 | \$11,302 | \$14,022 | \$15,085 | \$16,234 | \$16,564 |
| Change in Net Position | \$3,785 | \$797 | \$3,334 | \$5,449 | \$6,571 | \$7,020 |
| Net Position | \$70,181 | \$70,978 | \$74,312 | \$79,761 | \$86,332 | \$93,352 |

Source: Hendrickson Consulting Financial forecasts May 11, 2016

These projections could change significantly if the new senior assisted living and memory care facility experiences a shortfall in revenues or unanticipated increases in expenditures, requiring an operating subsidy from the District.

The District’s Investments

According to the District’s audited financial statement for the year ending June 30, 2016, the District’s financial investments comply with California Government Code. Total investments consist of \$82.5 million in COPs proceeds and District funds, invested mostly in U.S. Treasuries, and municipal and corporate bonds with ratings of A or higher.

The District’s Financial Risks

District Reserves

The District’s conservative budgeting practices result in annual budget surpluses and increases in cash balances. According to documents and discussions with the District, the reserves are necessary to finance the Assisted Living and Memory Care facility, and provide for cash to leverage debt financing necessary to acquire Peninsula Hospital at a future date.

The District’s financial policies include:

“Building a strategic fund to assure that the District can meet its responsibilities to preserve Peninsula Hospital and certain core services

both during the term of the 50-year Sutter Health/Mills-Peninsula Health Services lease and at the lease end.”

Although the California State Auditor concluded that the District’s accumulation of reserves was not unreasonable,³² using tax dollars and other revenues to build reserves to meet future obligations rather than provide current services deserves further policy review.

The District’s Governance and Accountability

Peninsula Health Care District is governed by an elected five-member board. Board members are elected at-large to four-year terms, and elections are held during the general election cycle in even years.

The District board’s bylaws, which are posted on the District website, have not been updated since 1999. The bylaws cover board processes for monthly meeting and conformance to the Brown Act but otherwise are not specific about meeting requirements. The District board has also adopted policies on conflict of interest, code of conduct, ethics requirements, elections procedures, public records requests, and other policies that are posted on the District’s website.

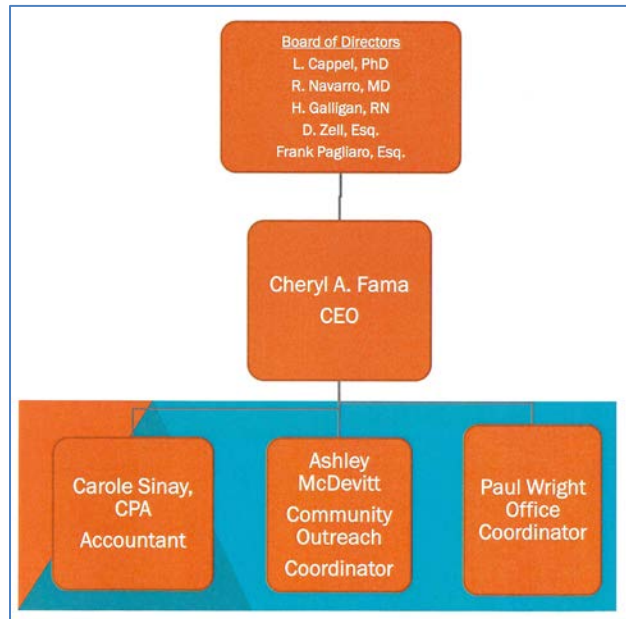
The board has fiduciary responsibility for the District and considers the District’s financial status and programs and projects in public meetings. Board meetings are held monthly. Notices of board meetings, meeting minutes, and information packets are posted on the District website and available for download, although some meeting minutes and packets are missing.

The District mailed notices to District residents and posted notices on the District website for special meetings to discuss the Peninsula Wellness Community.

The Board appoints the District’s chief executive officer. District staff consists of two full-time staff, including the Chief Executive Officer, and two part-time staff. Figure 29 shows the District staffing structure.

³² October 2016 letter from the California State Auditor to the District’s Chief Executive Officer.

Figure 29: District Staffing Structure



Source: Peninsula Health Care District

Public Engagement in Strategic Planning

Peninsula Health Care District indicated that it incorporates community engagement into its strategic planning processes. In its initial response to the Municipal Service Review Survey, the District stated that it actively participates in health-focused groups in the County such as the Healthy Collaborative, the Oral Health Coalition, and the School Wellness Alliance. The District also self-reported undertaking public and topic-specific stakeholder interviews when crafting strategic documents.

District Newsletter and Other Outreach

Peninsula Health Care District mails out newsletters two to three times per year to 45,000 homes within the District. The District also sends out its newsletter to 500 “friends of the District” electronically. The District plans to mail out its 2016 annual report as the spring newsletter to 42,000 households.

Advertising for various Peninsula Health Care District activities including major events, Board appointment opportunities, the annual partners’ event, and health fairs is purchased in the San Mateo Daily Journal. The Chief Executive Officer also attends and presents at city councils, chambers of commerce, meetings of the Rotary and Lions Clubs, school board meetings, and numerous other community group events. At the end of presentations, contact information and meeting schedules are distributed.

Municipal Service Review Determinations

Growth and Population Projections

The growth in population in San Mateo County over the next 30 years, especially the growth in the population age 65 and older, will likely result in a corresponding increase in the need for health services. The aging of the San Mateo County population will mean that health services countywide will need to address the specific health issues faced by older adults.

Overall Population Growth

In the 30 year period from 2010 to 2040, the Association of Bay Area Governments (ABAG) projects a 26 percent increase in San Mateo County population. Projected population growth in Peninsula Health Care District between 2010 and 2040 of 30 percent exceeds the countywide average, while projected population growth in Sequoia Healthcare District between 2010 and 2040 of 20 percent is less than the countywide average.

Growth in Population 65 Years and Older

The percentage of adults age 65 years and older is higher in Peninsula and Sequoia Healthcare Districts than in San Mateo County as a whole. The percentage of adults age 65 and older is projected to increase countywide from 12.6 percent in 2010 to 18 percent by 2030.³³ The central and northern part of the County, including areas within Peninsula Health Care District, are expected to see higher growth in the older adult population than southern parts of the County, including areas within Sequoia Healthcare District.

Location and Characteristics of Any Disadvantaged Unincorporated Communities Within or Contiguous to the Sphere of Influence

In general, San Mateo County's lower income and medically underserved areas fall outside of the Peninsula and Sequoia Healthcare District boundaries. In some instances, the healthcare districts' boundaries cut through incorporated cities—such as South San Francisco, Redwood City, and Menlo Park—with the lower income areas of those cities falling outside of the healthcare districts' boundaries.

In 2007 San Mateo LAFCo amended the Sphere of Influence of both districts from “Coterminous with District Boundaries” to “Transitional Sphere of Influence,” recognizing the need for alternative organizational structures, boundaries, and

³³ “Senior Health in San Mateo County—Current Status and Future Trends”, prepared by Tanja Srebotnjak and Elizabeth Kamai, Ecologic Institute; and Adrienne Etherton, Sustainable San Mateo County.

funding mechanisms, such as expanded service areas and joint power agreements, to include all of San Mateo County. The results of the 2017 Municipal Service Review underscore the ongoing need of San Mateo LAFCo to work with the Districts, the County, affected cities, and other stakeholders to identify reorganization alternatives or collaborative agreements between the Districts, the County, and other providers to ensure that the most underserved communities have access to publicly-funded health services.

Disadvantaged Unincorporated Communities

No communities in San Mateo County meet the California Government Code Section 56046 definition of “disadvantaged unincorporated community,”³⁴ for which the median household income for the community is \$49,454 or less. However, unincorporated communities in areas contiguous to Peninsula and Sequoia Healthcare Districts have a high percentage of households with annual income less than \$49,454. The percentage of households with incomes less than \$49,454 in La Honda is 36 percent; in Pescadero is 40 percent; and in Loma Mar is 46 percent.

Communities with Above Average Poverty Rates

Communities contiguous with Peninsula Health Care District and Sequoia Healthcare District have poverty rates that are above the countywide average.

Peninsula Health Care District

Nine percent of households in the Medical Service Study Area (MSSA)³⁵ consisting of the cities of Brisbane, Burlingame Northeast, Colma, Daly City East, Millbrae East, San Bruno, and South San Francisco have incomes at 100 percent or less of the federal poverty level, which exceeds the countywide average of 8.4 percent. The cities in this MSSA are on the northern boundary of Peninsula Health Care District, which includes the cities of Burlingame, Millbrae, San Bruno, and a portion of South San Francisco.

Sequoia Healthcare District

Nearly 17 percent of households in the MSSA consisting of the communities of East Menlo Park, East Palo Alto, North Fair Oaks, and Redwood City East have incomes at 100 percent or less of the federal poverty level. While portions of this MSSA are within the boundaries of the Sequoia Healthcare District, East Menlo Park and East Palo Alto are adjacent to but not within the District. This MSSA is

³⁴ “Disadvantaged unincorporated community” is defined as territory that constitutes all or a portion of a “disadvantaged community,” or a community with an annual median income that is less than 80 percent of the statewide annual median household income.

³⁵ The geographic boundaries of Medical Service Study Areas are defined by the California Office of Statewide Health Planning and Development, or OSHPD.

designated as a Primary Care Health Professional Shortage Area. East Menlo Park, East Palo Alto and parts of Redwood City are designated as Medically Underserved Areas.

Present and Planned Capacity of Public Facilities and Adequacy of Public Services

At the time of the 2007 Municipal Service Review, both Peninsula Health Care District and Sequoia Healthcare District had entered into agreements with non-profit hospital corporations to operate the hospitals formerly owned by the Districts. While neither District now operates a hospital, district residents continue to have access to general acute care hospitals operated by the non-profit hospital corporations: Peninsula Hospital, owned and operated by Mills-Peninsula Services, and Sequoia Hospital, owned and operated by Dignity Health.

Both healthcare districts directly administer health programs and grant funds to nonprofit organizations to provide health programs. The need for program funding is identified by both healthcare districts based on the San Mateo Community Health Needs Assessment, other needs assessments, and program needs identified by community members, or other sources. Both healthcare districts have procedures to evaluate program performance and utilization by district residents. In FY 2016-17, Sequoia Healthcare District allocated all of its annual property tax allocation (approximately \$11 million in FY 2016-17) to health programs; Peninsula Health Care District allocated approximately 38 percent of its annual property tax allocation (or \$2.0 million of \$5.3 million in FY 2016-17 property tax allocation) to health programs. These programs address a variety of health needs for district residents as a whole, but also may target underserved communities within each district.

Peninsula Health Care District is also funding development of an assisted living and memory care facility that will provide 124 units of primarily market rate housing. The District is also in the planning and environmental review stage for the proposed Peninsula Wellness Community, which will include senior housing, services to seniors and other groups, open space, medical office space, and other uses. The District will provide land through a ground lease to a developer or developer(s), who will then finance the development of the Peninsula Wellness Community facilities. While Peninsula Health Care District board members have expressed the need for providing affordable housing in these developments, the District has not adopted a formal policy on affordable housing.

Financial Ability of Agency to Provide Services

Peninsula Health Care District and Sequoia Healthcare District have financial resources to meet their financial commitments.

Peninsula Health Care District

In the 10 years since the previous Municipal Service Review (MSR) in 2007, the financial position of Peninsula Health Care District has improved significantly. According to the audit report for the fiscal year ended June 30, 2006, which was available at the time of the 2007 MSR, the District had cash balances of \$25.1 million and Net Position of \$44.5 million. According to the most recent audit report for the fiscal year ended June 30, 2016 cash and investments were \$83 million (including \$36.2 million in restricted cash and investments with a fiscal agent and \$46.7 million in other cash and investments), and net position was \$66.75 million.

Annual revenues from taxes, leasing, and investment income have exceeded annual expenditures to produce steady growth in both cash and net position. A financial forecast prepared by Hendrickson Consulting in May of 2016 projects continued growth in cash and investments and net position through 2022.

As a result, Peninsula Health Care District is financially sound and able to fund community grants (\$1.9 million in 2016, and \$2.0 million budgeted for 2017), and other costs of operations.

The ongoing accumulation of cash and net assets by Peninsula has been for the purpose of purchasing of the assets of Peninsula Hospital should Sutter Health decided to discontinue operations. With the completion of the rebuilt and seismically upgraded Hospital in 2011, and the financial stability of Sutter Health and Peninsula Hospital, the probability of such an occurrence is very remote. To the extent that accumulation of capital has limited funding available for services to the community, the District should reevaluate its business plan and reconsider the best use of accumulated capital for community benefit.

Peninsula has incurred \$40 million of long term debt to finance development of a senior assisted living and memory care project with a completion date in 2018. The District anticipates that \$4 million in operating subsidies will be needed in 2018 and 2019 until most of the 124 senior assisted living units are occupied and operating at break-even. While studies support the need for as many as 964 senior housing units, failure to reach breakeven would require additional operating subsidies. This would reduce available reserves and could limit available funding for other community services.

Sequoia Healthcare District

Sequoia Healthcare District's primary source of revenue is the annual property tax allocation, which was budgeted at \$11 million in FY 2016-17, and the majority of expenditures are comprised of discretionary operating grants to community programs. Since 2010 the District has had a stated policy of returning 100 percent of its property tax revenue to the community in health-related programs and services. The District does not have debt or long term obligations that would negatively impact the District's ability to provide programs. The District's net position as of June 30, 2016 was \$15.0 million.

The District contributed \$75 million in 2007 toward the construction of the new Sequoia Hospital, which had an estimated project cost of \$240 million. In exchange for the equity contribution of \$75 million, Sequoia Healthcare District is to receive an annual contribution from Dignity Health through 2047. This contribution is calculated based on Sequoia Hospital's Operating Earnings Before Interest, Depreciation, and Amortization (EBIDA). Actual contributions received by the District from Dignity Health since FY 2008-09 are \$15.6 million or nearly 65 percent less than estimated contributions of \$44 million. The District did not budget a contribution for FY 2016-17 or FY 2015-16 and does not project receiving contributions going forward.

The greatest financial risk to Sequoia Healthcare District comes from the financial health of Sequoia Hospital. While the District has no financial obligation to Sequoia Hospital, the District is unlikely to recoup the \$75 million contribution. According to the District's Executive Director, the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District provided in the 2007 development agreement.

In addition, the District is responsible for the unfunded pension liability of \$26 million for employees of the former Sequoia Hospital District prior to 1996. Currently, Sequoia Hospital is making annual payments to the District toward the unfunded pension liability, but if the Sequoia Hospital should fail to make required payments, the District would be required to fund the pension liability.

Both of these financial risks would result in reduced funding for health services provided to District residents.

The Districts and Hospitals

Both Peninsula Health Care District and Sequoia Healthcare District transitioned from hospital districts to healthcare districts in approximately 2006 and 2007. Sequoia Healthcare District sold Sequoia Hospital to Catholic Healthcare West (now Dignity Health) and contributed \$75 million toward the \$240 million

construction of the new hospital. Peninsula Health Care District entered into a master agreement with Mills-Peninsula Health Services in which Mills-Peninsula Health Services built a new hospital on District land and entered into a long term ground lease with the District.

Peninsula Health Care District and Peninsula Hospital

The Master Agreement between Peninsula Health Care District and Mills-Peninsula Health Services provides for continuance of core health services to be provided by Peninsula Hospital. According to the Master Agreement, Mills-Peninsula Health Services may not terminate core clinical services unless (a) it is mutually agreed to in writing by the parties, or (b) Mills-Peninsula Health Services demonstrates that at least one of the Agreement’s “termination factors”, such as underutilization or economic infeasibility, applies to the clinical service under consideration. If the only reason for termination of a clinical service is economic infeasibility, the District has the right to financially subsidize the service and require Mills-Peninsula Health Services to continue to provide the service. If the District elects to not subsidize the service, Mills-Peninsula Health Services has no obligation to continue to provide the clinical service.

The financial health of the District could impact the District’s ability to financially support core health services at Peninsula Hospital, if the hospital demonstrates the services to be economically infeasible.

Sequoia Healthcare District and Sequoia Hospital

Sequoia Healthcare District does not have a similar commitment to finance core health services in the event that Dignity Health determines that financing such services is infeasible. At the same time, the District has not received annual payments on the District’s initial \$75 million equity contribution to construction of the new Sequoia Hospital since FY 2014-15 and does not project future payments. While the District is reviewing the ability of Sequoia Hospital to make the annual payments to the District provided in the 2007 development agreement, as noted above, the District’s Executive Director should ensure regular reporting to the District’s Board of Directors on the financial condition of Sequoia Hospital and ability to make the annual payment on the District’s equity contribution.

Status and Opportunities for Shared Facilities

Sequoia Healthcare District does not own property other than the District’s office building in Redwood City. Peninsula Health Care District owns a variety of properties in the city of Burlingame, including land leased to Mills Peninsula Health Services for Peninsula Hospital, and the new construction for the assisted living and memory care facility. Peninsula Health Care District also owns five

properties in Burlingame, one of which is currently used for the District's offices, and all of which the District plans to incorporate into the Peninsula Wellness Community. The Peninsula Health Care District also owns a building in the city of San Mateo that houses the Apple Tree Dental Clinic.

The County of San Mateo Health System offers a variety of health programs at facilities in the cities of San Mateo and Redwood City, within the boundaries of Peninsula and Sequoia Healthcare Districts. While Sequoia Healthcare District currently allocates funds to the San Mateo Medical Center, and Peninsula Health Care District has allocated funds to the San Mateo Medical Center in the past, both Districts should further work with the County of San Mateo Health System to leverage funding for county programs. Because each District receives property tax allocation that would otherwise go to the County, working with the County to leverage these funds could increase health services to underserved populations of each District.

Accountability for Community Services, Including Governmental Structure and Operational Efficiencies

The Peninsula and Sequoia Healthcare Districts are each governed by an elected five-member Board of Directors. Board meetings are publicly-noticed and held in accordance with the Brown Act. The Districts maintain websites with information on programs, services, finances and Board meetings, and reach out to the district residents through other venues. The Peninsula Health Care District website contains ten years of financial audits and six years of budgets. The Sequoia Healthcare District website contains only the most recent budget and audit. While the websites provide information on health care related programs the districts fund, the websites do not appear to clearly inform district residents how they might participate in these programs. It is recommended that each District increase its visibility to District residents in this regard.

Addendum: Responses to Comments on the Circulation Draft Municipal Service Review and Sphere of Influence Update

The following pages detail comments received by LAFCo and/or Harvey M. Rose Associates (HMR) on the Circulation Draft Municipal Service Review and Sphere of Influence Update, and HMR's response and actions. In some cases, the contents of the letters have been summarized.

| Respondent and District | Page | Comments | Harvey M. Rose Response |
|--|-------------|--|---|
| Cheryl Fama, CEO, Peninsula Health Care District | Page 1 | Why is it relevant to dedicate Appendix I to the public health hospital? And if the purpose was to include hospital providers of care in the district, why not include other hospitals? | Comment noted; no change to report. |
| | Page 1 | The long term ground lease between PHCD and Sutter was approved in 2006. | Comment noted. The report has been edited accordingly. |
| | Page 5 | Bottom of page – PHCD’s geographic boundary as stated is not consistent with our understanding. Missing is the southeast tip of South San Francisco and we serve all of San Mateo and about half of Foster City. | Comment noted. The report has been edited accordingly. |
| | Page 13 | Figure 7 footnote “b” says Mills Hospital closed in 2014. An inpatient adolescent psychiatric unit continues to operate at that facility. Would those patients be counted in discharge data? | Comment noted; no change to report. Mills Hospital closed as a general acute care hospital in 2014. |
| | Page 15 | Why is Ravenswood Clinic in East Palo Alto not listed as a community clinic? | Comment noted. The report has been edited accordingly. |
| | Page 15 | As noted in my previous March 13 comments, the Burlingame Long Term Care Facility on Trousdale is licensed for 280 beds according the San Mateo County Health System’s COO. The OSHPD data cited for 2015 reports only 62 licensed beds. Significant and material discrepancy. | The OSHPD data file does not include the Burlingame Health Care Center because it is a component of the San Mateo Medical Center. The facility with 62 beds is Peninsula Post-Acute. The report has been edited to show the Burlingame Health Care Center’s 281 beds. |
| | Page 16 | As noted in my March 13 comments, having enough dentists or mental health professionals in a geographic area does not ensure access for residents. The MSSA data may document availability of sufficient professionals, however, the report is silent on conflicting indicators as reported in the Countywide Needs Assessments, Oral Health Coalition Study, and recent Civil Grand Jury findings relative to access to basic dental care and adolescent behavioral health management. It seems wrong to not include other credible data. | Comment noted; no change to report. The report discusses the District’s process in receiving input from the advisory committee in funding decisions and the District’s own assessment on the need for teen mental health programs. |

| Respondent and District | Page | Comments | Harvey M. Rose Response |
|-------------------------|---------|---|---|
| | Page 20 | The Community Health Needs Assessment section identifies “non-profit providers, hospitals and the county public health system” as participants in the Healthy Community Collaborative of San Mateo. PHCD has been an active member of that Collaboration since 2008. That is relevant to this report and should be noted – especially given the Little Hoover Commission’s concern that healthcare districts may be duplicating services, failing to engage in collaborative activities and missing out on sharing best practices. PHCD makes every effort to avoid duplication and uses the Collaborative meetings as a meaningful forum to stay connected with providers, to identify gaps in services, and to implement best practices. | Comment noted. The report has been edited accordingly. |
| | Page 25 | Why is the same content for the Community Health Assessment section repeated under the Sequoia Healthcare District summary? SHD has never participated in the Collaborative, nor have they contributed to the financing of the Triennial Needs Assessment. However, PHCD has been active, has contributed to the cost of production, and that content is not included in the PHCD summary. | Comment noted. The report has been edited accordingly. |
| | Page 37 | Top paragraph – The statement – “District boundaries no longer mark a distinct community” – upon what is that based? PHCD still covers the original six cities and later, Foster City. Paragraph 2 leaves out the southeast corner of South San Francisco and San Mateo. | Top paragraph: Comment noted; no change to report. Second paragraph: Comment noted. The report has been edited accordingly. |
| | Page 38 | Top of page, Transition paragraph – the last sentence in first paragraph is wrong. “...while Mills-Peninsula Health Services may terminate core clinical services that are determined to be financially infeasible...” Sutter cannot terminate a core service unilaterally. If Sutter makes the case that the service is no longer needed, and PHCD agrees, the service can be terminated. If the service is still needed, but can no longer support itself, Sutter must show evidence of that and PHCD will need to contribute financial support. | Comment noted; no change to report. Our original description is consistent with the Master Agreement. The District has the right but not the obligation to financially subsidize clinical services. |
| | Page 38 | Last sentence under Transition section – “Under the new agreement, the District acts as landlord and real estate manager” is materially incomplete. PHCD acts as the safety net to core services and the future existence of a hospital on the mid-Peninsula after the lease term with Sutter. That is a distinction with a critical difference that should not be left out of this report. | Comment noted; no change to report. The report discusses the terms of the Master Agreement requiring Mills-Peninsula Health Services to maintain core services, and in the event of fiscal infeasibility, the District’s right to fund such services. |

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| | Page 30 | Last paragraph – <i>“While PHCD awards some funds to community programs, the District’s focus has primarily been the holding, management, and development of District- owned property”</i> is not accurate and disregards the last 10 years of community health investments. Yes, there has been responsible, focused stewardship on the most valuable asset of the district – its land. However, to imply this was done to the exclusion of staying on top of health needs, increasing funding support during the economic recession years, expanding services through partnership grants, and identifying and filling gaps in services is unfair at a minimum and questionable at worst. (Detail to support this is Attachment 1) | Comment noted. The report has been edited accordingly. |
| | Page 39 | Community Programs and Grants, opening paragraph – Given the intent is to provide similar comprehensive reviews of both districts, we request that you report PHCD’s major community contributions from 2009 to 2016 as done on page 23 for SHD vs. FY years 2013 and 2014 as currently reported for PHCD. 1) \$6.9 million to the Children’s Health Initiative; providing health insurance coverage for children ineligible for other public coverage; annually funded all eligible children living in the District through 2016; 2) \$4.1 million to the Healthy Schools Initiative over three years to support school-based health programs; 3) \$3.9 million to launch the Apple Tree Dental Program 4) \$4.6 million to support “Access to Care for Everyone” program to support care clinics for healthcare to low-income, uninsured adults in the District; 5) \$500,000 to the San Mateo County Health Department Psychiatric Residency program to ensure the required number of residents to sustain accreditation; 6) \$2 million to Lesley Senior Housing for affordable senior assisted living apartments to help secure a HUD grant; 7) \$300,000 to Kimochi for affordable senior assisted living apartments | Comment noted. The report has been edited accordingly. |
| | Page 39 | Figure 22 – PHCD does not typically award multi-year funding, therefore, when comparing PHCD budgeted grants to SHD, PHCD has one line – “community health grants.” We request that the actual grants for FY 2016 and FY 2017 be delineated to show the breadth of coverage. A detailed summary of each recipient and the amount is attached to this document. | Comment noted; no change to report. The report discusses the funding priorities for the community health grants in allocating the annual amounts. |
| | Page 40 | Assessment of Need for Senior Services, first paragraph, last sentence – Please change the sentence as follows: <i>“...including housing and institutional care that could be provided are needed.”</i> | Comment noted. The report has been edited accordingly. |

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| | Page 40 | Second paragraph – Gerontological Services, Inc. prepared the first assessment in 2013 vs. 2012 as reported, and we engaged them for a second assessment in 2015 given the increased AL/MC construction activity around the County in 2013-2015. The second engagement was not mentioned. | Comment noted. The report has been edited accordingly. |
| | Page 40 | District's Assisted Living and Memory Care Project, second paragraph – An update is needed. The 501c3 was formed in 2015 with the plan to develop the AL/MC project thinking this would give us access to Design Build authority. However, after further evaluation, the Board decided to rebid the project via the Public Works Bidding process of the District. At the Development Corporation 1/26/17 meeting, the Development Corporation bylaws were revised to reflect a broader development and fund raising purpose. The assisted living project is being developed and operated by PHCD. | Comment noted. The report has been edited accordingly. |
| | Page 42 | First sentence is incorrect- The financial projections do not show a positive cash flow over the first five years as worded. Footnote “a” of Figure 24 does note that PHCD is planning to provide a 2-year, \$4M operating subsidy to add clarification; however, that is in very fine print vs. the statement at the top of the page. [Attachment 2 annotated copy of page 42 and the original source document cited for Figure 24.] | Comment noted. The report has been edited accordingly. |
| | Page 43 | Top paragraph relative to a board policy for affordable units – As I stated in my comments on the previous draft, the report is correct that there is not a <i>formal written policy</i> on affordable units – this is not required for RCEF facilities, nor is it required by the City of Burlingame; however, there absolutely was public discussion and board agreement to make 10 units below market, and there was agreement to revisit that issue after the facility is opened, stabilized and producing sufficient operating margin to keep the facility safe, adequately staffed, and providing quality care. That is incorporated into the pro forma, our Eskaton Agreement and has been publicly stated at city meetings and District town hall meetings. | Comment noted; no change to report. In interviews, District officials have noted their priorities in providing affordable units but have not adopted a formal policy. |

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| | Page 43 | <p>Peninsula Wellness Community, 2nd paragraph – We remain concerned if not confused at the apparent downplay and, in our opinion, mischaracterization of the District’s work in researching and then planning for the “best use” of District land for the community’s health benefit. The master plan and the Developer RFQ documents detail the vision for a wellness community that will address the complex and evolving future of healthy aging, will incorporate the latest innovations of age-friendly design, as well as, connected-aging, intergenerational socialization in an “ideal” location: within two blocks of acute, subacute, assisted and outpatient services, as well as, shopping, amenities, and transportation. This vision has been vetted thoroughly with stakeholders over the past five years and has been supported. In addition to District hosted outreach and town hall meetings-</p> <ul style="list-style-type: none"> • All cities in the District were made aware of this plan through CEO presentations at filmed Council meetings; vision and use of land were supported as community benefit. • The City of Burlingame participated in shaping this development since first presenting to its annual joint City Council and Planning Commission meeting in March 2013. It was presented to this annual event again in 2014 and 2015. Each of this meetings were filmed and attended by 30-40 engaged citizens. | <p>Comment noted; no change to report. As stated in the report, according to District documents, the master plan for the Peninsula Wellness Community is a multi-use residential/commercial project, providing for senior housing and support services, a professional/medical office/ research building, cafes and amenities, community space, and pre-school and education space. The City of Burlingame began the environmental review process in January 2017.</p> |

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| | Page 43 | <p>To your point that <i>“The project as defined may facilitate, but does not generally provide direct healthcare programs and services”</i> we must disagree.</p> <ul style="list-style-type: none"> • Active discussions with the Mills-Peninsula Medical Center's CEO have been ongoing for the past two years as we look to the future needs for pre and post-hospitalization needs for our aging population whose hospital stays are getting shorter as technology and reimbursement continue to impact the length of hospital stays after major surgeries and procedures. Our collaboration is focusing on how we can use the senior housing proximity to the hospital, clinicians, and technology to allow seniors to return home while receiving further monitoring. • Community Gatepath has been a partner since planning began as they currently have a building on Marco Polo. Gatepath serves developmentally challenged residents from 3 months through adulthood- and their families. We share their vision to use a new and larger facility on the Peninsula Wellness site to retain current programs such as expanding capacity for needed screening services and inclusionary preschool facilities, while developing and offering new ones such as supportive housing for challenged adults and adult educational programs. • Discussions are on-going with the Palo Alto Medical Foundation to incorporate its Gerontology Services programs on the site. • Mission Hospice is interested in locating a residential facility on the site. • Blood Source, formerly the Blood Centers of the Pacific, have expressed interest in space in the professional office building. • Burlingame and Millbrae School District leaders are supportive and enthusiastic about the potential for having a public garden that would be used for students (“Edible school yard”) and seniors- independently and together. (Note: There is a high school, middle school, and three elementary schools within a 0.5 mile walk to the site.) • Burlingame neighbors have consistently voiced support of the vision and the uses, with the 2 acres of open space, safe well-lit walking paths, and community gathering facilities with no car traffic as highly desirable for the benefit of the neighborhood. | <p>Comment noted. The report has been edited accordingly.</p> |

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| | Page 44 | <p>Financial Performance – The first paragraph second sentence sets a misleading tone with the following statement: <i>“While some expenditures are for community programs, much of the District’s expenditures are allocated to development projects.”</i></p> <p>That has not been the case throughout the past 10 years since the last MSR in 2007. From 2007-2010, grant spending was increased from prior years and there was a target amount put into reserves while the new hospital was under construction. From 2010 through 2015, while development projects were understudy, annual grant budgets were maintained, new dental program was launched, and special initiatives and needs were funded. In 2016, construction started and the Environmental Impact study of the Peninsula Wellness Community was underway and no new special initiatives were funded. In 2017, once financing for the assisted living/memory care was finalized, the new program funding was increased and the teen mental health project was launched. (Attachment 3 is a summary of grant and special initiative funding as a percent of tax revenues that documents this activity.)</p> | <p>Comment noted. The report has been edited accordingly.</p> |
| | Page 44 | <p>District Property Leases section – The labeling of the tenants as “private” and brief listing of uses for the buildings is silent on the health services provided by these tenants and does not mention the strategic purpose for the acquisitions by PHCD over the past 10 years.</p> <ul style="list-style-type: none"> • 1600 Trousdale- site of PHCD assisted living/memory care project • 1819 Trousdale -PHCD office and a parcel contiguous with PHCD property purchased in 1950 and part of PWC development • 1875 Trousdale -leased to Sutter for outpatient therapies; contiguous with and part of PHCD property purchased in 1950 and part of PWC development. • 1720 Marco Polo Way- currently a professional office building; contiguous with PHCD property and part of PWC development. • 1740 Marco Polo Way- currently a medical/dental office building; contiguous with PHCD property and part of PWC development. • 430 N. El Camino Real-Purchased to establish a San Mateo presence and decided to open the Apple Tree Dental Program in that facility. Apple Tree is a non-profit, staff-model dental program that serves all payers, including Denti-Cal, which PHCD brought into the community. | <p>Comment noted. The report has been edited accordingly.</p> |

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| | Page 44 | Last sentence and Footnote 29 – Twice the word “donated” is used to describe the transfer of properties between PHCD and Mills-Peninsula Health Services that occurred as part of the 2006 Master Lease and Construction Agreements. This is not accurate; there was never a “donation”. The value of the properties involved were factored into the leasehold valuation conducted by Sedway Consulting and were used to establish the rental fee structure over the 50 years of the lease agreement. | <p>The word “donated” is used to describe the transfer of properties related to the transaction of 1985. See section D of the Master Agreement between the District and Mills-Peninsula Health Services, which also describes the transfer as a donation: <i>“To further effect the 1985 Transaction, the District donated to a predecessor corporation related to MPHS (which later donated to MPHS) the District’s interest in the following properties...”</i></p> <p>No change to report.</p> |
| | Page 46 | Financial Condition section – The statement that <i>“the District’s approach to budgeting results in annual budget surpluses...”</i> would be more accurate and informative if it read <i>“...approach to budgeting is guided by strategic planning and Finance Policy and is intended to contribute to Board Designated Funds earmarked for specific purposes such as assisted living equity, Peninsula Wellness community development, new program development, and financial obligations under the Master Agreement with Sutter.”</i> | Comment noted. The report has been edited accordingly.. |
| | Page 46 | The last sentence that states the <i>“net position increased from \$60.5 to \$66.7”</i> is incorrect. It should be <i>“increased from \$59,599 to \$66.7”</i> . It appears the Total Liabilities and Net Position number was picked up in error. (Attachment 4 is an annotated copy of page 46) | Comment noted. The report has been edited accordingly. |
| | Page 47 | The statement that <i>“unrestricted cash reserves were \$43.7 million”</i> at 6/30/16 is wrong. Please see the attached annotated copy of page 47. It delineates the restrictions on the reserves including the loan, loan covenant, and construction equity requirement which brings the fund balance down to \$9,240,556. (Attachment 5 is an annotated page 47.) | Comment noted. The report has been edited accordingly. |
| | Page 48 | Figure 27, footnote “c” references the \$40 million COPS, but not the \$10 million COPS to be entered into August 1, 2017 for the assisted living construction. | Comment noted. The report has been edited accordingly. |

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| | Page 50 | <p>Top of page, second paragraph – While this sentence from was modified from the first draft by dropping the charge that our budget practice was <i>“diverting a large amount of public funds from public programs and services...”</i> the revised sentence is still controversial as it promulgates the perception that the District is sitting on high reserves to buy the hospital in 50 years which is not the case. As of 6/30/16, the unrestricted cash is less than \$10 million. Please include this more complete statement of findings by the State Auditor: <i>“...the district is funding reasonable and allowable projects; the district's reserve is not excessive, but rather necessary for financial commitments; overall spending is not unreasonable...”</i> (Attachment 6 is the State Auditor letter.)</p> | <p>Comment noted; no change to report. The report bases the description of the District’s financial status (including reserves) on the District’s audited financial statements and financial projections prepared by the District’s consultant.</p> |
| | Page 50 | <p>Last paragraph about our staffing level is not accurate. We have two fulltime, which includes the CEO and two part-time. We have no contracted staff members and legal counsel is not in-house.</p> | <p>Comment noted. The report has been edited accordingly.</p> |
| | Page 51 | <p>Staffing Structure - Our organizational chart was inaccurate. Attached please find the corrected copy which deletes legal counsel. It is also posted on our website. (Attachment 7 is corrected organizational chart.)</p> | <p>Comment noted. The report has been edited accordingly.</p> |
| | Appendices | <p>Please consider adding an Appendix that provides more detail on the PHCD grants and special initiative funding. It seems unbalanced to have Appendix VIII- a 6-page summary on SHD activities going back to 2004 and nothing comparable for PHCD.</p> <p>PHCD provides funding to four similar programs of the five leading off this Appendix for SHD- Children's Health Initiative, CSM Nursing/RN Tuition assistance funding, Samaritan House, and SMMC-PHCD ACE program and Psych Residency; and funds all but one of the programs discussed on the last two pages.</p> <p>It was noted under the SHD that they enter into MOU agreements with various funding recipients. PHCD does as well and we would be happy to share copies of examples.</p> <p>Please accept a draft of similar content prepared by our Community Outreach Coordinator. (Attachment 8.)</p> | <p>Comment noted; no change to report. The report added an appendix to describe the District’s programs, which are also described in the body of the report.</p> |

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| Marie Lukehart, Wellness Coordinator/Health Center Manager, San Bruno Park School District Peninsula Health Care District | n/a | Wants the continued support of PHCD to continue having school nutrition and health programs. Wants to continue partnership through PHCD with San Mateo Health Coverage Unit – allows almost all families in the school district to have health insurance. | Comment noted supporting the District’s work. |
| Tippy Irwin, Ombudsman Services of San Mateo County, Inc. Peninsula Health Care District | n/a | PHCD instrumental in keeping their program afloat; program helps frail elders. Federal funds are not enough, although this is a federally mandated program. | Comment noted supporting the District’s work. |
| Joe Goethals, Councilmember, City of San Mateo; Former PHCD Board Member Peninsula Health Care District | n/a | Health care has evolved past solely hospital-based care. PHCD is uniquely qualified to oversee a modern approach to health in the community – taking into account ethnic and socioeconomic facts, housing, and school. The District has addressed the needs of County residents through grants of non-profits and dealing with senior housing needs. | Comment noted supporting the District’s work. |

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| <p>Joe Goethals, Councilmember, City of San Mateo; Former PHCD Board Member Peninsula Health Care District (cont.)</p> | 4 | <ol style="list-style-type: none"> 1. Healthcare Districts serve a vital role of shaping and responding to the evolving nature of healthcare in modern cities. We have seen the hospital focused vision of the past become a community based vision that requires local elected experts to address the needs of the whole community in the context of what aspects of the community are being served well and what community grants would help underserved populations. 2. The risk of dissolving Healthcare Districts in favor of property tax allocation going directly to the county health department is a shift in their focus from the health of the entire community to a focus on the safety net. The elected Board of the Peninsula Health Care District is a team of elected expert professionals who are concerned with the overall resources available to all residents. One of their key functions is oversight of the hospital to ensure modern state of the art hospital facilities that are not mere private interests who are concerned with profits, but professionals concerned with access to hospital facilities. This is evident from the oversight of the core services provided. Without this key function by the Board, for profit companies would close all local hospitals in favor of luxury housing. 3. The future is going to be a return to community based healthcare where the care is integrated to emphasize home visits after a hospital stay, maintenance through nursing services in peoples' homes, and hospitals. No one is more qualified to oversee this transition, and execute a vision of a healthy San Mateo County for all than the elected team of expert professionals on the Peninsula Health Care District Board. | <p>Comment noted supporting the District's work.</p> |
| <p>Lynne Ferrario, Board Trustee, Millbrae School District Peninsula Health Care District</p> | n/a | <p>Peninsula Health Care District has provided funding for several of our school programs that have greatly enriched the education of our students. Without their support, many opportunities would be eliminated due to inadequate funding for our school district.</p> | <p>Comment noted supporting the District's work.</p> |
| <p>Heather Cleary, Executive Director, Peninsula Family Service Peninsula and Sequoia Healthcare Districts</p> | n/a | <p>PFS is a grantee of both PHCD and SHD for Senior Fitness and Nutrition Programs, 70 Strong, and Senior Peer Counseling. PFS also benefits indirectly from community grants to other programs to which they provide referrals, e.g., San Mateo Medical Center, Apple Tree Dental Clinic, and Meals on Wheels.</p> <p>Health care districts provide increased knowledge of local needs, rapid response to address gaps in services and needs, and increased accountability and transparency.</p> | <p>Comment noted supporting the District's work.</p> |

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| Heather Cleary, Executive Director, Peninsula Family Service Peninsula and Sequoia Healthcare Districts (cont.) | n/a | <p>In conclusion, to respond to the questions in the Review document: <i>If a healthcare district does not operate or own a hospital, should it continue to exist?</i></p> <p>If we define healthcare as “maintenance and improvement of physical and mental health” we maintain that districts should exist to support health programs that are outside of the hospital setting as they are preventative in nature and as a result reduce the costs and burdens on medical systems.</p> <p><i>If a healthcare district primarily channels its property tax allocations to other entities as healthcare grants, might this allocation be better done by county health departments or other local governments?</i></p> <p>As aforementioned, the structure and local focus of the districts enable them to respond to developing needs more nimbly than county departments or local governments.</p> | Comment noted supporting the District’s work. |
| Tessa Solomon, Director of Strategic Initiatives, Peninsula Family Service Peninsula and Sequoia Healthcare Districts | n/a | Forwarded letters from participants who directly benefit from the programs supported by both Sequoia Healthcare District and Peninsula Health Care District as part of the review process. | Comment noted supporting the District’s work. |
| (Senior Peer Counseling Program): Carol Wong, Belmont Resident Peninsula and Sequoia Healthcare Districts | n/a | Participates in the Senior Peer Counseling program. Benefits from having a purpose in her retirement by helping people who are also experiencing the fortune and misfortune of aging. Senior peers benefit by being listened to with open and nonjudgmental attention; she provides referrals to community agencies and programs. | Comment noted supporting the District’s work. |
| (Senior Peer Counseling Program): Jackie Siminitus, San Mateo Resident Peninsula and Sequoia Healthcare Districts | n/a | Meets with seniors in their homes. The Senior Peer Counselor training is a valuable series of classes and continuing education for all aging adults. It rates five stars! | Comment noted supporting the District’s work. |
| (Senior Peer Counseling Program): Janet A. Schmidt, PhD, Retired Licensed Psychologist, San Carlos Peninsula and Sequoia Healthcare Districts | n/a | Supports continued support of the peer counseling program by PHCD and SHD. The program provides cost-free services to seniors who may be alone, have health or loss issues, may be low-income, or could benefit from information about available community resources, including transportation options. Services can be provided in other languages besides English and LGBTQ peer counselors are also available. Impressed with the required 36-hour training of all volunteers. Happy to be able to use professional skills in the program. | Comment noted supporting the District’s work. |

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| (Senior Peer Counseling Program): Lucia Riedemann, Foster City Resident Peninsula and Sequoia Healthcare Districts | n/a | Both counselors and peers receive benefits such as reduction of loneliness and isolation, being listened to, feeling personally valued, learning about community resources. | Comment noted supporting the District's work. |
| (Senior Peer Counseling Program): Janice Hardin, San Mateo Resident Peninsula and Sequoia Healthcare Districts | n/a | Personally benefitted from the program by enjoying friendships and support, learning current information on healthy aging, and engaging with others in the community. | Comment noted supporting the District's work. |
| Jim Wambach, Board President, Foster City Village Peninsula and Sequoia Healthcare Districts | n/a | <p>Advocates continued support by both Districts of the non-profit Foster City Village serving seniors in Foster City and Mariner's Island in San Mateo. SHD provided the initial funding in 2012 and PHCD provided funding to help low-income residents in 2016.</p> <p>A study conducted in the fall of 2015 by the Center for Advanced Study of Aging Services (UC Berkeley School of Social Welfare) and in collaboration with the Archstone Foundation, surveyed the members of the Foster City Village and 68 other Villages across the country to better understand the value and contribution of the Village organization to health and successful aging principles. Here is what they found:</p> <ul style="list-style-type: none"> • 94% of Village members were age 65+ (60% were age 75+) • 66% of Village members either had general poor health or mobility, IADL, ADL and/or cognitive limitations • 39% of Village members had experienced at least one fall in the past year (prior to membership) • 48% of Village members lived alone <p>Out of this group of older adults surveyed, the following benefits of their Village membership were noted:</p> <ul style="list-style-type: none"> • 46% stated their overall quality of life had improved • 92% stated their sense of belonging improved • 54% stated they felt more connected to the community • 48% stated they were more able to stay in their home <p>Health care districts provide localized, proactive health benefits to the aging demographic served by Foster City Village. This partnership with the Districts will become even more crucial as the aging population continues to rapidly increase.</p> | Comment noted supporting the District's work. |

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| (Senior Peer Counseling Program): Michael T. Sterrett, Foster City Resident Peninsula and Sequoia Healthcare Districts | n/a | Advocates continued support by both Districts of the Senior Peer Counseling Program. Greatly benefits from weekly visits from a well-trained Senior Peer Counselor who can help with moving forward to live a health, interactive, and meaningful life. | Comment noted supporting the District's work. |
| Jack Hickey, Member, Sequoia Healthcare Board of Directors Sequoia Healthcare District | 27 | <p>My comment in response to the below paragraph in the "Circulation Draft Municipal Service Review and Sphere Update for the Sequoia Healthcare District and the Peninsula Health Care District" follows.</p> <p>"During the evaluation of potential grantees, the District compares the percentage of District residents anticipated to be served against the percentage of the overall program budget for which funding has been requested. The District then requests additional information and conducts additional investigation depending on whether the District resident percentage is higher or lower than the funding request percentage."</p> <p>On its face, this is a reimbursement for services which have been or will be provided to district residents whether the grant is made or not. There is little marginal benefit accruing to district residents from many such grants. Ravenswood is an example where the marginal benefit is 16.2 cents in benefit to District residents for every District property tax dollar granted. The district has no "board approved" policy on the subject, and has rejected my efforts to create one.</p> | Comment noted. The \$11 million in annual grant funding provided by Sequoia Healthcare District to community based organizations and other health programs funds District-only initiatives and/or augments existing programs and initiatives. Whether these programs would be funded to this level in the absence of the District's \$11 million annual allocation is not known. |
| Raziya S. Wang, MD, San Mateo County Behavioral Health and Recovery Services Peninsula Health Care District | n/a | From 2012-2015, PCHD provided funding annually to cover the salary and benefits for a psychiatry resident in our program. As San Mateo County's population becomes increasingly diverse, it has become even more crucial to find psychiatrists who are similarly linguistically and culturally competent. As San Mateo County's population ages, it becomes more critical to find psychiatrists with expertise in treating older adults with co-occurring medical problems. Supports PHCD vital grant that has allowed BHRS to attract top candidates for psychiatric residency programs. | Comment noted supporting the District's work. |

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| <p>Daniel J. Ulyot, MD, Burlingame Resident and Former PHCD Board Member Peninsula Health Care District</p> | n/a | <p>Health care encompasses a broad array of activities beyond the medical care provided by doctors in hospitals. The management of modern urban hospitals is complex and beyond the capabilities of most local boards. PHCD successful replacement of an aging hospital with a new modern hospital benefits all residents of the District and provides a framework for all subsequent activities and programs of PHCD. Letter cites PHCD's PHCD has embarked on a program of land development both for the health benefit of the residents and to maintain the financial capacity to fulfill the District's promises to the voters when they approved the master lease with Sutter Health. PHCD provided start-up support of a dental program serving the District and beyond PHCD supports many community programs, including Children's Health Initiative, Samaritan House, San Mateo Psychiatry Residency Program, Health Schools Initiative, and Senior Focus (adult daycare and Alzheimer's programs)</p> | <p>Comment noted supporting the District's work.</p> |
| <p>Sarkis S. Sarkisian, Burlingame Resident, Former Board Member for Sutter's Mills-Peninsula Health Services Hospital's Building Committee Peninsula Health Care District</p> | n/a | <p>The District is absolutely vital to the provision of health care and health services our community needs and deserves. Commends the District's relationship with Sutter. Credits PHCD with enabling the building of the new hospital. Credits Sutter with bringing in a large organization of physicians. Supports the building of the Senior Wellness Community on PHCD-owned land. PHCD board members receive no pay or benefits, are not politicians, and many have a medical background.</p> | <p>Comment noted supporting the District's work.</p> |
| <p>Bart A. Charlow, CEO, Samaritan House Peninsula Health Care District</p> | n/a | <p>Districts should continue to exist even if they do not operate hospitals. Property tax allocation spending by the districts would not be done better by county health departments or local government. Critics of healthcare districts who argue for dissolution have too narrow a focus and lack understanding of shifts of the healthcare landscape.</p> | <p>Comment noted supporting the District's work.</p> |

Overview of San Mateo Medical Center and San Mateo County Health Programs

The enclosed overview has been prepared by LAFCo to inform the reader of the health programs and facilities operated by the County of San Mateo also funded in part with property tax from the County's General Fund.

County of San Mateo Health System/San Mateo Medical Center

About the Health System

The mission of San Mateo County's Health System is to help residents live longer and better lives. San Mateo County comprises 448 square miles of land area stretching from Daly City to East Palo Alto and past Pescadero with a population exceeding 740,000.

The Health System has multiple divisions of which the largest is San Mateo Medical Center, an integrated healthcare delivery system comprised of a network of clinics, a hospital and a skilled nursing facility. The Public Health Policy and Planning division of the Health System operates a mobile clinic and the Edison clinic for persons with HIV/AIDS. These medical services address primary and specialty healthcare needs of County residents from infants to older adults.

San Mateo Medical Center

San Mateo Medical Center (SMMC) is a 509-bed public hospital and clinic system that is fully accredited by The Joint Commission¹. The Medical Center operates outpatient clinics throughout San Mateo County and an acute care hospital in the city of San Mateo.. More specifically, the Medical Center provides primary and pediatric care, chronic disease management, rehabilitation services, infusion, intensive care, surgical services, emergency services, and domestic violence intervention.

The mission of SMMC is to “partner with patients to provide excellent care with compassion and respect” and does so with an emphasis on education and prevention.

Partnerships play an important role in the Medical Center's daily work. Patient partnerships are developed one on one in the exam room or at the bedside, and in larger groups through improvement events and a Patient and Family Advisory Council. SMMC also partners with its providers, nurses, and staff to continuously improve quality of care, safety, and patient experience. By working closely with community partners, it can help its patients experience total health.

SMMC's providers and staff use Lean tools and principles to understand and improve current processes to optimize care and enhance patient experience. These tools allow providers to consistently measure their performance and compare themselves to national standards to ensure that their patients are getting the best care possible.

The Medical Center is proud to be recognized by The Joint Commission as a *Top Performer on Key Quality Measures*[®] for improving performance on interventions that increase chances of healthy outcomes for patients in four areas: heart attacks, heart failure, pneumonia, and surgical care.

¹ An independent, not-for-profit organization, The Joint Commission accredits and certifies nearly 21,000 health care organizations and programs in the United States. Joint Commission accreditation and certification is recognized nationwide as a symbol of quality that reflects an organization's commitment to meeting certain performance standards.

Funding

The 2016-17 Health Services All Funds Recommended Budget is \$762,455,210 which includes general fund contributions to the Medical Center in the amount of \$58,121,621. The Adopted Budget for the Medical Center is \$322,095,642. The Medical Center's revenues are primarily fees for patient services, payments from federal and State programs through Medi-Cal (California's Medicaid program), Medicare, realignment revenues, and the contribution from the County General Fund. Please see the attached Fiscal Year 2016-17 budget spreadsheets and performance measures for the San Mateo County Health Services and the San Mateo Medical Center for more detail.

SMMC Services

MyHealthSMMC

MyHealthSMMC, San Mateo Medical Center's secure online patient portal allows patients to view their current health summary, medication list, allergy list, and outpatient radiology and lab results. SMMC plans to add more functions in the future, including the ability for patients to email their care teams and make or cancel appointments.

Health Insurance

SMMC offers free assistance to help county residents apply and get health coverage. Staff can advise patients on which programs they may qualify for, explain how they work, what it may cost, and then help with the application process.

Patients can schedule a health coverage screening appointment even if they think they might not qualify or if they have private, non-employer sponsored insurance. Legal immigration status is not required to access free or low-cost health insurance in San Mateo County.

Interpretation Services

SMMC provides an interpreter in almost any language, including American Sign Language. In some cases, they can arrange to have in-person interpreters available. In most cases, the Medical Center will use the Health Care Interpreter Network (HCIN), a voice and video interpretation system. With this system, staff can quickly locate an interpreter in any language and communicate with him or her live via video or audio.

Laboratory

SMMC's lab performs tests ordered by doctors for patients who are staying at the hospital, living in county long-term care facilities, or visiting one of SMMC's clinics.

Radiology

SMMC's radiology department provides diagnostic imaging, interventional radiology, CT scans, ultrasound, echocardiography, mammography, and MRI.

Primary Care

San Mateo Medical Center provides a wide range of primary care services for infants, kids, teens, adults, and seniors.

Adults

Adult primary care services range from routine health exams to managing chronic conditions like high blood pressure and diabetes. Doctors, nurses, and other health professionals promote good health through preventative medicine, health screenings and health education, and coordinating care with a specialist if needed.

Pediatrics

From school physicals and immunizations to infant care and chronic disease management, SMMC provides pediatric care in clinics throughout San Mateo County. SMMC emphasizes education and prevention.

Seniors

SMMC's Senior Care Center focuses on the health and wellbeing of seniors 65 and over including physical, mental, social, and lifestyle health. A team of doctors and specialists provides complete, outpatient care in one location.

Clinics

San Mateo Medical Center offers comprehensive primary and specialty care for infants, children, teens, adults, and seniors in clinics throughout the following locations in San Mateo County. In addition the Health System operates a mobile clinic serving people who are homeless, uninsured, or insured with Medi-Cal, Medicare or San Mateo County health insurance. The Medical Center also provides a weekly adult primary care clinic at La Puente Costa del Sur, a non-profit community resource center in Pescadero.²

² Other clinics are available at the hospitals serving San Mateo County, including Kaiser Permanente in Redwood City, San Mateo and South San Francisco, Mills-Peninsula in Burlingame, Sequoia Hospital in Redwood City, and Seton Medical Center in Daly City.

Coastside Clinic

225 South Cabrillo Highway
Suite 100A
Half Moon Bay, CA 94019

Daly City Health Center

380 90th Street
Daly City, CA 94015

Daly City Youth Health Center

2780 Junipero Serra Boulevard
Daly City, CA 94015

Edison Clinic

222 West 39th Avenue
First Floor
San Mateo, CA 94403

Fair Oaks Health Center

2710 Middlefield Road
Redwood City, CA 94063

San Mateo Medical Center

222 West 39th Avenue
San Mateo, CA 94403

Innovative Care Clinic

222 West 39th Avenue
Third Floor
San Mateo, CA 94403

Dental Services

SMMC offers total dental care including cleanings, x-rays, fillings, and extractions when needed. They provide dental care in most of their clinics and their dental mobile van travels to locations throughout the county. Emergency dental care is provided at the Coastside Clinic, Daly City Clinic, Fair Oaks Health Center and the special clinic in San Mateo. Each clinic offers emergency dental care at the first hour of each day of operation.

Pediatric Dental Care

SMMC offers total dental care to children up to 18 years old in most of our clinics. Services include cleaning, x-rays, fillings, and emergency care at the locations listed above.

Medical Specialty Clinic

222 West 39th Avenue
Second Floor
San Mateo, CA 94403

OB/GYN Clinic

222 West 39th Avenue
Third Floor
San Mateo, CA 94403

Pediatric Clinic

222 West 39th Avenue
Third Floor
San Mateo, CA 94403

Senior Care Center

222 West 39th Avenue
First Floor
San Mateo, CA 94403

Sequoia Teen Wellness Center

200 James Avenue
Redwood City, CA 94062

South San Francisco Clinic

306 Spruce Avenue
South San Francisco, CA 94080

Surgical Specialty Clinic

222 West 39th Avenue
Second Floor
San Mateo, CA 94403

Adult Dental Care

Adults can get total dental care including cleanings, x-rays, fillings, extractions, dentures, and crowns at Coastside Clinic, and Fair Oaks Health Center.

Dental Care for Patients with HIV/AIDS

Comprehensive dental care for patients with HIV is provided at the Fair Oaks Health Center. Eligible patients must be HIV positive, a resident of San Mateo County with an income equal to or less than 400 percent of the Federal poverty limit, and be uninsured or underinsured.

Mobile Dental Clinic

The Mobile Dental Clinic travels to homeless shelters and other locations throughout San Mateo County offering total dental care.

Specialty Services

For patients with a health issue that needs extra attention, their primary care doctor can refer them to one of SMMC's specialists. Services include cardiology, endocrinology, gastroenterology, hepatology, nephrology, neurology, oncology, pain management, pulmonology, and rheumatology, as well as surgical services.

Emergency Services

Medical Emergencies

San Mateo Medical Center provides emergency care for people of all ages 24 hours a day, every day. Patients' comfort and wellbeing are the Center's top priority. The medical team is trained to provide fast, excellent care for a range of injuries and illnesses.

Psychiatric Emergencies

CIT (Crisis Intervention Trained) Officers have special training to assist those experiencing a mental health emergency or who are in a life-threatening situation. San Mateo Medical Center's Psychiatric Emergency Services is one of two 24-hour psychiatric emergency rooms serving San Mateo County. They serve adults, seniors, and youth who voluntarily seek emergency psychiatric assistance during a crisis, or who have been detained involuntarily (5150).

SMMC provides acute psychiatric evaluation, crisis intervention, and referral services and is the gateway to acute inpatient admissions. Interpreters for all languages are available 24 hours a day.

Family Violence Services

The Keller Center for Family Violence Intervention, founded by George and Addie Keller in 2001, provides medical, emotional, social, and legal care and support for victims of child abuse, elder abuse, sexual assault, and domestic violence. They offer comprehensive services, including emergency medical treatment, medical exams, forensic exams, child interview specialists, safety plans and patient follow-up, and expert witnesses in court cases.

SMMC works closely with law enforcement and other County agencies and organizations including Community Overcoming Relationship Abuse (CORA), Rape Trauma Services, Child Protective Services, and Adult Protective Services.

Medical-Behavioral Health

Behavioral health is an essential part of overall health. The goal of Integrated Medical-Behavioral Health is to provide tools to maintain a healthy lifestyle and overcome emotional struggles. At times, it can be more complex and involve the treatment of mental illnesses such as depression, anxiety, trauma, and stress; and substance abuse and other addictive behaviors. San Mateo Medical Center offers an integrated treatment approach where professionals across disciplines collaborate to treat the whole person and to promote wellness in all its forms.

Palliative Care

Palliative care focuses on relief of the pain, stress, and other debilitating symptoms of serious illness. SMMC's palliative care program provides interdisciplinary, culturally sensitive care to patients with serious illnesses. The Center provides high-quality client-focused medical, psychosocial, and spiritual care and support for patients and their family members to alleviate pain and discomfort at the end of life.

Rehabilitation Services

SMMC's goal is to bring individuals to their highest level of practical functioning through efficient delivery of evidence-based interdisciplinary rehabilitation practice. We offer our patients a variety of inpatient and outpatient rehabilitation services, including audiology, occupational therapy, physical therapy, speech/language therapy, and creative arts and recreation therapy.

Skilled Nursing Care

SMMC offers specialized care and support so patients can be independent and safe. The skilled nursing unit offers skilled nursing care, medical care, rehabilitation, recreation therapy, social services, meals, laundry services, and housekeeping. The Medical Center also oversees the operation of Burlingame Long Term Care.

STD/HIV Clinics and Testing

The San Mateo County STD/HIV Program works to prevent STD/HIV infection and to care for individuals and families affected by HIV in San Mateo County. The Program provides comprehensive, community-based prevention and testing services, STD/HIV related health care, social services, advocacy, and referrals to community agencies providing drug treatment, housing, food, dental care, and other services.

SMMC provides comprehensive medical care and connections to dental care, food services, counseling, housing, and emergency financial assistance to HIV-positive patients. They can help tell partners that they should get tested—anonymously. SMMC also runs support groups in English and Spanish. No client is denied services because of an inability to pay.

Other Health System Divisions

Aging and Adult Services

Aging and Adult Services (AAS) helps San Mateo County's older adults and people with disabilities live as safely and independently as possible. Services include centralized intake and referral, assessment and

consultation, protective and supportive services, public guardian/conservatorship, and case management. The division serves as the Area Agency on Aging for planning, coordination, program funding, and advocacy for older adults and people with disabilities in the County. The division is advised by the Commission on Aging, the Commission on Disabilities, and the In-Home Supportive Services Advisory Committee.

The Network of Care was created with a California Department of Aging innovation grant. The project is part of a broader effort by San Mateo County to improve and better coordinate long-term care services locally. This comprehensive, Internet-based resource is for the elderly and people with disabilities and their caregivers and service providers. The Network of Care website also provides other resources for older adults and people with disabilities in San Mateo County.

Behavioral Health and Recovery Services

San Mateo County Behavioral Health and Recovery Services (BHRS) provides a broad spectrum of services for children, youth, families, adults and seniors for the prevention, early intervention, and treatment of mental illness and/or substance use conditions. BHRS is committed to supporting treatment of the whole person to achieve wellness and recovery, and promoting the physical and behavioral health of individuals, families, and communities. They strive to provide integrated and culturally sensitive services by mental health clinicians, psychiatrists, alcohol and drug counselors, peers, family partners, and other professionals through county clinics, community agencies, and a private provider network.

BHRS offers outpatient, inpatient, residential, rehabilitation, detoxification, medication-assisted treatment, and autism-related and other services for individuals who are eligible for Medi-Cal³ and Medicare, members of the Health Plan of San Mateo, and individuals with private insurance in some cases. BHRS also assists uninsured and undocumented residents of San Mateo County and people of any age in a major crisis.

Correctional Health Services

The Health System's Correctional Health Services provides integrated medical, dental, mental health, and chemical dependency treatment to the incarcerated adult population and medical and dental care to the juvenile hall population of San Mateo County.

Mental health services include day treatment provision to mentally ill men and women in the Life Skills Program at the Maguire Correctional Facility, weekly group therapy and behavioral health pods to prevent deterioration and avoid hospitalization..

Environmental Health Services

Environmental Health Services provides services to ensure a safe and healthy environment in San Mateo County through education, monitoring, and enforcement of regulatory programs and services for the community. Services include restaurant and housing inspection, household hazardous waste and medical waste disposal, water protection and water quality monitoring, pollution prevention, and other

³ BHRS serves as the mental health and substance use plan for Medi-Cal beneficiaries residing in San Mateo County.

regulatory activities and services. The Environmental Health Services blog provides the latest news, information, and upcoming events within the Environmental Health Services division.

Family Health Services

Family Health Services focuses on the health and wellbeing of infants, children, teens, young adults, and parents. Services include public health nutrition education and food benefits for pregnant women and young children, coordination of preventive medical care for kids, support for children with special health needs, and home visiting services aimed at assisting pregnant women, families and adults meet their health and well-being goals.

Public Health, Policy and Planning

Public Health, Policy and Planning--facilitated by the San Mateo County Health System--protects the health of everyone who lives, works, learns, and plays in San Mateo County by preventing the spread of communicable diseases, delivering targeted health care services, providing public health laboratory testing, and building communities that make it easy to stay healthy.

Get Healthy San Mateo County, also facilitated by the San Mateo County Health System, is a local collaborative of community-based organizations, County agencies, cities, schools, and hospitals working together to advance policy change to prevent diseases and ensure everyone has equitable opportunities to live a long and healthy life.

For More Information

Further details on the Health System's complete range of services are available on the San Mateo County Health System's comprehensive website at www.smchealth.org or on the San Mateo Medical Center website at www.smchealth.org/san-mateo-medical-center.

Government Code Provisions

A summary of services authorized by Health & Safety Code Section 32000 et seq. for healthcare districts follows. A healthcare district:

- A. May establish, maintain, operate, assist in operation of:
 - 1) Health care facilities as defined in Health & Safety Code 1250 and Gov. Code 15432
 - 2) Clinics as defined in Health and Safety Section 1204
 - 3) Nurses' Training School (Health and Safety Code 32124)
 - 4) Child Care Facility for the benefit of employees of a facility or residents of the District
 - 5) Outpatient programs, services, and facilities
 - 6) Retirement programs, services, and facilities
 - 7) Chemical dependency programs, services, and facilities
 - 8) Other healthcare programs, services and facilities, and activities at any location within or without the district for the benefit of the district and the people served by the district.

- B. Pursuant to Health and Safety Code 32121(l), has the power to acquire, maintain, and operate ambulances or ambulance services within and without the district.

- C. Pursuant to Health and Safety Code 32121(m), has the power to establish, maintain, and operate or provide assistance in the operation of:
 - 1) Free clinics
 - 2) Diagnostic and testing centers
 - 3) Health education programs
 - 4) Wellness and prevention programs
 - 5) Rehabilitation, aftercare, and any other healthcare service provider, group, or organization that is necessary for the maintenance of good physical and mental health in the communities served by the district.

- D. Pursuant to Health and Safety Code 32121(o), has the power to establish, maintain, and carry on its activities through corporations, joint ventures, or partnerships for the benefit of the district.

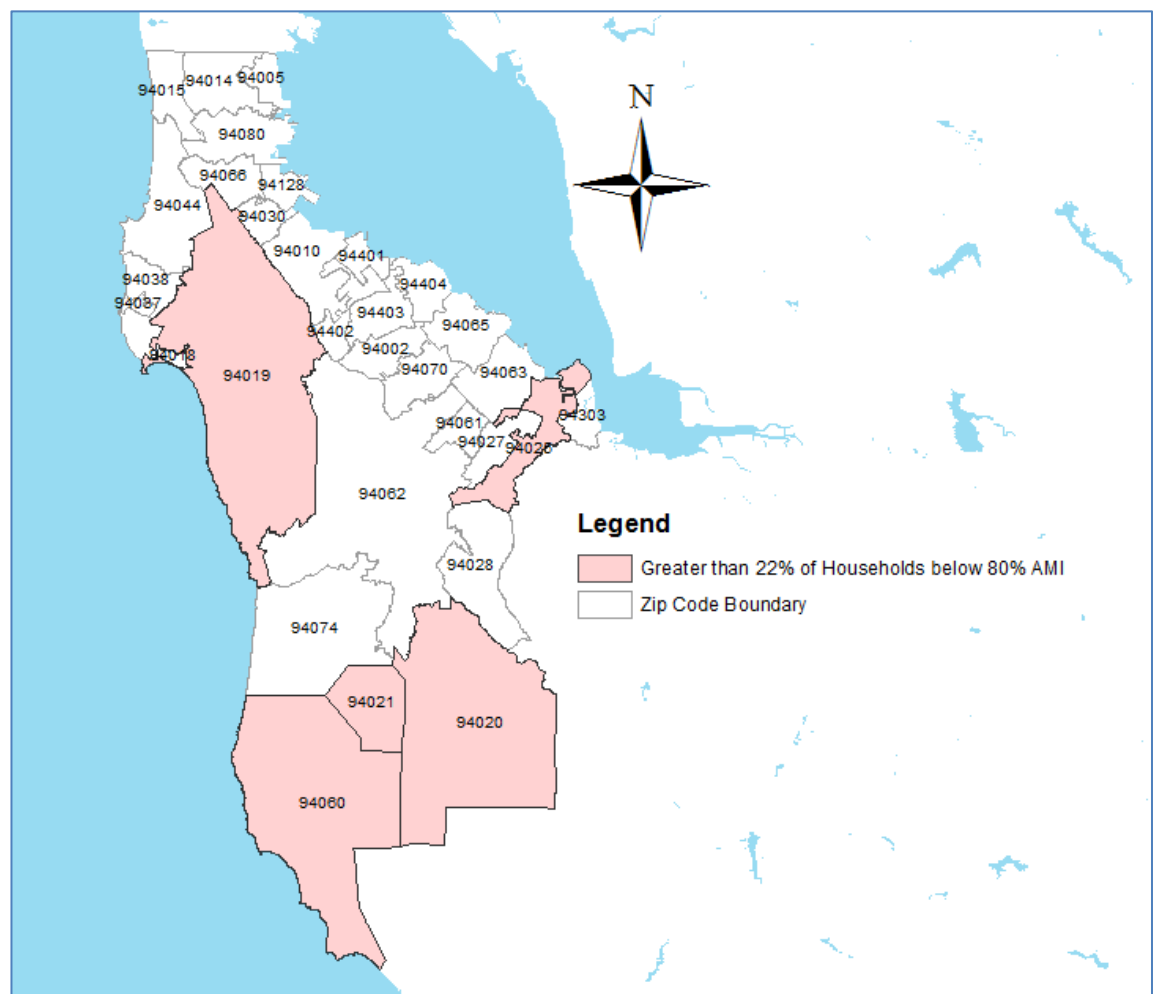
Appendix II

- E. Pursuant to Health and Safety Code 32126.5(a)(1), has the power to enter into contracts with health provider groups, community service groups, independent physicians and surgeons, and independent podiatrists for the provision of healthcare services.
- F. Pursuant to Health and Safety Code 32126.5(a)(2), has the ability to provide assistance or make grants to nonprofit provider groups and clinics already functioning in the community.
- G. Pursuant to Health and Safety Code 32126.5(a)(3), has the power to finance experiments with new methods of providing adequate healthcare.

Disadvantaged Communities in San Mateo County

The countywide average for the percentage of households below \$49,999 or 80 percent of area median income (AMI) is 22 percent. The map in Figure 30 below shows all of the unincorporated areas by zip code that has greater than 22 percent of households living below 80 percent of AMI. The rural communities that meet this criterion are Half Moon Bay CCD, La Honda CDP, Loma Mar CDP, and Pescadero CDP. The urban community of North Fair Oaks CDP, which is adjacent to Redwood City, also meets this criterion.

Figure 30: Unincorporated Zip Codes with Greater than 22 Percent of Households Below 80 Percent of AMI



Source: 2011-15 American Community Survey; Harvey M. Rose Associates, LLC

Health Professional Shortage Areas

Health Professional Shortage Areas are based on the evaluation of criteria established through federal regulation to identify geographic areas or population groups with a shortage of health providers.

Primary Care Health Professional Shortage Area

The Primary Care Health Professional Shortage Area designation identifies areas as having a shortage of healthcare providers on the basis of availability of primary care physicians. To qualify for designation as a Primary Care Health Professional Shortage Area, an area must: 1) be a rational service area (such as a MSSA); 2) have a population to primary care physician ratio is 3,500:1 or 3,000:1 plus population features demonstrating “unusually high need,” and 3) have a lack of access to healthcare in surrounding areas because of excessive distance, overutilization, or access barriers.

Dental Health Professional Shortage Areas

The federal Dental Health Providers Shortage Area designation identifies areas with a shortage of dental providers on the basis of availability of dentists and dental auxiliaries. To qualify as a Dental Health Professional Shortage Area, an area must: 1) be a rational service area (such as a MSSA); 2) have a population to general practice dentist ratio of 5,000:1 or 4,000:1 plus population features demonstrating “unusually high need;” and 3) have a lack of access to dental care in surrounding areas because of excessive distance, overutilization, or access barriers.

Mental Health Professional Shortage Areas

The federal Mental Health Professional Shortage Area designation identifies areas with a shortage of mental health providers on the basis of availability of psychiatrists and mental health professionals. To qualify as a Mental Health Professional Shortage Area, an area must: 1) be a rational service area; 2) have a population-to-core mental health professional and/or population-to-psychiatrist ratio that meets established criteria; and 3) have a lack of access to mental healthcare in surrounding areas because of excessive distance, overutilization, or access barriers.

Medically Underserved Areas and Populations

To be eligible for a Medically Underserved Area or Medically Underserved Population designation, an area or population is scored on the basis of four criteria and must receive a total weighted score of 62 or less. As a result of receiving this designation, the area receives enhanced federal grant eligibility and the higher reimbursements from Medicare.

The criteria applied for a Medically Underserved Area are: 1) the percentage of the population at 100 percent below poverty; 2) the percentage of the population over 65 years old; 3) the infant mortality rate; and 4) primary care physicians per 1,000 people.

The criteria considered for a Medically Underserved Population are: 1) the percentage of the population at 100 percent below poverty; 2) the percentage of population over 65; 3) infant mortality rate; and 4) the number of primary care physicians serving low-income people (200 percent poverty level) per 1,000 low-income people.

Poverty and Age by MSSA

Figure 31 below shows the poverty rates in San Mateo County by MSSA.

Figure 31: Percentage of Individuals Living at 100 percent and 200 Percent of the Poverty Rate

| Jurisdictions within the Medical Service Study Area (MSSA) | 100% of Poverty Rate | 200% of Poverty Rate |
|---|----------------------|----------------------|
| El Granada/Half Moon Bay/Miramar/Montara/Moss Beach/Princeton by the Sea/Skyline | 5.2% | 15.1% |
| La Honda/Loma Mar/Pescadero/San Gregorio/Sky Loma | 6.7% | 26.1% |
| Pacifica/Rockaway Beach/San Pedro Terrace/Sharp Park/Vallemar | 4.8% | 10.9% |
| Brisbane/Burlingame Northeast/Colma/Daly City East/Millbrae East/San Bruno/South San Francisco | 9.0% | 22.2% |
| East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East | 16.8% | 43.9% |
| Atherton/Lindenwood/Menlo Oaks/Menlo Park/Redwood City Central/Sharon Heights/West Menlo Park/Woodside/Woodside Hills | 6.2% | 15.7% |
| Broadmoor Village/Daly City West/San Bruno Northwest/Serramonte/Westborough | 6.4% | 18.7% |
| Burlingame Hills/Burlingame Southwest/Hillsborough/Hillsdale/Millbrae West/San Bruno Central/San Mateo West | 4.1% | 10.7% |
| Foster City/Redwood Shores/San Mateo East | 6.0% | 16.1% |
| Belmont/Devonshire/Emerald Lake/Farm Hills/Palomar Park/San Carlos West/The Highlands | 3.7% | 9.9% |

Source: OSHPD, U.S. Census 2010

Figure 32 below shows the percentage of older adults by MSSA in San Mateo County.

Figure 32: Percentage of Individuals Over 65 Years of Age

| Jurisdictions within the Medical Service Study Area (MSSA) | % Over 65 |
|---|------------------|
| El Granada/Half Moon Bay/Miramar/Montara/Moss Beach/Princeton by the Sea/Skyline | 12.3% |
| La Honda/Loma Mar/Pescadero/San Gregorio/Sky Londa | 12.2% |
| Pacifica/Rockaway Beach/San Pedro Terrace/Sharp Park/Valleamar | 10.8% |
| Brisbane/Burlingame Northeast/Colma/Daly City East/Millbrae East/San Bruno/South San Francisco | 11.4% |
| East Menlo Park/East Palo Alto/North Fair Oaks/Redwood City East | 8.1% |
| Atherton/Lindenwood/Menlo Oaks/Menlo Park/Redwood City Central/Sharon Heights/West Menlo Park/Woodside/Woodside Hills | 15.2% |
| Broadmoor Village/Daly City West/San Bruno Northwest/Serramonte/Westborough | 12.9% |
| Burlingame Hills/Burlingame Southwest/Hillsborough/Hillsdale/Millbrae West/San Bruno Central/San Mateo West | 18.7% |
| Foster City/Redwood Shores/San Mateo East | 12.5% |
| Belmont/Devonshire/Emerald Lake/Farm Hills/Palomar Park/San Carlos West/The Highlands | 14.1% |

Source: OSHPD, U.S. Census 2010

Community Health Needs Assessment

Community Health Needs Assessment

In addition to the official state and federal designations that indicate healthcare deficiencies, community needs assessments and planning documents produced by the County and other organizations identify priority areas and quantify need.

Since 1995, non-profit providers, hospitals, and the County's public health department have come together as the Healthy Community Collaborative of San Mateo County to create and update a Community Health Needs Assessment. The Community Health Needs Assessment serves as a tool for guiding policy and program planning decisions, in addition to helping with the development of community benefit plans as required by California State Senate Bill 697 (1994). The most recent Community Health Needs Assessment was completed in 2016 and identified the following 21 priorities shown below.

Alzheimer's disease & dementia. The proportion of older adult residents is increasing and the mortality rate from Alzheimer's is higher in the county compared to California. Alzheimer's disease is the third leading cause of death in the county.

Arthritis. The adult arthritis prevalence rate is slightly higher than the state average, and the county has an increasing proportion of older adult residents.

Behavioral health. The percentage of adults who report mental and emotional problems is rising, and binge drinking among young adult males is trending up. Suicide is one of the top 10 leading causes of death in the county.

Birth outcomes. Black and Asian/Pacific Islander women are more likely to have low birthweight babies than women of other ethnicities in the county. Black women in the county also disproportionately experience pre-term births and infant mortality.

Cancer. Cancer is the second leading cause of death in the county. Rates of colorectal cancer incidence and breast cancer mortality are higher than the Healthy People 2020 targets. Certain ethnic groups in the county experience disparities, such as Asian men and Black men and women, who have disproportionately higher rates of colorectal cancer incidence.

Childhood obesity. The rates of obese, overweight, and/or at-risk of overweight children are higher in the county compared to California. Childhood obesity disproportionately affects Latino, Black, and American Indian children in the county.

Climate change. The county is among the top U.S. metropolitan areas with the highest short-term particle pollution and one of the areas most polluted by ground-level ozone. Additionally, county carbon emissions have been rising over time.

Communicable diseases. There has been a rise in the incidence rate of tuberculosis in the county over the past decade, and it remains higher than the state average. Pneumonia and influenza combined are the seventh leading cause of death in the county.

Diabetes. There is a higher rate of diabetes among adults in the county compared to the Healthy People 2020 target. Blacks and low-income county residents disproportionately report having been diagnosed with diabetes. Diabetes is the eighth leading causes of death in the county.

Emotional well-being. The percentage of adults experiencing depression and feeling tense, worried, or anxious is higher amongst some ethnic groups and low income households. Adult life satisfaction in the county has been declining over time.

Fitness, diet, & nutrition. The percentage of county adults who exhibit healthy behaviors has dropped over time. Adults who are low-income, Black, and Latino report fair or poor access to affordable fresh produce more often than those of other ethnicities in the county.

Healthcare access & delivery. The proportion of county residents who report visiting a doctor for a routine check-up has been trending downward. Residents giving the lowest ratings to healthcare access in the county were low-income, Latino, and those without a postsecondary education.

Heart disease & stroke. County mortality rates for these cerebrovascular diseases (such as stroke) are higher than Healthy People 2020 targets. Diseases of the heart are the leading cause of death in the county, and stroke is the fourth leading cause of death. There are rising percentages of county adults reporting high cholesterol and hypertension.

Housing & homelessness. Housing is less affordable in San Mateo County than in the rest of the Bay Area and housing prices are again on the rise. Although homelessness in the county has decreased, Blacks, Latinos, and veterans are disproportionately represented in the county's homeless population.

Income & employment. The percent of county adults living below 200% of the Federal Poverty Level is rising, and ethnic disparities are seen in educational attainment, a major driver of economic security. Low-income county residents have poorer access to basic needs and have more trouble affording healthcare costs.

Oral/dental health. The percentage of county adults who visited a dentist for a routine check-up in the past year has decreased and the percentage of adults in the county who lack dental insurance has increased. Low-income residents are disproportionately affected.

Respiratory conditions. Adult asthma prevalence has increased substantially over time and now exceeds the Healthy People 2020 objective. Respiratory conditions are the fifth leading cause of death in the county.

Sexually transmitted infections (STIs). Incidence rates of chlamydia, gonorrhea, and syphilis in the county are rising. New cases of gonorrhea, syphilis, and HIV in the county disproportionately occur among men who have sex with men (MSM).

Transportation & traffic. Total vehicle miles of travel in the county have been rising and correlate with motor vehicle crashes and vehicle exhaust, a factor in poor health outcomes. A lack of transportation disproportionately affects low-income, less-educated, Latino, and Black respondents.

Unintended injuries. Unintended injuries are the sixth leading cause of death in the county. The community is concerned with the rate of older adults who are injured due to falls, especially because of the county's increasing proportion of older adult residents. The county's rate of child deaths due to drowning is higher than the state's rate for the same age group. Deaths from pedestrian and motor vehicle accidents in the county show ethnic disparities.

Violence & abuse. Although by almost all statistical measures, violence (including violent crime) and abuse are trending down in the county, the community's perceptions have not changed over time. The rate of child abuse among Black families in the county is much higher than the state rate. In addition, an emerging issue is human trafficking.

Source: 2016 Community Health Needs Assessment, Sponsored by The Healthy Community Collaborative of San Mateo County

Sequoia Healthcare District Programs and Grants

Children's Health Initiative

San Mateo County created the Children's Health Initiative to provide health insurance to children in the County who would otherwise not have access to healthcare. Sequoia Healthcare District was a partner in this program and allocated funds that were earmarked for District children enrolled in the Children's Health Initiative insurance plan. An Agreement between the District and the San Mateo County Community Health Authority specifies the District's contributions for 2014-15 and 2015-16. The District did not allocate funding in 2016-17.

SFSU Nursing Program

In 2004 Sequoia Healthcare District, San Mateo Community College District, the Board of Trustees of the California State University, and Sequoia Health Services (Sequoia Hospital) entered into an MOU to address the shortage of nurses at Sequoia Hospital. Under the MOU, Sequoia Healthcare District provided funding for a nursing program at Cañada College in Redwood City that was designed to graduate a minimum of 300 baccalaureate trained nurses over a ten-year period. Upon expiration of the MOU in 2014, the parties entered into an Amendment to the MOU (replacing Dignity Health as successor to Sequoia Health Services) that extended the terms of the MOU for an additional three years, through May 2017. Under the terms of the Amendment, the District continues to provide funding for the program at a reduced level. The current funding allocated in the 2016-17 budget represents the final year of District funding unless the terms of the MOU are extended again.

Samaritan House Medical Clinic

The Samaritan House Medical Clinic in Redwood City provides clinical services to uninsured adults. In 2015 the District and Samaritan House entered into a three-year MOU through June 2018. Under the MOU, the District agreed to provide one-time grant funds for building alternations and for mental health planning, and a three-year grant to maintain a medical outpatient clinic located within the district that is available free of charge to uninsured patients who live within the district.

The Redwood City Clinic generates reports that detail numbers of clinic visits, physician and volunteer hours, and other metrics. Starting in 2015, these reports include the unduplicated number of patients (is this what Pt means?) within Sequoia Healthcare District and the number outside of Sequoia Healthcare

District. (In 2014, the zip code breakdown was reported, but because some zip codes are only partially included in the District, it is unknown how many patients from those zip codes are District residents.)

According to these reports, during calendar year 2015 89.3 percent of patients who visited the Redwood City Clinic were Sequoia Healthcare District residents. According to the most recent available report for, from January-September 2016 87.2 percent of patients who visited the Redwood City Clinic were Sequoia Healthcare District residents.

San Mateo Medical Center

The San Mateo Medical Center is a department of the San Mateo County Health District that operates the Fair Oaks Health Center. In 2015 the Medical Center signed two three-year MOUs with the District. Under one MOU, the District agreed to provide grant funds to the Medical Center to implement the Community Care Transitions Program. The program’s goal is to improve the transition from an inpatient hospital setting to other care settings. Under the second MOU, the District agreed to provide funding to support the expansion of the Ron Robinson Senior Care Center to the Fair Oaks Health Center in Redwood City. The District helped fund the construction of the Senior Care Center, which opened in 2013.

Ravenswood Family Health Center

Ravenswood Family Health Center serves residents in South San Mateo County and provides primary medical care and dental services. Under a two-year MOU from 2015 to 2017 between the District and Ravenswood, the District provides grant funds to support health center operations and patient service.

Ravenswood Family Health Center reports summary data twice a year, including the total number of visits from Sequoia Healthcare District and total visits. Figure 33 below summarizes the totals and percentage of District visits.

Figure 33: Visits to the Ravenswood Family Health Center 2013-2016

| | July-Dec 2013 | Jan-June 2014 | July-Dec 2014 | Jan-June 2015 | July-Dec 2015 | Jan-June 2016 |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| SHD visits | 11,177 | 11,327 | 11,059 | 10,983 | 12,893 | 14,144 |
| All visits | 45,371 | 49,463 | 48,396 | 49,434 | 57,556 | 64,320 |
| Percent SHD | 24.63% | 22.90% | 22.85% | 22.22% | 22.40% | 21.99% |

Source: Harvey M. Rose Associates, LLC compilation

Overall, between 22 and nearly 25 percent of clients at the Ravenswood Family Health Center are District residents.

Community Grants Program

Sequoia Healthcare District awards one-year grants that usually range from \$10,000 to \$100,000 through the Caring Community Grants Program. 501(c)(3) nonprofit organizations and government agencies that serve District residents are eligible to apply for grants. As part of the grant application process, the District asks respondents to identify, among other indicators, the District priority area the program most directly impacts, the primary age range of the population served, and the number of District and total clients expected to be served annually. Some of these indicators are summarized in the figures below.

Figure 34: Grants Funded by Priority Area, 2015-16 and 2106-17

| Priority Area | FY 2015-16 | | FY 2016-17 | |
|---------------------------------------|--------------------|----------------|--------------------|----------------|
| | Amount funded | Percent | Amount funded | Percent |
| Active and Healthy Living | \$890,000 | 54.20% | \$1,015,000 | 50.75% |
| Access to Treatment | 477,000 | 29.05% | 660,000 | 33.00% |
| Preventive Health and Safety Services | 195,000 | 11.88% | 240,000 | 12.00% |
| Other | 80,000 | 4.87% | 85,000 | 4.25% |
| Total | \$1,642,000 | 100.00% | \$2,000,000 | 100.00% |

Source: Harvey M. Rose Associates, LLC compilation

Figure 35: Grants Funded by Age Range, 2015-16 and 2016-17

| Age Range | FY 2015-16 | | FY 2016-17 | |
|--------------|--------------------|----------------|--------------------|----------------|
| | Amount funded | Percent | Amount funded | Percent |
| 6-11 | \$65,000 | 3.96% | \$170,000 | 8.50% |
| 12-18 | 212,000 | 12.91% | 160,000 | 8.00% |
| 19-64 | 330,000 | 20.10% | 453,000 | 22.65% |
| 65+ | 450,000 | 27.41% | 617,000 | 30.85% |
| Non-specific | 585,000 | 35.63% | 600,000 | 30.00% |
| Total | \$1,642,000 | 100.00% | \$2,000,000 | 100.00% |

Source: Harvey M. Rose Associates, LLC compilation

Figure 36: Grants Funded by Percentage In-District, 2015-16 and 2016-17

| Percentage in District | FY 2015-16 | | FY 2016-17 | |
|------------------------|--------------|--------------------|--------------|--------------------|
| | Total grants | Amount funded | Total grants | Amount funded |
| 0-25% | 2 | \$92,000 | 4 | \$170,000 |
| 26-50% | 9 | 395,000 | 11 | 580,000 |
| 51-75% | 11 | 525,000 | 7 | 435,000 |
| 76-100% | 12 | 630,000 | 17 | 815,000 |
| Total | 34 | \$1,642,000 | 39 | \$2,000,000 |

Source: Harvey M. Rose Associates, LLC compilation

In FY 2015-16, the District awarded \$1,642,000 in 34 Caring Community Grants. The 34 grantees expected to serve a combined total of 31,132 District residents in total in 2015-16, out of a total population estimate of 69,352 people served. In

aggregate, residents of Sequoia Health District represent approximately 45 percent of the population expected to be served by the programs supported by District grants in 2015-16. 11 of the 34 grants awarded went to programs that expected District residents to make up 50 percent or less of the total population served. The District awarded a total of \$487,000 to these 11 programs.

In FY 2016-17, the District awarded \$2 million in 39 Caring Community Grants. The 39 grantees expected to serve a combined total of 32,161 District residents in total in 2016-17, out of a total population estimate of 68,023 people served. In aggregate, residents of Sequoia Health District represent approximately 47 percent of the population expected to be served by the programs supported by District grants in 2016-17. 15 of the 39 grants awarded went to programs that expected District residents to make up 50 percent or less of the total population served. The District awarded a total of \$750,000 to these 15 programs.

Apple Tree Dental

Apple Tree Dental is the operator of a dental clinic and mobile dental program established in San Mateo. Under a Memorandum of Understanding for 2014-15, Sequoia Healthcare District sponsored the development of the clinic with the understanding that a minimum of 500 Sequoia Healthcare District residents would be served at the clinic or through the mobile program. The District did not allocate funding in 2016-17.

Mission Hospice

Mission Hospice provides hospice services within San Mateo County. Under a Grant Agreement between Sequoia Healthcare District and Mission Hospice, the District agreed to provide grant funding to build the new facility. The facility opened in 2016, and Sequoia Healthcare District provided funding in 2015-16 and 2016-17.

Sequoia 70

The 70 Strong / Sequoia 70 program is an initiative to help connect District residents with activities and services by providing community navigation via online assistance, phone, office hours, and home visits. In 2015 the District signed an agreement with Peninsula Family Services to pay for an evaluation of need and planning document for the project, and in April 2016 signed a two-year Memorandum of Understanding naming Peninsula Family Services the program operator. Peninsula Family Services is responsible for recruiting and hiring employees, developing policies and procedures, engaging a vendor to develop an online resource directory, conducting marketing and outreach, delivering services, providing progress reports to the District Board of Directors, and engaging a firm to develop and evaluation plan.

Oral Health Coalition

Sequoia Healthcare District has budgeted funding in 2016-17 for an Oral Health Coalition that has not yet been finalized. A draft Agreement with the County of San Mateo specifies that the entity, assumed to be Sequoia Healthcare District, will pay the County for specified services related to the recruitment and employment of two positions to implement the Oral Health Strategic Plan.

HeartSafe

The HeartSafe program places Automated External Defibrillators (AEDs), Lucas Devices, and Code Blue Towers at various locations in San Mateo County, including police and sheriff vehicles, parks, schools, community centers, and public buildings. The program also trains residents in CPR and offers screenings at high schools.

School Health, or the Healthy Schools Initiative

The Healthy Schools Initiative allocates funds to 8 school districts in the Sequoia Healthcare District region. The program supports school wellness, offers school-based grants, and is a part of PE+, a partnership among Redwood City Parks, Recreation and Community Services, Peninsula Community Center, and the Healthy Schools Initiative. The partner organizations provide physical education classes at school sites in Redwood City School District.

Living Healthy, or Chronic Disease Management

Living Healthy workshops are classes offered by the District on a variety of health issues. Classes are available free of charge to District residents and are offered at various locations within the District. Classes focus on managing stress and pain, engaging in physical activities, healthy eating, communication with healthcare providers, and improving self-confidence, sleep, and memory.

Peninsula Health Care District Programs and Grants

Apple Tree Dental

Apple Tree Dental is the operator of a dental clinic and mobile dental program established in San Mateo County. Peninsula Health Care District is leasing its building to Apple Tree Dental for 10 years, assisted with financing tenant improvements and equipment purchases, and provided operating capital for the program's launch through an impact grant.

Access to Care for Everyone

Peninsula Health Care District funded the Access to Care for Everyone (ACE) program in FY 2012-13 and FY 2013-14 to support healthcare for uninsured adults in the District. The ACE program is a low-cost health coverage option available at San Mateo Medical Center for low-income County residents who are not eligible for Medicare, Covered California, or other insurance programs.

Healthy Schools Initiative

The District committed funding over three school years (12-13, 13-14, and 14-15) to support the development and implementation of health and wellness programs for K-8 students within the District. Funding supported physical education programs and teachers, nutrition counseling, wellness coordinators, and school nurses and counselors, and also expanded the reach and scope of existing services.

Oral Health Coalition

In January 2017 Peninsula Health Care District has entered into an agreement with San Mateo County to implement the Oral Health Strategic Plan. Under the agreement, the District will pay the County to support the salary and benefits for two staff members hired in support of implementing the Oral Health Strategic Plan.

Teen Mental Health Project

The District has committed to funding a three-year collaboration with San Mateo Unified High School District and Stanford's Youth Mental Health and Wellbeing Center. The project will develop and launch a school-based teen mental health service, with the goal of improving coordination and providing early and responsive help to students.

Community Grants Program

Peninsula Health Care District awards one-year grants through its community grants program. Most grants awards range \$10,000 to \$75,000 annually, though some initiatives, including Mission Hospice & Home Care, Samaritan House, the Via Heart Project, and the Children's Health Initiative, have received larger annual awards ranging from around \$90,000 to \$525,000 in FY 2014-15, FY 2015-16, or FY 2016-17. As part of the grant application process, the District asks respondents to identify, among other indicators, how the program addresses District priority areas, the number of District and total clients expected to be served annually, and the total agency operating budget.

The Board approved grants to 16 organizations in FY 2014-15, 28 organizations in FY 2015-16, and 27 organizations in FY 2016-17. Significant organizations and initiatives funded include:

Children's Health Initiative

San Mateo County created the Children's Health Initiative to provide health insurance to children in the County who would otherwise not have access to healthcare. Peninsula Health Care District funded the program since its start. District funding supported children ages 6-18 who are District residents and are enrolled in the local Healthy Kids program.

Samaritan House

District grant funding supports the Samaritan House Free Clinic of San Mateo, which offers healthcare to low-income individuals and those who lack access to quality care. The funding supports ongoing program operations, including clinic personnel, utilities, pharmaceutical and medical supplies, and medical equipment.

Mission Hospice & Home Care

Mission Hospice provides hospice services within San Mateo County, and District funding supports the Mission Hospice House, which serves terminally ill patients and their families. The grant award supports patients who are not covered or only partially covered by insurance, and also supports room and board for some patients.

Via Heart Project

The Via Heart Project's Peninsula Heart Safe Schools Program places Automated External Defibrillators (AEDs) on high school campuses in the District and teaches school faculty and staff how to use the devices and perform CPR. Program funding also supported mannequins and AED training units for students.

San Bruno Park School District

District funding supports the San Bruno Park Health Center, which serves students and staff in the San Bruno Park School District. The Health Center coordinates first aid, health, dental, and eye screenings, mental health initiatives, nutrition education workshops, access to insurance enrollment, and health fairs.

District Websites

Sequoia Healthcare District

Figure 37 below indicates which documents are available on the Sequoia Healthcare District website. All of these documents should ideally be available to the public to ensure transparency and accountability.

Figure 37: Documents Available on Sequoia Healthcare District’s Website

| Documents | Posted | Notes |
|--------------------------------------|--------|--|
| Annual budget | √ | Only 2016-17 budget posted. |
| Audited financial statements | √ | Only 2015-16 report posted. |
| Annual report | √ | |
| District newsletters | √ | Newsletters are monthly; archives through October 2015. |
| Leases and Master Agreements | | |
| Strategic Plan | | Contains a summary only. |
| Financial or investment policies | √ | Policy no. 22 of the posted Policies and Procedures covers investments. |
| Grant allocations to community orgs. | √ | Only allocations for 2016-17. |
| District Policies and Procedures | √ | |
| Meeting schedules and materials | √ | Meeting agendas, supporting documents, and minutes all posted; arches through February 2011. |

Source: Harvey M. Rose Associates

Sequoia Healthcare District has only one year of budgets and audited financial statements posted on its website. It also does not include leases and master agreements online, although it does include a one sentence description in the “finances-at-a-glance” section of the website. Similarly, the website contains a summary of the 2014-2017 Strategic Plan, but not the full plan itself. The website does contain a full list of the grants made to community organizations in 2016-17, but only for that fiscal year.

Peninsula Health Care District

Figure 38 below indicates which documents are available on the Peninsula Health Care District website. All of these documents should ideally be available to the public to ensure transparency and accountability.

Figure 38: Documents Available on Peninsula Health Care District’s Website

| Documents | Posted | Notes |
|--------------------------------------|--------|---|
| Annual Budget | √ | 2011-12 through 2016-17 posted. |
| Audited Financial Statements | √ | 2006-2016 posted. |
| Annual Report | | |
| District newsletters | √ | |
| Leases and Master Agreements | √ | Master Agreement between the District and Mills-Peninsula Health Services. |
| Strategic Plan | √ | Strategic and CEO performance goals. |
| Financial or Investment Policies | √ | Financial Policy and Statement of Investment Policy both posted. |
| Grant Allocations to Community Orgs. | | The 2016 recipients are posted but not the amounts awarded. |
| District Policies and Procedures | √ | |
| Meeting Schedules and Materials | √ | Public notices are posted for all meetings, but the minutes and the meeting packets are not posted for all meetings. Archives through 2011. |

Source: Harvey M. Rose Associates

Peninsula Health Care District has many of the documents listed in the chart above. The District website includes ten years of audited financial statements, and six years of approved budgets. It contains a list of the organizations that received grants in Fiscal Year 2016, but not the amount granted to each organization. It also does not include any additional information about the grants, such as the number of individuals served, whether the service recipients are district residents, and the total operating budgets of the organizations themselves.

As for the Strategic Plan, the one included on the Peninsula Health Care District website is a two-page document entitled “PHCD Strategic Goals and CEO Performance Plan.” While the website includes the seasonal newsletters produced by the District, it does not include the District’s annual report.